

### 2017-07-25 Board Finance Committee

Tuesday, July 25, 2017 at 11:00am

Eskridge Conference Room - Tahoe Forest Hospital

10121 Pine Avenue, Truckee, CA 96161

#### Meeting Book - 2017-07-25 Board Finance Committee

#### 7/21/17 Finance Committeee

| AGENDA  |                    |
|---|--------------------|
| 2017-07-25 Board Finance Committee_Agenda.pdf   | Page 3             |
| ITEMS 1 - 5: See Agenda   |                    |
| 6. APPROVAL OF MINUTES  |                    |
| 2017-06-20 Board Finance Committee_DRAFT Minutes2.pdf   | Page 4             |
| 7. ITEMS FOR COMMITTEE DISCUSSION AND/OR RECOMMENDATION   |                    |
| 7.1.1. Financial Report - June 2017.pdf   | Page 9             |
| 7.1.2. Quarterly Review - Preliminary FY17 Financial Status of Separate Entities.pdf  | Page 39            |
| 7.4.2. Overstantis Deviews Deven Miss and   |                    |
| 7.1.3. Quarterly Review - Payor Mix.pdf   | Page 51            |
| 7.1.3. Quarterly Review - Payor Mix.pdf 7.1.4. TIRHR Expenditure Report.pdf   | Page 51<br>Page 56 |
| , , ,   | Ü                  |
| 7.1.4. TIRHR Expenditure Report.pdf   | Page 56            |
| 7.1.4. TIRHR Expenditure Report.pdf  7.2. General Obligation Bond Tax Rate for FY2017-2018.pdf  | Page 57            |
| 7.1.4. TIRHR Expenditure Report.pdf  7.2. General Obligation Bond Tax Rate for FY2017-2018.pdf  7.3. FY18 Budget - Rate Increase.pdf  8. REVIEW FOLLOW UP ITEMS / BOARD MEETING RECOMMENDATIONS   | Page 57            |
| 7.1.4. TIRHR Expenditure Report.pdf  7.2. General Obligation Bond Tax Rate for FY2017-2018.pdf  7.3. FY18 Budget - Rate Increase.pdf  8. REVIEW FOLLOW UP ITEMS / BOARD MEETING RECOMMENDATIONS No related materials.  9. AGENDA INPUT FOR NEXT FINANCE COMMITTEE MEETING / | Page 56            |

11. ADJOURN



## FINANCE COMMITTEE AGENDA

Tuesday, July 25, 2017 at 11:00 a.m. Eskridge Conference Room - Tahoe Forest Hospital 10121 Pine Avenue, Truckee, CA 96161

- 1. CALL TO ORDER
- 2. ROLL CALL

Dale Chamblin, Chair; Mary Brown, Board Member

- 3. CLEAR THE AGENDA/ITEMS NOT ON THE POSTED AGENDA
- 4. INPUT AUDIENCE

This is an opportunity for members of the public to address the Committee on items which are not on the agenda. Please state your name for the record. Comments are limited to three minutes. Written comments should be submitted to the Board Clerk 24 hours prior to the meeting to allow for distribution. Under Government Code Section 54954.2 – Brown Act, the Committee cannot take action on any item not on the agenda. The Committee may choose to acknowledge the comment or, where appropriate, briefly answer a question, refer the matter to staff, or set the item for discussion at a future meeting.

- 5. CLOSED SESSION
- 5.1. Report Involving Trade Secrets (Health & Safety Code § 32106)

Proposed New Program: One (1) item

Estimated date of public disclosure: 10/31/2017

- 6. APPROVAL OF MINUTES OF: 6/20/2017 ...... ATTACHMENT
- 7. ITEMS FOR COMMITTEE DISCUSSION AND/OR RECOMMENDATION
- 7.1. Financial Reports
  - 7.1.1. Financial Report Preliminary June 2017 ...... ATTACHMENT
  - 7.1.2. Quarterly Review Preliminary FY 17 Financial Status of Separate Entities ... ATTACHMENT
  - 7.1.3. Quarterly Review Payor Mix ...... ATTACHMENT
  - 7.1.4. TIRHR Expenditure Report ....... ATTACHMENT
- **7.2. General Obligation (GO) Bond Property Tax Rate Calculation and Resolution** ............ ATTACHMENT The Finance Committee will review and discuss a board resolution about the GO Bond Property Tax Rate Calculation.
- 8. REVIEW FOLLOW UP ITEMS / BOARD MEETING RECOMMENDATIONS
- 9. AGENDA INPUT FOR NEXT FINANCE COMMITTEE MEETING....... ATTACHMENT
- 10. NEXT MEETING DATE ...... ATTACHMENT

#### 11. ADJOURN

\*Denotes material (or a portion thereof) may be distributed later.

Note: It is the policy of Tahoe Forest Hospital District to not discriminate in admissions, provisions of services, hiring, training and employment practices on the basis of color, national origin, sex, religion, age or disability including AIDS and related conditions.

Equal Opportunity Employer. The meeting location is accessible to people with disabilities. Every reasonable effort will be made to accommodate participation of the disabled in all of the District's public meetings. If particular accommodations for the disabled are needed (i.e., disability-related aids or other services), please contact the Executive Assistant at 582-3481 at least 24 hours in advance of the meeting.



## FINANCE COMMITTEE DRAFT MINUTES

Tuesday, June 20, 2017 at 2:00 p.m. Foundation Conference Room - Tahoe Forest Health System Foundation 10976 Donner Pass Rd, Truckee, CA 96161

#### 1. CALL TO ORDER

Meeting was called to order at 2:00 p.m.

#### 2. ROLL CALL

Board: Dale Chamblin, Chair; Alyce Wong, Board Member

Staff: Harry Weis, Chief Executive Officer; Crystal Betts, Chief Financial Officer; Judy Newland, Chief Operating Officer; Gayle McAmis, Tahoe Forest Healthcare Services Director of Finance; Martina Rochefort, Clerk of the Board

#### 3. CLEAR THE AGENDA/ITEMS NOT ON THE POSTED AGENDA

No changes were made to the agenda.

#### 4. INPUT – AUDIENCE

No public comment was received.

#### 5. APPROVAL OF MINUTES OF: 4/25/2017

Director Chamblin moved approval of the April 25, 2017 Finance Committee minutes, seconded by Director Wong.

#### 6. ITEMS FOR COMMITTEE DISCUSSION AND/OR RECOMMENDATION

#### 6.1. Financial Reports

#### 6.1.1. Financial Report - May 2017

CFO reviewed the Statement of Net Position.

The District's cash position has gone up. Working capital cash increased a net \$2,909,000.

Day cash on hand is 205.7.

The District received its second funding of property tax revenues which has made a huge impact on revenue even with a decrease in AP and cash collections.

Director Chamblin asked why there was a big difference on the estimated settlements line in May 2017 versus May 2016. CFO responded that the difference was due primarily to receipt of IGT money. Accounting will be booking an adjustment for FY16 and FY17 IGT money in June. IGT money will be received in the next fiscal year and the District will be fully caught up on IGT dollars. Accounting should be able to book FY18 IGT funds in FY18 and not have variability anymore.

Days in AR dropped 2.8 days

Accounting has implemented the self-pay payment plan program with HELP. Self-pay accounts have decreased and accounting will be able to take them off Accounts Receivable and receive cash.

The board will be asked to approve the rate per 100,000 for GO Bond obligation in July. CFO does anticipate having reserves and assessed values are going up. The District will receive more than anticipated.

On page 14 of the agenda packet, there is a typographical error on the last line. The total of all funds should be \$81,600,000, not \$162,000,000.

Discussion was held about the District needing to have \$75,000,000 in reserves to have management of cash for investments.

Director Chamblin inquired about a positive variance on the YTD Total Gross Revenue line and negative variance for YTD Contractual Allowances. Volumes depending on what service line they are generated from, could affect reimbursements, as well as the payor mix. If the 6.3% increase in gross revenue was not coming from commercial payors then we would see a larger negative effect on contractual allowances. The District saw a shift to "Other" (no pay) and Medi-Cal this month. CFO would expect to see shift in contractual allowances.

Director Chamblin also asked about the YTD Property Tax Revenue – Wellness Neighborhood line showing 91% variance. This is a formula error.

CFO reviewed the Statement of Revenues, Expenses and Changes in Net Position.

Total Operating Revenue was \$1,645,632 better than budget for May.

Salaries and wages show a negative variance of \$440,633. In-House Counsel and Director of Women and Family positions were added. They were not budgeted position so the variance makes sense.

ICU, Labor & Deliver, Med Surg and Surgical Services are over budget in salaries and wages. CFO will have detailed payroll reports pulled to dive deeper.

Payroll has been diligent in catching errors in differentials calculations, etc.

Payroll has a lot of pay codes due to the bargaining agreements. CHRO would like to change difficult pay codes during next bargaining cycle which would make less room for payroll errors.

The salaries and wages variance requires more analysis and CFO will get to bottom of it.

Professional fees were \$261,735 over budget.

There was a misunderstanding in creating the budget for hospitalists. The District under budgeted for what they thought the hospitalists would create.

Therapy volumes were high which translates into payment to Agility Health.

Chief Medical Officer fees affect the professional fees category. The CMO position was not budgeted for.

Legal fees with Human Resources were higher than expected.

Supplies were over budget. This is related to volume as the District did have a busy month in May.

CNO has placed nursing staff in uniforms. Uniforms were budgeted for \$24,000. This change created continuity and professionalism. The decision to put staff in uniforms came after the budget was created. The District could incur the costs during fiscal year. The answer would have been no if the District was not meeting budget.

Purchased services have a negative variance of \$163,925 which includes services for laundry & linen, engineering, expenses advanced to TIRHR and Best of Tahoe Chefs and Gene Upshaw Golf Classic fundraising events.

Fundraising initially creates a variance but the money comes back after events take place.

There was a negative variance in Hospice of \$50,262 due to an Eastern Plumas SNF patient. TFHD services from our hospice program. It is a pass-through as TFHD does the billing and collection and payment goes back to Eastern Plumas.

CFO reviewed Statement of Revenue and Expense for Incline Village Community Hospital.

IVCH had a big swing on contractual allowances. They had a 6.52% decrease in commercial payors and 9.31% increase in Medicare.

IVCH had a net operating revenue of \$1,696,003, \$126,781 better than budget.

CFO reviewed the Statement of Cash Flows.

May finished at \$361,882 Expense per Day and 206 Days Cash on Hand.

#### 6.1.2. Quarterly Review – Multi-Specialty Clinics

Dr. Catherine Colpitts is coming on board for Primary Care.

Discussion was held about long term physician recruitment.

Gayle McAmis shared that the Executive Director of Physician Services spends 50% of his time on physician recruitment.

They have good prospects for urology and gastroenterology.

Ms. McAmis highlighted the orthopedic surgery clinic is the busiest in the MSC with 19,343 WRVUs.

Discussion was held about reimbursement on the clinic side being much different than on the hospital side. Commercial contracts (fixed fee) are well below urban areas and the District is working to change them. Grass Valley and Nevada City Medi-Cal patients coming up to our clinic and this is impacting availability.

Gayle McAmis departed the meeting at 2:56 p.m.

#### 6.1.3. Quarterly Review – Tahoe Forest Health System Foundation

CEO spoke about a planned gift coming in to the foundation.

The financials are as of the end of March. There are no revenues yet from Best of Tahoe Chefs.

Director Wong inquired if the District still has the grateful patient program. CFO noted the program kicked off again around February.

An update was provided on the Gene Upshaw Golf Classic. The foundation has sold more tee sponsors than budgeted.

The next report should include numbers from the events.

### **6.1.4.** Quarterly Review – Truckee Surgery Center, Inc. – January – March 2017 No discussion held on the Truckee Surgery Center financials.

Truckee Surgery Center had a board meeting yesterday.

TSC staff are concerned with what will happen with Truckee Surgery Center. There has already been some turnover.

The Moss Adams report will be reviewed in closed session and a recommendation will be made.

#### 6.2. FY18 Budget Update

CFO provided an update on the fiscal year 2018 budget.

Accounting and finance department has experienced turnover that have delayed budget.

Accounting provides projections to department heads. They do not build budget from scratch.

Discussion about how gain sharing program relates to budget. Gain sharing is based on actual numbers.

On page 52, CFO noted the pharmacy units are hard to predict. They are based on drugs administered.

Finance is planning to load the FY17 budget to use until the FY18 budget is finalized.

#### 7. REVIEW FOLLOW UP ITEMS / BOARD MEETING RECOMMENDATIONS

None.

### **8. AGENDA INPUT FOR NEXT FINANCE COMMITTEE MEETING** None.

#### 9. **NEXT MEETING DATE**

The next Finance Committee is tentatively scheduled for July 25, 2017 at 2:00 p.m.

#### 10. ADJOURN

Meeting adjourned at 3:45 p.m.



### TAHOE FOREST HOSPITAL DISTRICT JUNE 2017 FINANCIAL REPORT - PRELIMINARY INDEX

| PAGE    | DESCRIPTION  |
|---------|--|
| 2 - 3   | FINANCIAL NARRATIVE  |
| 4       | STATEMENT OF NET POSITION  |
| 5       | NOTES TO STATEMENT OF NET POSITION   |
| 6       | CASH INVESTMENT REPORT   |
| 7       | TWELVE MONTHS ENDING JUNE 2017 STATEMENT OF NET POSITION KEY FINANCIAL INDICATORS                                    |
| 8       | TFHD STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION  |
| 9 - 10  | TFHD NOTES TO STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION   |
| 11      | TWELVE MONTHS ENDING JUNE 2017 STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION KEY FINANCIAL INDICATORS |
| 12      | IVCH STATEMENT OF REVENUE AND EXPENSE  |
| 13 - 14 | IVCH NOTES TO STATEMENT OF REVENUE AND EXPENSE   |
| 15      | STATEMENT OF CASH FLOWS  |
| 16 - 30 | TFH AND IVCH VOLUMES INCLUDING GRAPHS  |

#### **Board of Directors**

#### Of Tahoe Forest Hospital District

#### JUNE 2017 FINANCIAL NARRATIVE - PRELIMINARY

The following is the financial narrative analyzing financial and statistical trends for the twelve months ended June 30, 2017.

#### **Activity Statistics**

- TFH acute patient days were 390 for the current month compared to budget of 363. This equates to an average daily census of 13.00 compared to budget of 12.10.
- TFH Outpatient volumes were above budget in the following departments by at least 5%: Emergency Department visits, Surgical cases, Laboratory tests, Mammography, Radiation Oncology procedures, Nuclear Medicine, MRI exams, Ultrasounds, Cat Scans, PET CT, Pharmacy units, Oncology Pharmacy units, Respiratory Therapy, Physical Therapy, Speech Therapy, and Occupational Therapy.
- ☐ TFH Outpatient volumes were below budget in the following departments by at least 5%: Home Health visits.

#### Financial Indicators

- Net Patient Revenue as a percentage of Gross Patient Revenue was 49.3% in the current month compared to budget of 54.0% and to last month's 55.0%. Current year's Net Patient Revenue as a percentage of Gross Patient Revenue is 55.0%, compared to budget of 54.1% and prior year's 59.2%.
- □ EBIDA was \$942,363 (4.3%) for the current month compared to budget of \$871,910 (4.5%), or \$70,453 (-.2%) above budget. Year-to-date EBIDA was \$17,395,662 (6.9%) compared to budget of \$8,357,292 (3.5%), or \$9,038,370 (3.4%) above budget.
- ☐ Cash Collections for the current month were \$10,181,822 which is 88% of targeted Net Patient Revenue.
- ☐ Gross Days in Accounts Receivable were 55.0, compared to the prior month of 52.6. Gross Accounts Receivables are \$33,802,923 compared to the prior month of \$31,985,922. The percent of Gross Accounts Receivable over 120 days old is 17.7%, compared to the prior month of 17.9%.

#### **Balance Sheet**

- □ Working Capital Days Cash on Hand is 37.8 days. S&P Days Cash on Hand is 207.0. Working Capital cash decreased \$4,495,000. Accounts Payable increased \$853,000, Accrued Payroll & Related Costs decreased \$1,377,000, cash collections fell short of target by 12%, and the District transferred \$5,000,000 to its Cash Reserve Fund held at LAIF.
- □ Net Patients Accounts Receivable decreased approximately \$250,000. Cash collections were at 88% of target and days in accounts receivable were 55.0 days, a 2.4 days increase.
- Other Receivables decreased \$517,000. The District received payment from the IVCH Foundation for capital campaign commitments and funds from TIRHR for repayment of expenses advanced on the mTBI project.
- ☐ The District booked its 51% share of losses in TSC, LLC through April.
- ☐ Accounts Payable increased \$853,000 due to the timing of the final check run in June.
- Accrued Payroll & Related Costs decreased \$1,377,000 due to due to fewer accrued payroll days at the close of June.
- ☐ Estimated Settlements, Medi-Cal and Medicare increased \$734,000 after booking an amount due to the Medicare program based on interim rate reviews.

#### **Operating Revenue**

- □ Current month's Total Gross Revenue was \$22,125,329, compared to budget of \$19,484,435 or \$2,640,895 above budget.
- □ Current month's Gross Inpatient Revenue was \$6,040,523, compared to budget of \$5,630,024 or \$410,499 above budget.
- □ Current month's Gross Outpatient Revenue was \$16,084,807 compared to budget of \$13,854,411 or \$2,230,396 above budget. Volumes were up in some departments and down in others. See TFH Outpatient Activity Statistics above.
- □ Current month's Gross Revenue Mix was 38.4% Medicare, 19.2% Medi-Cal, .0% County, 2.6% Other, and 39.8% Insurance compared to budget of 36.3% Medicare, 18.8% Medi-Cal, .0% County, 3.8% Other, and 41.1% Insurance. Last month's mix was 33.3% Medicare, 19.0% Medi-Cal, .0% County, 5.5% Other, and 42.2% Insurance.
- □ Current month's Deductions from Revenue were \$11,230,527 compared to budget of \$8,958,117 or \$2,272,410 above budget. Variance is attributed to the following reasons: 1) Payor mix varied from budget with a 2.06% increase in Medicare, a .49% increase to Medi-Cal, a .02% decrease in County, a 1.15% decrease in Other, and Commercial was below budget 1.37%, 2) Revenues exceeded budget by 13.6% and 3) the District recorded an amount due to the Medicare program based on interim rate reviews.

#### Operating Expenses

| DESCRIPTION                        | June<br>2017<br>Actual | June<br>2017<br>Budget | Variance  | BRIEF COMMENTS  |
|------------------------------------|------------------------|------------------------|-----------|---|
| Salaries & Wages                   | 3,912,289              | 3,779,115              | (133,174) |   |
| Employee Benefits                  | 1,424,445              | 1,170,951              | (253,494) | Employee vacation requests created a negative variance in PL/SL.  |
| Benefits – Workers<br>Compensation | 61,740                 | 57,011                 | (4,729)   |   |
| Benefits – Medical<br>Insurance    | (127,661)              | 694,217                | 821,878   | The District received reimbursement of reserve funds from its former TPA after all outstanding claims were satisfied, creating a positive variance in Benefits – Medical Insurance.   |
| Professional Fees                  | 2,054,758              | 1,953,318              | (101,440) | We saw negative variances in Hospitalist and Emergency Department physician fees, Chief Medical Officer physician fees, service line analysis consulting, Outpatient PT, ST, and OT therapist fees, Project Management and HIS Advisory fees in Information Technology, and MIPS Quality Measure fees in the MSC Clinics.                               |
| Supplies                           | 1,574,579              | 1,650,510              | 75,931    | Positive variance in Supplies related to the year-end adjustment to Patient Chargeable/Surgery/Anesthesia inventories.  |
| Purchased Services                 | 1,087,316              | 863,499                | (223,818) | Services provided to laundry & linen, Home Health, and Community Health, Patient Accounting collection fees, Pharmacy IP year-end inventory services and testing & certification of the clean room and EMR & PM user fees for the MSC Clinics created a negative variance in Purchased Services.  |
| Other Expenses                     | 581,820                | 553,045                | (28,775)  | Unbudgeted rental expense at the Pioneer Commerce Center and for the new Truckee Thrift Store location along with outside travel for MSC IM/Peds, Surgery, Pharmacy IP, Information Systems Conversion, & Patient Financial Services and cost overruns in electricity, water & sewer, and communications created a negative variance in Other Expenses. |
| Total Expenses                     | 10,569,287             | 10,721,666             | 152,379   |   |

#### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF NET POSITION JUNE 2017 - PRELIMINARY

|  |            | Jun-17                   |    | May-17                   |    | Jun-16                   |   |
|--|------------|--------------------------|----|--------------------------|----|--------------------------|---|
| ASSETS   |            |                          |    |                          |    |                          |   |
| CURRENT ASSETS   | •          | 40.000.050               | •  | 40 404 000               |    | 10 742 919               | 4 |
| * CASH PATIENT ACCOUNTS RECEIVABLE - NET   | \$         | 13,686,959<br>17,398,199 | \$ | 18,181,969<br>17,647,971 | \$ | 12,743,818<br>16,049,428 | 1 |
| OTHER RECEIVABLES  |            | 2,861,279                |    | 3.378.764                |    | 4,207,845                | 3 |
| GO BOND RECEIVABLES  |            | (605,671)                |    | (996,187)                |    | (590,919)                |   |
| ASSETS LIMITED OR RESTRICTED   |            | 5,837,348                |    | 5,838,143                |    | 5,569,379                |   |
| INVENTORIES  |            | 2,821,364                |    | 2,729,601                |    | 2,671,610                |   |
| PREPAID EXPENSES & DEPOSITS  |            | 1,383,166                |    | 1,636,274                |    | 1,334,694                |   |
| ESTIMATED SETTLEMENTS, M-CAL & M-CARE  |            | 605,036                  |    | 721,221                  |    | 4,947,552                |   |
| TOTAL CURRENT ASSETS   |            | 43,987,681               |    | 49,137,756               |    | 46,933,406               |   |
| NON CURRENT ASSETS   |            |                          |    |                          |    |                          |   |
| ASSETS LIMITED OR RESTRICTED:  |            |                          |    |                          |    |                          |   |
| * CASH RESERVE FUND  |            | 61,244,140               |    | 56,244,140               |    | 55,888,997               | 1 |
| BANC OF AMERICA MUNICIPAL LEASE  |            | 246,537                  |    | 246,537                  |    | 980,286                  |   |
| TOTAL BOND TRUSTEE 2002  |            | 3                        |    | 4 570 005                |    | 1 246 206                |   |
| TOTAL BOND TRUSTEE 2015<br>GO BOND PROJECT FUND  |            | 1,708,017                |    | 1,572,285<br>231,734     |    | 1,246,296<br>1,476,004   |   |
| GO BOND TAX REVENUE FUND   |            | 3,976,560                |    | 3,975,142                |    | 3,410,006                |   |
| DIAGNOSTIC IMAGING FUND  |            | 3,179                    |    | 3,179                    |    | 3,159                    |   |
| DONOR RESTRICTED FUND  |            | 1,146,114                |    | 1,146,114                |    | 1,139,843                |   |
| WORKERS COMPENSATION FUND  |            | 7,237                    |    | 6,076                    |    | 16,467                   |   |
| TOTAL  |            | 68,331,786               |    | 63,425,210               |    | 64,161,062               |   |
| LESS CURRENT PORTION   |            | (5,837,348)              |    | (5,838,143)              | _  | (5,569,379)              |   |
| TOTAL ASSETS LIMITED OR RESTRICTED - NET   |            | 62,494,439               |    | 57,587,067               | -  | 58,591,683               |   |
| NONCURRENT ASSETS AND INVESTMENTS:   |            |                          |    |                          |    |                          |   |
| INVESTMENT IN TSC, LLC   |            | (250, 102)               |    | (140,146)                |    | 43,372                   | 4 |
| PROPERTY HELD FOR FUTURE EXPANSION   |            | 836,353                  |    | 836,353                  |    | 836,353                  |   |
| PROPERTY & EQUIPMENT NET   |            | 130,441,164              |    | 129,821,675              |    | 128,707,593              |   |
| GO BOND CIP, PROPERTY & EQUIPMENT NET  |            | 33,424,522               |    | 33,192,847               | -  | 29,068,598               |   |
| TOTAL ASSETS   |            | 270,934,057              |    | 270,435,552              |    | 264,181,004              |   |
|  |            |                          |    |                          |    |                          |   |
| DEFERRED OUTFLOW OF RESOURCES:   |            | 504.050                  |    | 507 400                  |    | 542,020                  |   |
| DEFERRED LOSS ON DEFEASANCE  |            | 504,250<br>1,548,299     |    | 507,483<br>1,469,762     |    | 543,039<br>2,281,527     |   |
| ACCUMULATED DECREASE IN FAIR VALUE OF HEDGING DERIVATIVE DEFERRED OUTFLOW OF RESOURCES ON REFUNDING  |            | 6,267,544                |    | 6,291,248                |    | 6,552,000                |   |
| GO BOND DEFERRED FINANCING COSTS   |            | 491,302                  |    | 493,237                  |    | 514,517                  |   |
| DEFERRED FINANCING COSTS   |            | 199,733                  |    | 200,774                  |    | 212,217                  |   |
|  |            |                          | _  |                          |    |                          |   |
| TOTAL DEFERRED OUTFLOW OF RESOURCES  | \$         | 9,011,128                | \$ | 8,962,503                | \$ | 10,103,299               |   |
| LIABILITIES  |            |                          |    |                          |    |                          |   |
|  |            |                          |    |                          |    |                          |   |
| CURRENT LIABILITIES  | \$         | 5,446,310                | •  | 4.593,207                | \$ | 6,891,935                | 5 |
| ACCOUNTS PAYABLE ACCRUED PAYROLL & RELATED COSTS   | Ф          | 7,844,588                | Φ  | 9,221,460                | φ  | 10,051,222               |   |
| INTEREST PAYABLE   |            | 806,549                  |    | 891,881                  |    | 587,012                  |   |
| INTEREST PAYABLE GO BOND   |            | 1,553,417                |    | 1,290,818                |    | 1,158,587                |   |
| ESTIMATED SETTLEMENTS, M-CAL & M-CARE  |            | 938,964                  |    | 205,097                  |    | 1,102,323                | 7 |
| HEALTH INSURANCE PLAN  |            | 1,307,731                |    | 1,307,731                |    | 1,307,731                |   |
| WORKERS COMPENSATION PLAN  |            | 1,120,980                |    | 1,120,980                |    | 1,120,980                |   |
| COMPREHENSIVE LIABILITY INSURANCE PLAN   |            | 751,298                  |    | 751,298<br>1,260,000     |    | 751,298<br>815,000       |   |
| CURRENT MATURITIES OF GO BOND DEBT CURRENT MATURITIES OF OTHER LONG TERM DEBT  |            | 1,260,000<br>1,953,186   |    | 1,953,186                |    | 2,341,301                |   |
| TOTAL CURRENT LIABILITIES  |            | 22,983,021               |    | 22,595,656               |    | 26,127,388               |   |
|  | 3          |                          |    |                          | 77 |                          |   |
| NONCURRENT LIABILITIES   |            |                          |    |                          |    |                          |   |
| OTHER LONG TERM DEBT NET OF CURRENT MATURITIES   |            | 27,249,586               |    | 27,715,330               |    | 29,586,877               |   |
| GO BOND DEBT NET OF CURRENT MATURITIES   |            | 103,342,185              |    | 103,355,606              |    | 104,763,233<br>2,281,527 |   |
| DERIVATIVE INSTRUMENT LIABILITY  | -          | 1,546,299                |    | 1,409,702                | -  | 2,201,021                |   |
| TOTAL LIABILITIES  | 0          | 155,123,090              |    | 155,136,354              |    | 162,759,025              |   |
| web and the detected process to the company of the  |            |                          |    |                          |    |                          |   |
| NET ASSETS   |            | 100 077 07               |    | 100 115 505              |    | 440 005 405              |   |
| NET INVESTMENT IN CAPITAL ASSETS   |            | 123,675,981              |    | 123,115,588              |    | 110,385,435<br>1,139,843 |   |
| RESTRICTED   | 51 <u></u> | 1,146,114                |    | 1,146,114                |    | 1,109,043                |   |
| TOTAL NET POSITION   | \$         | 124,822,094              | \$ | 124,261,701              | \$ | 111,525,278              |   |
| ALIFECTURE AND CONTRACTOR AND CONTRA |            |                          |    |                          |    |                          |   |

<sup>\*</sup> Amounts included for Days Cash on Hand calculation

#### TAHOE FOREST HOSPITAL DISTRICT NOTES TO STATEMENT OF NET POSITION JUNE 2017 - PRELIMINARY

- 1. Working Capital is at 37.8 days (policy is 30 days). Days Cash on Hand (S&P calculation) is 207.1 days. Working Capital cash decreased a net \$4,495,000. Accounts Payable increased \$853,000 (See Note 5), Accrued Payroll & Related Costs decreased \$1,377,000 (See Note 6), cash collections fell short of budget by 12%, and the District transferred \$5,000,000 to its Cash Reserve Fund held at LAIF.
- 2. Net Patient Accounts Receivable decreased approximately \$250,000. Cash collections were 88% of target. Days in Accounts Receivable are at 55.0 days compared to prior months 52.6 days, a 2.40 days increase.
- 3. Other Receivables decreased a net \$517,000. The District received payment from the Incline Village Community Hospital Foundation for capital campaign commitments made at the close of FY16 and funds from TIRHR for repayment of expenses advanced on the mTBI project.
- 4. The District booked its 51% share of losses in the Truckee Surgery Center through April, decreasing the investment held in TSC, LLC.
- 5. Accounts Payable increased \$853,000 due to the timing of the final check run in the month.
- 6. Accrued Payroll & Related Costs decreased \$1,377,000 as a result of six accrued payroll days at the close of June.
- 7. Estimated Settlements, Medi-Cal and Medicare increased a net \$734,000 after booking an amount due to Medicare for Tahoe Forest Hospital and Incline Village Community Hospital based on interim rate reviews.

## Tahoe Forest Hospital District Cash Investment June 2017

| WORKING CAPITAL US Bank US Bank/Kings Beach Thrift Store US Bank/Truckee Thrift Store US Bank/Payroll Clearing Umpqua Bank Total    | \$            | 12,513,700<br>21,091<br>49,066<br>102,378<br>1,000,723 |                | \$             | 13,686,959                  |
|---|---------------|--|----------------|----------------|-----------------------------|
| BOARD DESIGNATED FUNDS US Bank Savings Capital Equipment Fund Total   | <b>\$</b>     | <u>-</u>   | 0.03%          | \$             | -                           |
| Building Fund<br>Cash Reserve Fund<br>Local Agency Investment Fund  | \$<br>—       | 61,244,140   | 0.98%          | \$             | 61,244,140                  |
| Banc of America Muni Lease<br>Bonds Cash 2002   |               |  |                | \$             | 246,537                     |
| Bonds Cash 2002 Bonds Cash 2002 Bonds Cash 2015 Bonds Cash 2008   |               |  |                | \$<br>\$<br>\$ | 3<br>1,708,017<br>3,976,561 |
| DX Imaging Education Workers Comp Fund - B of A   | \$            | 3,179<br>7,237   | 0.00%          |                |                             |
| Insurance Health Insurance LAIF Comprehensive Liability Insurance LAIF Total  |               | -  | 0.00%<br>0.00% | \$_            | 10,416                      |
| TOTAL FUNDS   |               |  |                | \$             | 80,872,632                  |
| RESTRICTED FUNDS Gift Fund US Bank Money Market Foundation Restricted Donations Local Agency Investment Fund TOTAL RESTRICTED FUNDS | \$<br>\$<br>— | 8,363<br>98,331<br>1,039,420                           | 0.03%<br>0.00% | <u>\$</u>      | 1,146,114                   |
| TOTAL ALL FUNDS   |               |  |                | <u>\$</u>      | 82,018,746                  |

#### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF NET POSITION KEY FINANCIAL INDICATORS JUNE 2017 - PRELIMINARY

|   | Current<br>Status | Desired<br>Position | Target  | Bond<br>Covenants                   | FY 2017<br>Jul 16 to<br>June 2017 | FY 2016<br>Jul 15 to<br>June 16 | FY 2015<br>Jul 14 to<br>June 15 | FY 2014<br>Jul 13 to<br>June 14 | FY 2013<br>Jul 12 to<br>June 13 | FY 2012<br>Jul 11 to<br>June 12 | FY 2011<br>Jul 10 to<br>June 11 |
|---|-------------------|---------------------|---|-------------------------------------|-----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Return On Equity:  Increase (Decrease) in Net Position  Net Position  | <b>®</b>          | Î                   | 3.7%(1)   |                                     | 10.7%                             | 10.9%                           | 2.19%                           | .001%                           | -4.0%                           | 8.7%                            | 6.3%                            |
| Days in Accounts Receivable<br>(excludes SNF & MSC)<br>Gross Accounts Receivable<br>90 Days                             | <b>@</b>          | П                   | FYE<br>63 Days  |                                     | 55                                | 57                              | 60                              | 75                              | 97                              | 64                              | 59                              |
| Gross Accounts Receivable<br>365 Days   | <b>9</b>          |                     | 03 Days   | é                                   | 55                                | 55                              | 62                              | 75                              | 93                              | 64                              | 59                              |
| Days Cash on Hand Excludes Restricted: Cash + Short-Term Investments (Total Expenses - Depreciation Expense)/ by 365    | <u>@</u>          |                     | Budget FYE<br>170 Days<br>Budget 4th Qtr<br>169 Days<br>Preliminary 4th Qtr<br>207 Days       | 60 Days  A- 203 Days  BBB- 142 Days | 207                               | 201                             | 156                             | 164                             | 148                             | 203                             | 209                             |
| Accounts Receivable over 120 days (excludes payment plan, legal and charitable balances)                                | <b></b>           | Û                   | 13%   |                                     | 17%                               | 19%                             | 18%                             | 22%                             | 29%                             | 15%                             | 11%                             |
| Accounts Receivable over 120 days (includes payment plan, legal and charitable balances)                                | <u>©</u>          | Ţ                   | 18%   |                                     | 18%                               | 24%                             | 23%                             | 25%                             | 34%                             | 19%                             | 16%                             |
| Cash Receipts Per Day (based on<br>60 day lag on Patient Net<br>Revenue) excludes managed care<br>reserve               | <b>©</b>          |                     | FYE Budget<br>\$348,699<br>End 4th Qtr Budget<br>\$348,699<br>End 4th Qtr Actual<br>\$358,210 |                                     | \$348,962                         | \$313,153                       | \$290,776                       | \$286,394                       | \$255,901                       | \$254,806                       | \$240,383                       |
| Debt Service Coverage: Excess Revenue over Exp + Interest Exp + Depreciation Debt Principal Payments + Interest Expense | <b>©</b>          | Î                   | Without GO Bond<br>4.20<br>With GO Bond<br>2.04   | 1.95                                | 6.65<br>2.94                      | 6.19<br>2.77                    | 3.28<br>1.59                    | 2.18                            | .66                             | 4.83<br>2.70                    | 4.35<br>2.45                    |

#### Footnotes:

<sup>(1)</sup> Target Return on Equity was established during the FY17 budgeting process. Fiscal year 2016 ended with a higher net income than projected. Based upon the actual fiscal year end net asset number, our Target Return on Equity was 3.6%.

#### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION JUNE 2017 - PRELIMINARY

|                      | CURRENT  | MONTH             |   | Note   |                            | YEAR T                                  | O DATE                    |                |    |    | PRIOR YTD<br>JUNE 2016     |
|----------------------|--|-------------------|---|--|----------------------------|---|---------------------------|----------------|----|----|----------------------------|
| ACTUAL               | BUDGET   | VAR\$             | VAR%  |  | ACTUAL                     | BUDGET                                  | VAR\$                     | VAR%           |    |    |                            |
|                      |  |                   |   | OPERATING REVENUE                                    |                            |   |                           |                |    |    |                            |
| \$ 22,125,329        | \$ 19,484,435  | \$ 2,640,8        | 95 13.6%  | Total Gross Revenue                                  | \$ 251,999,179             | \$ 235,659,988                          | \$ 16,339,190             | 6.9%           | 1  | \$ | 220,367,068                |
|                      |  |                   | .00 7.00/   | Gross Revenues - Inpatient                           | 6 00 450 400               | \$ 21.615.887                           | e 4.040.040               | 8.5%           |    | \$ | 20 505 525                 |
| \$ 1,954,458         |  | \$ 130,9<br>279,5 |   | Daily Hospital Service Ancillary Service - Inpatient | 48,242,736                 | 46,150,915                              | \$ 1,842,242<br>2,091,821 | 4.5%           |    | Ф  | 20,585,535<br>43,065,440   |
| 4,086,065            | 3,806,474  |                   |   | Total Gross Revenue - Inpatient                      | 71,700,865                 | 67,766,802                              | 3,934,063                 | 5.8%           | 1  |    | 63,650,975                 |
| 6,040,523            | 5,630,024  | 410,4             |   |  |                            |   |                           |                |    |    |                            |
| 16,084,807           | 13,854,411   | 2,230,3           |   | Gross Revenue - Outpatient                           | 180,298,314                | 167,893,187                             | 12,405,127                | 7.4%           |    |    | 156,716,093                |
| 16,084,807           | 13,854,411   | 2,230,3           | 96 16.1%  | Total Gross Revenue - Outpatient                     | 180,298,314                | 167,893,187                             | 12,405,127                | 7.4%           | 1  |    | 156,716,093                |
|                      |  |                   |   | Deductions from Revenue:                             | 100 005 710                | 00 107 000                              | (44,000,044)              | 40.00/         | •  |    | 00 004 550                 |
| 10,271,087           | 7,984,589  | (2,286,4          |   | Contractual Allowances                               | 108,095,712                | 96,487,668                              | (11,608,044)              | -12.0%         | 2  |    | 88,901,556                 |
| 688,521              | 682,380  |                   | 41) -0.9%   | Charity Care   | 7,615,675                  | 8,252,436                               | 636,760                   | 7.7%           | 2  |    | 6,877,334                  |
| 4,591                | -  | (4,5              |   | Charity Care - Catastrophic Events                   | 287,548                    | 2 525 722                               | (287,548)                 | 0.0%<br>142.5% | 2  |    | 619,863<br>(515,633)       |
| 246,720              | 291,148  | 44,4<br>(19,6     |   | Bad Debt Prior Period Settlements                    | (1,498,819)<br>(1,068,935) |   | 5,024,551<br>1,068,935    | 0.0%           | 2  |    | (5,911,179)                |
| 19,607<br>11,230,527 | 8,958,117  | (2,272,4          |   | Total Deductions from Revenue                        | 113,431,181                | 108,265,836                             | (5,165,346)               | -4.8%          | 2  |    | 89,971,941                 |
| 59,096               | 64,029   | (4,9              |   | Property Tax Revenue- Wellness Neighborhood          | 745,897                    | 787,150                                 | (41,254)                  | -5.2%          |    |    | 723,104                    |
| 557,752              | 1,003,230  | (445,4            |   | Other Operating Revenue                              | 8,758,627                  | 8,786,589                               | (27,963)                  | -0.3%          | 3  |    | 8,393,899                  |
| 11,511,650           | 11,593,576   | (81,9             |   | TOTAL OPERATING REVENUE                              | 148.072.521                | 136,967,892                             | 11,104,629                | 8.1%           |    |    | 139,512,130                |
| 11,011,000           | , 000, 070   | (                 | /   | OPERATING EXPENSES                                   |                            |   |                           |                |    |    |                            |
| 3,912,289            | 3,779,115  | (133,             | 74) -3.5%   | Salaries and Wages                                   | 46,770,007                 | 45,887,144                              | (882,863)                 | -1.9%          | 4  |    | 44.145.544                 |
| 1,424,445            | 1,170,951  | (253,4            |   | Benefits   | 15,474,206                 | 14,587,307                              | (886,899)                 | -6.1%          | 4  |    | 15,678,600                 |
| 61,740               | 57,011   | (4,7              |   | Benefits Workers Compensation                        | 661,712                    | 684,134                                 | 22,422                    | 3.3%           | 4  |    | 1,300,888                  |
| (127,661)            | 694,217  | 821,8             |   | Benefits Medical Insurance                           | 6,816,527                  | 8,330,603                               | 1,514,076                 | 18.2%          | 4  |    | 7,653,015                  |
| 2,054,758            | 1,953,318  | (101,4            |   | Professional Fees                                    | 22,142,907                 | 21,417,662                              | (725,245)                 | -3.4%          | 5  |    | 19,689,991                 |
| 1,574,579            | 1,650,510  | 75,9              |   | Supplies   | 19,441,826                 | 20,040,926                              | 599,100                   | 3.0%           | 6  |    | 17,853,896                 |
| 1,087,316            | 863,499  | (223,             |   | Purchased Services                                   | 12,302,971                 | 10,662,156                              | (1,640,815)               | -15.4%         | 7  |    | 11,038,956                 |
| 581,820              | 553,045  | (28,              | 75) -5.2%   | Other  | 7,066,703                  | 7,000,668                               | (66,035)                  | -0.9%          | 8  |    | 6,022,154                  |
| 10,569,287           | 10,721,666   | 152,              | 379 1.4%  | TOTAL OPERATING EXPENSE                              | 130,676,859                | 128,610,600                             | (2,066,259)               | -1.6%          |    |    | 123,383,043                |
| 942,363              | 871,910  | 70,               | 153 8.1%  | NET OPERATING REVENUE (EXPENSE) EBIDA                | 17,395,662                 | 8,357,292                               | 9,038,370                 | 108.1%         |    |    | 16,129,087                 |
|                      |  |                   |   | NON-OPERATING REVENUE/(EXPENSE)                      |                            |   |                           |                |    |    |                            |
| 459,218              | 442,471  | 16,               | 747 3.8%  | District and County Taxes                            | 5,372,286                  | 5,290,850                               | 81,436                    | 1.5%           | 9  |    | 4,738,556                  |
| 391,933              | 391,933  |                   | - 0.0%  | District and County Taxes - GO Bond                  | 4,703,200                  | 4,703,200                               |                           | 0.0%           |    |    | 4,714,688                  |
| 62,497               | 41,739   | 20,               | 757 49.7%   | Interest Income                                      | 616,959                    | 436,067                                 | 180,892                   | 41.5%          | 10 |    | 381,037                    |
| 3                    |  |                   | 3 0.0%  | Interest Income-GO Bond                              | 363                        | (0)                                     |                           | 0.0%           |    |    | 18,168                     |
| 214,966              | 597,917  | (382,             |   | Donations  | 603,614                    | 1,026,000                               | (422,386)                 | -41.2%         |    |    | 1,083,943                  |
| (109,956)            | (31,250)   | (78,              |   | Gain/ (Loss) on Joint Investment                     | (293,473)                  | (125,000)                               | (168,473)                 | -134.8%        |    |    | (280,874)                  |
| -                    | -  |                   | - 0.0%  | Loss on Impairment of Asset                          |                            | -                                       | -                         | 0.0%           |    |    | _                          |
| -                    | -  |                   | - 0.0%  | Gain/ (Loss) on Sale of Equipment                    |                            | -                                       | •                         | 0.0%           |    |    | 10,000                     |
| -                    | -  |                   | - 0.0%  | Impairment Loss                                      | (44.405.044)               | (44 505 700)                            | 400.450                   | 0.0%           |    |    | (40,005,075)               |
| (967,356)            |  |                   | 040) -0.1%  | Depreciation   | (11,135,341)               |   |                           | 4.0%           |    |    | (10,605,075)               |
| (122,840)            | AND RESIDENCE AN |                   | CONTRACTOR DESCRIPTION OF THE PROPERTY OF THE | Interest Expense Interest Expense-GO Bond            | (1,246,843)<br>(2,719,610) |   |                           | -5.2%<br>3.8%  | 10 |    | (1,407,442)<br>(2,653,074) |
| (312,145)            |  | (447,             |   | TOTAL NON-OPERATING REVENUE/(EXPENSE)                | (4,098,846)                |   |                           | 4.2%           |    |    | (4,000,074)                |
| \$ 558,684           |  |                   |   | INCREASE (DECREASE) IN NET POSITION                  | \$ 13,296,816              | ,                                       |                           | 225.9%         |    | \$ | 12,129,013                 |
| 550,004              | y 300,400  | , (0,0,           |   | NET POSITION - BEGINNING OF YEAR                     | 111,525,278                | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | -,,                       |                |    | -  | ,,.                        |
|                      |  |                   |   | NET POSITION - AS OF JUNE 30, 2017                   |                            |   |                           |                |    |    |                            |
|                      |  |                   |   |  | \$ 124,822,094             |   | 0.404                     |                |    |    | 7.00/                      |
| 4.3%                 | 4.5%   | -0.2%             |   | RETURN ON GROSS REVENUE EBIDA                        | 6.9%                       | 3.5%                                    | 3.4%                      |                |    |    | 7.3%                       |

### TAHOE FOREST HOSPITAL DISTRICT NOTES TO STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION JUNE 2017 - PRELIMINARY

|    |  |  |    | Variance fro                             |          |                                       |
|----|--|--|----|--|----------|---------------------------------------|
|    |  |  |    | Fav / <u< th=""><th>_</th><th></th></u<> | _        |                                       |
| 41 | A B  |  | Ą  | <u>UNE 2017</u>                          | 1        | YTD 2017                              |
| 1) | Gross Revenues  Acute Patient Days were above budget 7.44% or 27 days. Swing Bed days were over budget 80% or 20 days. Inpatient Ancillary revenues exceeded budget by 7.3% due to the increase in Acute and Swing Bed patient days.   | Gross Revenue Inpatient<br>Gross Revenue Outpatient<br>Gross Revenue Total | \$ | 2,230,396                                | \$<br>\$ | 3,934,063<br>12,405,127<br>16,339,190 |
|    | Outpatient volumes were above budget in the following departments: Emergency Department visits, Surgical cases, Laboratory tests, Diagnostic Imaging, Mammography, Medical & Radiation Oncology procedures, Nuclear Medicine, MRI exams, Ultrasounds, Cat Scans, PET CT, Pharmacy units, Oncology Pharmacy units, Respiratory Therapy, Physical Therapy, Speech Therapy, and Occupational Therapy. |  |    |  |          |                                       |
| 2) | Total Deductions from Revenue  The payor mix for June shows a 2.08% increase to Medicare, a .49% increase to Medi-Cal, 1.15% decrease to Other, County under budget by.02%, and  | Contractual Allowances Charity Care  | \$ | (2,286,498)<br>(6,141)                   | \$       | (11,608,044)<br>636,760               |
|    | a 1.37% decrease to Commercial when compared to budget. Contractual Allowances were over budget due to revenues exceeding budget by 13.6%, a shift in  | Charity Care - Catastrophic Bad Debt                                       |    | (4,591)<br>44,428                        |          | (287,548)<br>5,024,551                |
|    | Payor Mix from Commercial to Medicare, and the District booked an amount due to the Medicare program in the amount of \$646,000 based on an interim rate review.   | Prior Period Settlements Total   | \$ | (19,607)<br>(2,272,410)                  | \$       | 1,068,935<br>(5,165,346)              |
|    | Negative variance in Prior Period Settlements due to an amount paid to Medicare for prior period claim adjustments.  |  |    |  |          |                                       |
| 3) | Other Operating Revenue Retail Pharmacy revenues fell short of budget by 19.18%.   | Retail Pharmacy Hospice Thrift Stores                                      | \$ | (45,822)<br>(139)                        | \$       | (232,586)<br>(93,469)                 |
|    | Funds expected from the Medi-Cal PRIME program fell short of budget, creating  | The Center (non-therapy) IVCH ER Physician Guarantee                       |    | (9,735)<br>11,546                        |          | (13,178)<br>59,644                    |
|    | a negative variance in Miscellaneous.  | Children's Center<br>Miscellaneous   |    | 4,432<br>(380,759)                       |          | 34,299<br>238,327                     |
|    |  | Oncology Drug Replacement  |    | -  |          | (24.222)                              |
|    |  | Grants<br>Total  | \$ | (25,000)<br>(445,478)                    | \$       | (21,000)                              |
| 4) | Salaries and Wages   | Total  | \$ | (133,174)                                | \$       | (882,863)                             |
|    | Employee Benefits  | PL/SL  | \$ | (267,030)                                | \$       | (528,758)                             |
|    | Employee vacation requests for the month of June created a negative variance in  | Nonproductive  |    | (11,814)                                 |          | (274,187)                             |
|    | PL/SL.   | Pension/Deferred Comp  |    | 3,578                                    |          | 78                                    |
|    |  | Standby<br>Other   |    | 14,953<br>6,818                          |          | 206,863<br>(290,895)                  |
|    |  | Total  | \$ |  | \$       | (886,899)                             |
|    | Employee Benefits - Workers Compensation   | Total  | \$ | (4,729)                                  | \$       | 22,422                                |
|    | Employee Benefits - Medical Insurance  | Total  | \$ | 821,878                                  | \$       | 1,514,076                             |
|    | The District received reimbursement from our prior TPA for a reserve fund that remained after all claims were settled, creating a positive variance in Employee Benefits - Medical Insurance.  | •  |    |  |          |                                       |
| 5) | Professional Fees  | TFH Locums   | \$ | (63,374)                                 | \$       | (626,938)                             |
| •  | Negative variance in TFH Locums related to Hospitalist and Emergency Department  | The Center (includes OP Therapy)   |    | (64,130)                                 |          | (392,352)                             |
|    | coverage.  | Miscellaneous<br>Administration  |    | (17,671)<br>(11,705)                     |          | (338,467)<br>(321,317)                |
|    | Physical, Speech, and Occupational Therapy volumes exceeded budget by 16.93%,  | Information Technology   |    | (30,002)                                 |          | (220,343)                             |
|    | creating a negative variance in The Center (includes OP Therapy).  | Multi-Specialty Clinics Administration                                     |    | (21,963)                                 |          | (79,371)                              |
|    |  | Oncology   |    | 16,991                                   |          | (33,055)                              |
|    | Chief Medical Officer fees and services provided for service line analyses created a<br>negative variance in Administration.   | Human Resources IVCH ER Physicians   |    | 12,070<br>(250)                          |          | (18,082)<br>(10,869)                  |
|    | negative variance in Administration.   | Medical Staff Services   |    | (1,200)                                  |          | (2,444)                               |
|    | Negative variance in Information Technology related to project management fees and H.I.S. Advisory fees.   | Home Health/Hospice Patient Accounting/Admitting                           |    | 14                                       |          | (1,240)                               |
|    | ·  | Business Performance   |    | -  |          |                                       |
|    | MIPS Quality Measure fees required by CMS created a negative variance in   | Respiratory Therapy<br>Sleep Clinic  |    | 14,340<br>6,596                          |          | 14,338<br>24,193                      |
|    | Multi-Specialty Clinics Administration.  | Marketing  |    | (275)                                    |          | 25,850                                |
|    | A true-up of Audit Fees payable at year-end created a positive variance in Financial   | Managed Care   |    | 341                                      |          | 29,880                                |
|    | Administration.  | TFH/IVCH Therapy Services  |    | (7,926)                                  |          | 56,110<br>87,213                      |
|    | Legal fees budgeted for Corporate Compliance fell short of budget, creating a positive   | Financial Administration Corporate Compliance                              |    | 36,016<br>31,772                         |          | 87,213<br>365,671                     |
|    | variance in this category.   | Multi-Specialty Clinics  |    | (1,084)                                  |          | 715,977                               |
|    | •  | Total  | \$ | (101,440)                                | \$       | (725,245)                             |

### TAHOE FOREST HOSPITAL DISTRICT NOTES TO STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION JUNE 2017 - PRELIMINARY

|             |  |                                    |                                       | Variance from                    | Budget      |
|-------------|--|------------------------------------|---------------------------------------|----------------------------------|-------------|
|             |  |                                    |                                       | Fav / <un< th=""><th></th></un<> |             |
|             |  |                                    | JL                                    | JNE 2017                         | YTD 2017    |
| 6) §        | Supplies .   | Minor Equipment                    | \$                                    | (10,727) \$                      | (88,201)    |
| _           | Small Equipment purchases for Skilled Nursing, MSC ENT, Surgery, Dietary,  | Other Non-Medical Supplies         |                                       | (8,135)                          | (66,130)    |
|             | Laboratory, Housekeeping, Information Systems, and the Truckee Thrift Store  | Food                               |                                       | (7,709)                          | (14,777)    |
|             | created a negative variance in Minor Equipment.  | Imaging Film                       |                                       | 51                               | 4,958       |
|             |  | Office Supplies                    |                                       | 6,970                            | 73,149      |
|             | An adjustment was made to the year-end inventory for Patient Chargeable/Surgery/   | Patient & Other Medical Supplies   |                                       | 99,991                           | 222,424     |
|             | Anesthesia supplies on hand based on the final inventory count performed by a third  | Pharmacy Supplies                  |                                       | (4,510)                          | 467,677     |
|             | party vendor. This created a positive variance in Patient & Other Medical Supplies.  | Total                              | \$                                    | 75,931 \$                        | 599,100     |
| 7) F        | Purchased Services   | Miscellaneous                      | \$                                    | (45,337) \$                      | (1,096,196) |
| -, -        | Services provided to Laundry & Linen, Home Health, and Community Health  | Patient Accounting                 |                                       | (78,460)                         | (195,924)   |
|             | created a negative variance in Miscellaneous.  | Department Repairs                 |                                       | (53,520)                         | (195,081)   |
|             | Organia a nogalito tanana in inibodianossa.  | Hospice                            |                                       | (10,608)                         | (125,242)   |
|             | Negative variance in Patient Accounting related to collection agency fees.   | Pharmacy IP                        |                                       | (16,357)                         | (78,796)    |
|             | Negative variance in Fatient Accounting related to concentration agency rese.  | Multi-Specialty Clinics            |                                       | (13,794)                         | (17,547)    |
|             | No antitud variance in Hannies related to hilling and collection food  | Laboratory                         |                                       | 3,543                            | (35,984)    |
|             | Negative variance in Hospice related to billing and collection fees.   | Diagnostic Imaging Services - All  |                                       | 3,200                            | (21,440)    |
|             | a to the the same and to contain and to the anti-  |                                    |                                       | •                                | (6,542)     |
|             | Services provided for the year-end inventory count and testing & certification of the  | The Center                         |                                       | (3,543)                          | • • •       |
|             | clean room created a negative variance in Pharmacy IP.   | Information Technology             |                                       | 2,826                            | 10,927      |
|             | ·  | Medical Records                    |                                       | (9,268)                          | 14,637      |
|             | EMR and PM user fees exceeded budget, creating a negative variance in Multi-Specialty  | Community Development              |                                       | 2,700                            | 19,894      |
|             | Clinics.   | Human Resources                    |                                       | (5,200)                          | 86,477      |
|             |  | Total                              |                                       | (223,818) \$                     | (1,640,815) |
| 8)          | Other Expenses   | Other Building Rent                | \$                                    | (46,323) \$                      | (210,576)   |
| ٠,          | Unbudgeted rental expense on the Pioneer Commerce Center building and the new  | Human Resources Recruitment        |                                       | (2,169)                          | (196,563)   |
|             | Truckee Thrift Store created a negative variance in Other Building rent.   | Outside Training & Travel          |                                       | (18,587)                         | (67,063)    |
|             | Huckes Hillit Store Greated a hogalite variance in Outer Building fort.  | Utilities                          |                                       | (9,184)                          | (30,848)    |
|             | Outside Travel for MCC IM/Bode, Surgery Pharmany ID Information Systems  | Equipment Rent                     |                                       | 15,916                           | (21,272)    |
|             | Outside Travel for MSC IM/Peds, Surgery, Pharmacy IP, Information Systems  | Insurance                          |                                       | (1,378)                          | (1,149)     |
|             | Conversion, and Patient Financial Services created a negative variance in Outside  |                                    |                                       | (1,376)                          | (504)       |
|             | Training & Travel.   | Physician Services                 |                                       | 1,123                            | 7,992       |
|             | The state of the s | Multi-Specialty Clinics Equip Rent |                                       |                                  | 60,493      |
|             | Electricity, Water & Sewer, and Communication costs exceeded budget, creating a  | Dues and Subscriptions             |                                       | (4,088)                          | •           |
|             | negative variance in Utilities.  | Multi-Specialty Clinics Bldg Rent  |                                       | 14,547                           | 88,186      |
|             |  | Marketing                          |                                       | 20,157                           | 90,843      |
|             |  | Miscellaneous                      |                                       | 1,247                            | 214,425     |
|             |  | Total                              |                                       | (28,775) \$                      | (66,035)    |
| 9) <u>[</u> | District and County Taxes  | Total                              | \$                                    | 16,747 \$                        | 81,436      |
| 10)         | Interest Income  | Total                              | \$                                    | 20,757 \$                        | 180,892     |
|             |  |                                    |                                       |                                  |             |
| 11)         | <u>Donations</u>   | IVCH                               | \$                                    | (368,869) \$                     | (344,601)   |
|             | Capital Campaign donations fell short of budget estimations, creating a negative variance  | Operational                        |                                       | (14,082)                         | (77,785)    |
|             | in IVCH donations.   | Capital Campaign                   |                                       | , , ,                            |             |
|             | III IVON donadons.   | Total                              | \$                                    | (382,951) \$                     | (422,386)   |
|             |  | i ota:                             | =                                     | (002,001)                        | (422,000)   |
| 12)         | Gain/(Loss) on Joint Investment  | Total                              | \$                                    | (78,706) \$                      | (168,473)   |
| ·           | The District recorded its 51% of losses in TSC, LLC for the months of January through April.   |                                    |                                       |                                  |             |
| 13)         | Gain/(Loss) on Sale  | Total                              | \$                                    | - \$                             |             |
| 15)         | Depreciation Expense   | Total                              | · · · · · · · · · · · · · · · · · · · | (1,040) \$                       | 460,453     |
| 10)         | SONI ASSESSED MUNICIPALITY   | 1014                               | Ť                                     | (1,040)                          | ,,,,,,,,,   |
| 16)         | Interest Expense   | Total                              |                                       | (25,335) \$                      | (61,475)    |

# TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION KEY FINANCIAL INDICATORS JUNE 2017 - PRELIMINARY

|  | Current<br>Status | Desired<br>Position | Target                         | FY 2017<br>Jul 16 to<br>June 17 | FY 2016<br>Jul 15 to<br>June 16 | FY 2015<br>Jul 14 to<br>June 15 | FY 2014<br>Jul 13 to<br>June 14 | FY 2013<br>Jul 12 to<br>June 13 | FY 2012<br>Jul 11 to<br>June 12 | FY 2011<br>Jul 10 to<br>June 11 |
|--|-------------------|---------------------|--------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Total Margin: Increase (Decrease) In Net Position Total Gross Revenue  | <b>@</b>          | Î                   | FYE<br>1.7%<br>4th Qtr<br>1.7% | 5.3%                            | 5.5%                            | 1.0%                            | .01%                            | -2.2%                           | 5.3%                            | 3.6%                            |
| Charity Care: Charity Care Expense Gross Patient Revenue   | <b>@</b>          | Ţ.                  | FYE<br>3.5%<br>4th Qtr<br>3.5% | 3.1%                            | 3.4%                            | 3.1%                            | 3.2%                            | 3.2%                            | 2.6%                            | 3.0%                            |
| Bad Debt Expense: Bad Debt Expense Gross Patient Revenue   | <b>@</b>          | Ţ                   | FYE<br>1.5%<br>4th Qtr<br>1.5% | 0%                              | 2%                              | 1.6%                            | 1.6%                            | 4.6%                            | 4.3%                            | 3.8%                            |
| Incline Village Community Hospital: EBIDA: Earnings before interest, Depreciation, amortization  Net Operating Revenue <expense> Gross Revenue</expense> | <b>©</b>          | Î                   | FYE<br>9.6%<br>4th Qtr<br>9.6% | 9.0%                            | 11.3%                           | 9.1%                            | 4.9%                            | 11.5%                           | 10.8%                           | 12.3%                           |
| Operating Expense Variance to<br>Budget (Under <over>)</over>  | <del></del>       | Î                   | -0-                            | \$(2,066,259)                   | \$(7,548,217)                   | \$(6,371,653)                   | \$2,129,279                     | \$(1,498,683)                   | \$790,439                       | \$15,188                        |
| EBIDA: Earnings before interest, Depreciation, amortization  Net Operating Revenue <expense> Gross Revenue</expense>                                     | <b>e</b>          |                     | FYE<br>3.5%<br>4th Qtr<br>3.5% | 6.9%                            | 7.3%                            | 3.5%                            | 2.0%                            | .9%                             | 5.6%                            | 5.1%                            |

#### INCLINE VILLAGE COMMUNITY HOSPITAL STATEMENT OF REVENUE AND EXPENSE JUNE 2017 - PRELIMINARY

|  | CURREN <sup>-</sup> | т монтн      |         | Note                               |                                  | YEAR T        | O DATE                           |         |     |    | RIOR YTD<br>UNE 2016  |
|--|---------------------|--------------|---------|------------------------------------|----------------------------------|---------------|----------------------------------|---------|-----|----|-----------------------|
| ACTUAL   | BUDGET              | VAR\$        | VAR%    | OPERATING REVENUE                  | ACTUAL                           | BUDGET        | VAR\$                            | VAR%    |     |    | ·                     |
| \$ 1,348,994   | \$ 1,474,600        | \$ (125,606) | -8.5%   | Total Gross Revenue                | \$ 18,290,649                    | \$ 18,088,828 | \$ 201,822                       | 1.1%    | 1   | \$ | 17,295,773            |
|  |                     |              |         | Gross Revenues - Inpatient         |                                  |               |                                  |         |     |    |                       |
| \$ -   | \$ -                | \$ -         | 0.0%    | Daily Hospital Service             | \$ 32,328                        | \$ 29,141     | \$ 3,188                         | 10.9%   |     | \$ | 45,711                |
| -  | 2,251               | (2,251)      | -100.0% | Ancillary Service - Inpatient      | 44,416                           | 39,429        | 4,987                            | 12.6%   |     |    | 60,334                |
| - 7  | 2,251               | (2,251)      | -100.0% | Total Gross Revenue - Inpatient    | 76,744                           | 68,570        | 8,174                            | 11.9%   | 1   |    | 106,045               |
| 1,348,994  | 1,472,350           | (123,355)    | -8.4%   | Gross Revenue - Outpatient         | 18,213,905                       | 18,020,258    | 193,647                          | 1.1%    |     |    | 17,189,727            |
| 1,348,994  | 1,472,350           | (123,355)    | -8.4%   | Total Gross Revenue - Outpatient   | 18,213,905                       | 18,020,258    | 193,647                          | 1.1%    | 1   |    | 17,189,727            |
|  |                     |              |         | Deductions from Revenue:           |                                  |               |                                  |         |     |    |                       |
| 519,253  | 480,530             | (38,723)     | -8.1%   | Contractual Allowances             | 6,559,603                        | 5,876,313     | (683,290)                        | -11.6%  | 2   |    | 5,695,586             |
| 45,680   | 55,638              | 9,958        | 17.9%   | Charity Care                       | 618,066                          | 680,959       | 62,894                           | 9.2%    | 2   |    | 575,449               |
| 4,591  | -                   | (4,591)      | 0.0%    | Charity Care - Catastrophic Events | 49,786                           | -             | (49,786)                         | 0.0%    | 2   |    | 70,529                |
| 155,326  | 53,418              | (101,908)    | -190.8% | Bad Debt                           | 724,344                          | 653,793       | (70,551)                         | -10.8%  | 2   |    | 643,402               |
|  | -                   | -            | 0.0%    | Prior Period Settlements           | (22,833)                         | -             | 22,833                           | 0.0%    | 2   |    | (199,758)             |
| 724,850  | 589,586             | (135,264)    | -22.9%  | Total Deductions from Revenue      | 7,928,966                        | 7,211,065     | (717,900)                        | -10.0%  | 2   |    | 6,785,207             |
| 85,786   | 98,280              | (12,493)     | -12.7%  | Other Operating Revenue            | 940,954                          | 908,106       | 32,847                           | 3.6%    | 3   |    | 978,564               |
| 709,930  | 983,294             | (273,363)    | -27.8%  | TOTAL OPERATING REVENUE            | 11,302,637                       | 11,785,869    | (483,231)                        | -4.1%   |     |    | 11,489,130            |
|  |                     |              |         | OPERATING EXPENSES                 |                                  |               |                                  |         |     |    |                       |
| 283,159  | 260,485             | (22,674)     | -8.7%   | Salaries and Wages                 | 3,183,168                        | 3,319,193     | 136,025                          | 4.1%    | 4   |    | 3,047,267             |
| 97,095   | 87,636              | (9,459)      | -10.8%  | Benefits                           | 1,187,039                        | 1,161,947     | (25,092)                         | -2.2%   | 4   |    | 1,065,712             |
| 1,965  | 1,417               | (548)        | -38.7%  | Benefits Workers Compensation      | 23,991                           | 17,001        | (6,990)                          | -41.1%  | 4   |    | 26,172                |
| (8,321)  | 44,618              | 52,939       | 118.6%  | Benefits Medical Insurance         | 435,106                          | 535,421       | 100,315                          | 18.7%   | 4   |    | 489,814               |
| 223,077  | 240,198             | 17,121       | 7.1%    | Professional Fees                  | 2,846,083                        | 2,851,393     | 5,310                            | 0.2%    | 5   |    | 2,791,298             |
| 38,771   | 87,999              | 49,228       | 55.9%   | Supplies                           | 747,938                          | 990,401       | 242,464                          | 24.5%   | 6   |    | 921,388               |
| 69,198   | 44,378              | (24,820)     | -55.9%  | Purchased Services                 | 585,471                          | 527,609       | (57,862)                         | -11.0%  | 7   |    | 509,480               |
| 54,094   | 53,229              | (865)        | -1.6%   | Other                              | 646,409                          | 650,346       | 3,936                            | 0.6%    | 8   |    | 681,616               |
| 759,037  | 819,959             | 60,921       | 7.4%    | TOTAL OPERATING EXPENSE            | 9,655,204                        | 10,053,311    | 398,107                          | 4.0%    | Ü   |    | 9,532,747             |
| (49,107)   | 163,335             | (212,442)    | -130.1% | NET OPERATING REV(EXP) EBIDA       | 1,647,433                        | 1,732,558     | (85,125)                         | -4.9%   |     |    | 1,956,383             |
|  |                     |              |         | NON-OPERATING REVENUE/(EXPENSE)    |                                  |               |                                  |         |     |    |                       |
| 190,131  | 559,000             | (368,869)    | -66.0%  | Donations-IVCH                     | 214,399                          | 559,000       | (344,601)                        | -61.6%  | 9   |    | 599,902               |
| 190,131  | 559,000             | (300,009)    | 0.0%    | Gain/ (Loss) on Sale               | 214,000                          | 559,000       | (044,001)                        | 0.0%    | 10  |    | 033,302               |
| (64.277)   | (64.077)            | (0)          | 0.0%    |                                    | (716,710)                        | (771,319)     | 54,609                           | 7.1%    | 11  |    | (653,210)             |
| (64,277)   | (64,277)            |              |         | Depreciation                       |                                  |               |                                  | -136.6% | 3.3 |    |                       |
| 125,855  | 494,723             | (368,869)    | -74.6%  | TOTAL NON-OPERATING REVENUE/(EXP)  | (502,311)<br><b>\$ 1,145,122</b> | (212,319)     | (289,993)<br><b>\$ (375,117)</b> | -136.6% |     | \$ | (53,309)<br>1,903,074 |
| 10 miles (10 mil | \$ 658,059          | \$ (581,311) | -88.3%  | EXCESS REVENUE(EXPENSE)            |                                  |               |                                  | -24.170 |     | Ф  |                       |
| -3.6%  | 11.1%               | -14.7%       |         | RETURN ON GROSS REVENUE EBIDA      | 9.0%                             | 9.6%          | -0.6%                            |         |     |    | 11.3%                 |

### INCLINE VILLAGE COMMUNITY HOSPITAL NOTES TO STATEMENT OF REVENUE AND EXPENSE JUNE 2017 - PRELIMINARY

|   |  |           |                | Fav <unfav></unfav> |                                       |  |
|---|--|-----------|----------------|---------------------|---------------------------------------|--|
|   |  |           |                |                     |                                       |  |
|   |  | <u>J</u>  | UNE 2017       | 3                   | <u>/TD 2017</u>                       |  |
| ) Gross Revenues  Acute Patient Days were at budget at 0 and Observation Days were  | Gross Revenue Inpatient                            | \$        | (2,251)        | \$                  | 8,174                                 |  |
| below budget by 1 at 1.   | Gross Revenue Outpatient                           | Ψ         | (123,355)      | •                   | 193,647                               |  |
| below budget by 1 at 1.   | Orogo Nevertae - Outpution                         | \$        | (125,606)      | \$                  | 201,822                               |  |
| Outpatient volumes fell short of budget in Surgical cases, Diagnostic Imaging, Pharmacy units, and Physical Therapy.  |  |           |                |                     |                                       |  |
| ) Total Deductions from Revenue   |  | _         |                | _                   |                                       |  |
| We saw a shift in our payor mix with a 1.83% decrease in Commercial   | Contractual Allowances                             | \$        | (38,723)       | \$                  | (683,290)                             |  |
| Insurance, a 2.89% increase in Medicare, a .58% decrease in Medicaid,   | Charity Care                                       |           | 9,958          |                     | 62,894                                |  |
| a 1.63% decrease in Other, and County was at budget. We saw a   | Charity Care-Catastrophic Event                    |           | (4,591)        |                     | (49,786)                              |  |
| negative variance in Contractual Allowances due to the shift in Payor   | Bad Debt   |           | (101,908)      |                     | (70,551)                              |  |
| Mix from Commercial to Medicare and the District booked an amount   | Prior Period Settlement                            | _         | (135,264)      | •                   | 22,833                                |  |
| due to the Medicare program in the amount of \$108,000 based on an  | Total  | <u>\$</u> | (135,264)      | Φ_                  | (717,900)                             |  |
| interim rate review.  |  |           |                |                     |                                       |  |
| Other Operating Revenue   |  |           |                |                     |                                       |  |
|   | IVCH ER Physician Guarantee                        | \$        | 11,546         | \$                  | 59,644                                |  |
|   | Miscellaneous                                      |           | (24,039)       | •                   | (26,796)                              |  |
|   | Total  | <u>\$</u> | (12,493)       | <u>\$</u>           | 32,847                                |  |
| Salaries and Wages  | Total  | \$        | (22,674)       | \$                  | 136,025                               |  |
| Nursing registry in the IVCH MSC IM/Peds clinic created a negative variance in Salaries and Wages.  |  |           |                |                     |                                       |  |
| Employee Benefits   | PL/SL  | \$        | (17,083)       | s                   | (4,396)                               |  |
| Employee Benefits   | Standby  | Ψ         | 3,540          | •                   | 16,356                                |  |
|   | Other  |           | 3.988          |                     | (181)                                 |  |
|   | Nonproductive                                      |           | (100)          |                     | (40,328)                              |  |
|   | Pension/Deferred Comp                              |           | 196            |                     | 3,458                                 |  |
|   | Total  | \$        | (9,459)        | \$                  | (25,092)                              |  |
| Employee Benefits - Workers Compensation  | Total  | \$        | (548)          | \$                  | (6,990)                               |  |
| Employee Benefits - Medical Insurance   | Total  | \$        | 52,939         | \$                  | 100,315                               |  |
| The District received reimbursement from our prior TPA for a reserve fund that remained after all claims were settled, creating a positive variance in Employee Benefits - Medical Insurance. |  |           |                | •                   | · · · · · · · · · · · · · · · · · · · |  |
| ) Professional Fees   | Miscellaneous                                      | \$        | 5,435          | s                   | (15,954)                              |  |
| Sleep Clinic physician fees are tied to collections which fell short of   | Administration                                     | ~         | 2,600          | •                   | (15,489)                              |  |
| budget in June.   | IVCH ER Physicians                                 |           | (250)          |                     | (10,869)                              |  |
| bugget in build.  | Foundation   |           | 1,550          |                     | (2,364)                               |  |
|   | Multi-Specialty Clinics                            |           | 2,406          |                     | 2,372                                 |  |
|   | Therapy Services                                   |           | (1,215)        |                     | 23,421                                |  |
|   | Sleep Clinic                                       |           | 6,596          |                     | 24,193                                |  |
|   | Total  | \$        | 17,121         | \$                  | 5,310                                 |  |
|   | <b>-</b>   | _         | (404)          |                     | (45.070)                              |  |
| Supplies  | Food   | \$        | (481)          | Ф                   | (15,078)                              |  |
| An adjustment was made to the year-end inventory for Patient Chargeable   | • •  |           | 573<br>2 002   |                     | (5,546)                               |  |
| Surgery/Anesthesia supplies on hand based on the final count performed  | Non-Medical Supplies                               |           | 3,093          |                     | (1,390)                               |  |
| by a third party vendor. This created a positive variance in Patient &  | Minor Equipment                                    |           | 4,345          |                     | (371)<br>1,014                        |  |
| Other Medical Supplies.   | Imaging Film                                       |           | (495)<br>9,214 |                     | 109,396                               |  |
|   | Pharmacy Supplies Patient & Other Medical Supplies |           | 32,977         |                     | 154,438                               |  |
|   | Total  | \$        | 49,228         | \$                  | 242,464                               |  |
|   |  | Ť         |                | •                   |                                       |  |

Variance from Budget

### INCLINE VILLAGE COMMUNITY HOSPITAL NOTES TO STATEMENT OF REVENUE AND EXPENSE JUNE 2017 - PRELIMINARY

|     |   |                                    |          | Fav <l< th=""><th>av&gt;</th></l<> | av> |           |
|-----|---|------------------------------------|----------|------------------------------------|-----|-----------|
|     |   |                                    | <u>J</u> | UNE 2017                           |     | YTD 2017  |
| 7)  | Purchased Services  | Engineering/Plant/Communications   | \$       | (7,869)                            | \$  | (38,927)  |
| •   | Negative variance in Engineering/Plant/Communications related to  | EVS/Laundry                        |          | (2,533)                            |     | (33,337)  |
|     | life/fire safety maintenance, elevator maintenance, and property  | Department Repairs                 |          | (12,732)                           |     | (26,565)  |
|     | maintenance.  | Diagnostic Imaging Services - All  |          | 869                                |     | (1,316)   |
|     |   | Multi-Specialty Clinics            |          | 23                                 |     | (904)     |
|     | Fire system repairs, building maintenance, surgery and physcial therapy                                 | Foundation                         |          | (2,343)                            |     | (694)     |
|     | equiment maintenance created a negative variance in Department  | Surgical Services                  |          | -                                  |     | -         |
|     | Repairs.  | Pharmacy                           |          | 307                                |     | 1,782     |
|     | ·   | Miscellaneous                      |          | 346                                |     | 16,453    |
|     |   | Laboratory                         |          | (888)                              |     | 25,646    |
|     |   | Total                              | \$       | (24,820)                           | \$  | (57,862)  |
| 8)  | Other Expenses  | Insurance                          | \$       | (1,872)                            | \$  | (22,489)  |
|     | Late submission of invoices from the Nevada Rural Hospital Association                                  | Dues and Subscriptions             |          | (3,722)                            |     | (13,547)  |
|     | for the first and second quarters of 2017 created a negative variance in                                | Marketing                          |          | 1,328                              |     | (8,944)   |
|     | Dues and Subscriptions.   | Equipment Rent                     |          | 2,539                              |     | (3,135)   |
|     | ·   | Other Building Rent                |          | (532)                              |     | (243)     |
|     |   | Physician Services                 |          | -                                  |     | -         |
|     |   | Multi-Specialty Clinics Equip Rent |          | -                                  |     | -         |
|     |   | Multi-Specialty Clinics Bldg Rent  |          | -                                  |     | -         |
|     |   | Outside Training & Travel          |          | 785                                |     | 1,865     |
|     |   | Utilities                          |          | (534)                              |     | 19,528    |
|     |   | Miscellaneous                      |          | 1,142                              |     | 30,902    |
|     |   | Total                              | \$       | (865)                              | \$  | 3,936     |
| 9)  | <u>Donations</u>  | Total                              | \$       | (368,869)                          | \$  | (344,601) |
|     | Capital Campaign donations fell short of budget estimations, creating a negative variance in Donations. |                                    |          |                                    |     |           |
| 10) | Gain/(Loss) on Sale   | Total                              | \$       | •                                  | \$  | -         |
| 11) | Depreciation Expense  | Total                              | \$       | -                                  | \$  | 54,609    |

Variance from Budget

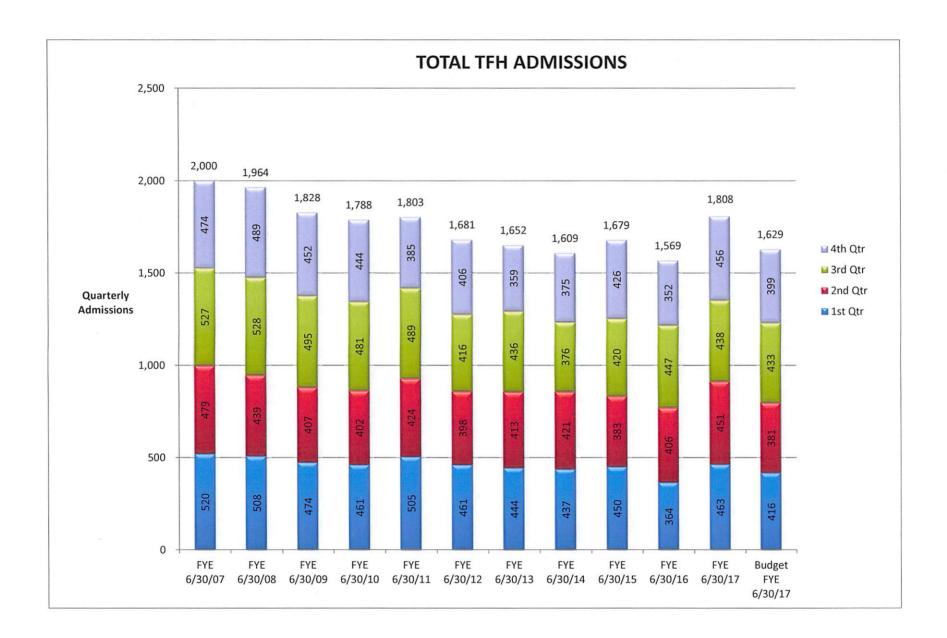
#### TAHOE FOREST HOSPITAL DISTRICT STATEMENT OF CASH FLOWS - PRELIMINARY

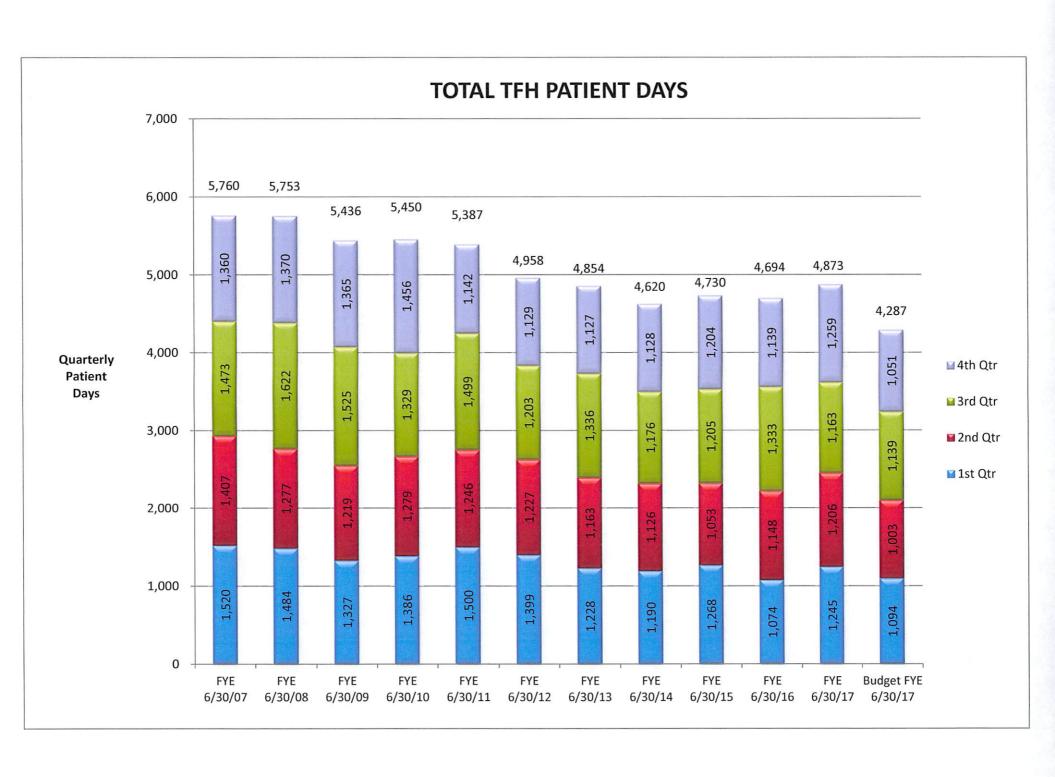
|                                    | AUDITED BUDGET |  |              | PRELIMINARY |                   |  |
|------------------------------------|----------------|--|--------------|-------------|-------------------|--|
|                                    | FYE 2016       |  | FYE 2017     |             | FYE 2017          |  |
|                                    |                |  |              |             |                   |  |
| Net Operating Rev/(Exp) - EBIDA    | \$ 16,129,087  |  | \$ 8,354,249 |             | \$ 17,122,921     |  |
| Interest Income                    | 163,091        |  | 249,285      |             | 361,479           |  |
| Property Tax Revenue               | 6,120,208      |  | 5,682,000    |             | 6,497,384         |  |
| Donations                          | 668,318        |  | 1,023,000    |             | 1,537,778         |  |
| Debt Service Payments              | (3,441,272)    |  | (3,568,341)  |             | (3,553,754)       |  |
| Bank of America - 2012 Muni Lease  | (1,243,650)    |  | (1,243,644)  |             | (1,243,406)       |  |
| Copier                             | (8,758)        |  | (11,520)     |             | (11,295)          |  |
| 2002 Revenue Bond                  | (483,555)      |  | (668,008)    |             | (677,214)         |  |
| 2015 Revenue Bond                  | (1,705,309)    |  | (1,645,169)  |             | (1,621,839)       |  |
| Physician Recruitment              | (263,769)      |  | (120,000)    |             | -                 |  |
| Investment in Capital              |                |  |              |             |                   |  |
| Equipment                          | (1,495,214)    |  | (1,262,750)  |             | (1,388,213)       |  |
| Municipal Lease Reimbursement      | 1,319,139      |  | 979,000      |             | 735,082           |  |
| GO Bond Project Personal Property  | (432,135)      |  | (279,000)    |             | (1,175,083)       |  |
| IT                                 | (888,802)      |  | (297,578)    |             | (176,532)         |  |
| Building Projects                  | (2,095,500)    |  | (4,315,500)  |             | (3,456,337)       |  |
| Health Information/Business System | (92,807)       |  | (7,000,000)  |             | (4,431,960)       |  |
| Capital Investments                | (-,,           |  |              |             |                   |  |
| Properties                         |                |  | (2,794,000)  |             | (2,373,193)       |  |
| Measure C Scope Modifications      |                |  | (2,476,716)  |             | (1,709,383)       |  |
| modelie e eespe meameatiens        |                |  | (-,,         |             | (.,,/             |  |
| Change in Accounts Receivable      | (1,194,734)    |  | (2,183,288)  | N1          | (1,348,784)       |  |
| Change in Settlement Accounts      | 1,387,101      |  | 1,175,000    | N2          | 4,910,558         |  |
| Change in Other Assets             | (3,180,399)    |  | (890,622)    | N3          | (1,971,777)       |  |
| Change in Other Liabilities        | 3,702,607      |  | (320,000)    |             | (3,281,902)       |  |
| change in care, and in a           |                |  | ()/          | 11000000    | ( , , , , , , , , |  |
| Change in Cash Balance             | 16,404,918     |  | (8,045,261)  |             | 6,298,285         |  |
|                                    | ,,             |  | (-,,,        |             |                   |  |
| Beginning Unrestricted Cash        | 52,227,897     |  | 68,632,815   |             | 68,632,815        |  |
| Ending Unrestricted Cash           | 68,632,815     |  | 60,778,463   |             | 74,931,099        |  |
| Enamy officerioled odori           | 00,002,010     |  | 00,170,100   |             | ,,                |  |
| Expense Per Day                    | 340,958        |  | 355,605      |             | 361,779           |  |
| and a second                       | 3.5,500        |  |              |             | ,                 |  |
| Days Cash On Hand                  | 201            |  | 171          |             | 207               |  |
| Eajo caon on Hand                  |                |  |              |             |                   |  |
|                                    | 1              |  | 1            |             | 1                 |  |

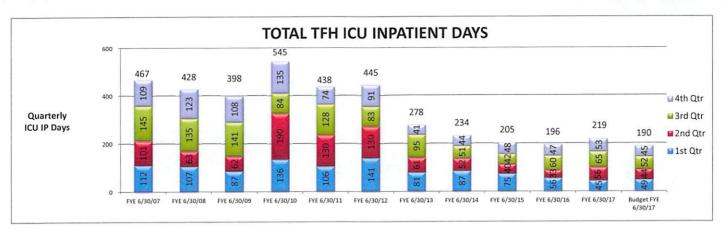
|       | ACTUAL                   | BUDGET      |             | ACTUAL          | ACTUAL          | ACTUAL          | PR | ELIMINARY   |
|-------|--------------------------|-------------|-------------|-----------------|-----------------|-----------------|----|-------------|
| J     | UNE 2017                 | JUNE 2017   | DIFFERENCE  | 1ST QTR         | 2ND QTR         | 3RD QTR         |    | 4TH QTR     |
| 1793  |                          |             |             |                 |                 |                 |    |             |
| \$    | 942,363                  | \$ 871,910  | \$ 70,453   | \$<br>4,905,089 | \$<br>4,482,756 | \$<br>4,632,586 | \$ | 3,102,490   |
|       |                          |             |             | 70,617          | 85.905          | 96,447          |    | 108,511     |
|       | 6,181                    |             | 6,181       | 345.312         | 94.001          | 3,510,190       |    | 2,547,881   |
|       | 1,002,966                | 268.767     | 734,199     | 211,916         | 53,794          | 205,600         |    | 1,066,468   |
| 1185  | (272,820)                | (241,694)   | (31,126)    | (1,217,943)     | (720,763)       | (861,343)       |    | (753,706)   |
|       | (103,394)                | (103,637)   | 243         | (310,912)       | (310,912)       | (310,912)       |    | (310,669)   |
|       | (730)                    | (960)       | 230         | (2,885)         | (2,656)         | (2,878)         |    | (2,878)     |
|       | (39,904)                 | (000)       | (39,904)    | (496,951)       | (2,000)         | (140,358)       |    | (39,904)    |
|       | (128,793)                | (137,097)   | 8,305       | (407,195)       | (407,195)       | (407,195)       |    | (400,256)   |
|       | (120,100)                | (,,         | _           | -               | -               | -               |    | -           |
|       |                          |             |             |                 |                 |                 |    | _           |
|       | (70,784)                 | (250,000)   | 179,216     | (452,617)       | (419,544)       | (186,887)       |    | (329, 164)  |
|       |                          |             |             |                 | -               | -               |    | 735,082     |
|       | (687)                    |             | (687)       | (532,573)       | (364,495)       | (174,438)       |    | (103,577)   |
|       | (1,354)                  | (122,400)   | 121,046     | (90,239)        | (48,320)        | 17,785          |    | (55,757)    |
|       | (216,890)                | (695,016)   | 478,126     | (1,630,513)     | (678,916)       | (535,903)       |    | (611,005)   |
|       | (1,297,564)              | (1,300,000) | 2,436       | -               | (2,051,447)     | (553,064)       |    | (1,827,449) |
|       |                          |             |             |                 |                 |                 |    |             |
|       |                          | (429,000)   | 429,000     | (40,000)        | (2,333,193)     | -               |    | -           |
|       | (230,226)                | (200,000)   | (30,226)    | (558,626)       | (261,384)       | (69,361)        |    | (820,012)   |
|       | 249,772                  | (1,010,652) | 1,260,424   | (2,178,112)     | (931,014)       | 106,152         |    | 1,654,190   |
|       | 850,052                  | (651,000)   | 1,501,052   | 1,126,982       | (205,102)       | 4,439,516       |    | (450,838)   |
|       | 153,082                  | 560,000     | (406,918)   | (687,607)       | (1,034,847)     | (372,202)       |    | 122,879     |
|       | (609,101)                | 900,000     | (1,509,101) | (2,392,808)     | 2,093           | (1,370,595)     |    | 479,408     |
|       | 504,990                  | (2,299,085) | 2,804,074   | (3,121,122)     | (4,330,475)     | 8,884,481       |    | 4,865,401   |
|       | 74 426 400               | 74,426,109  |             | 68,632,815      | 65,511,692      | 61,181,218      |    | 70,065,699  |
| O. B. | 74,426,109<br>74,931,099 | 72,127,024  | 2,804,074   | 65,511,692      | 61,181,218      | 70.065.699      |    | 74,931,099  |
|       | 14,551,055               | 12,121,024  | 2,004,074   | 00,011,092      | 01,101,210      | 70,000,000      |    | 17,001,000  |
|       | 361,779                  | 355,605     | 6,174       | 352,658         | 353,874         | 359,049         |    | 361,779     |
|       | 207                      | 203         | 4           | 186             | 173             | 195             |    | 207         |

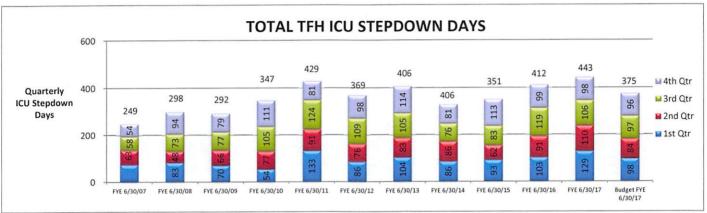
#### Footnotes:

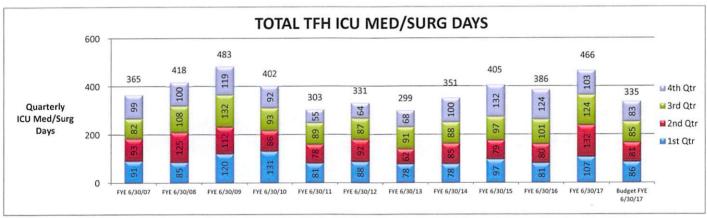
- N1 Change in Accounts Receivable reflects the 30 day delay in collections.
- N2 Change in Settlement Accounts reflect cash flows in and out related to prior year and current year Medicare and Medi-Cal settlement accounts.
- N3 Change in Other Assets reflect fluctuations in asset accounts on the Balance Sheet that effect cash. For example, an increase in prepaid expense immediately effects cash but not EBIDA.
- N4 Change in Other Liabilities reflect fluctuations in liability accounts on the Balance Sheet that effect cash. For example, an increase in accounts payable effects EBIDA but not cash.

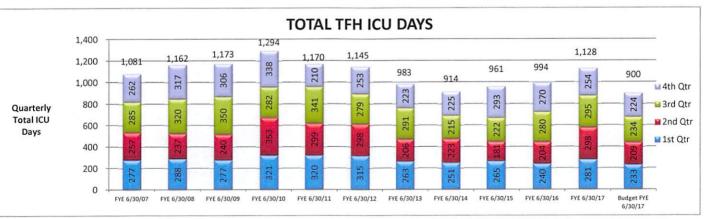


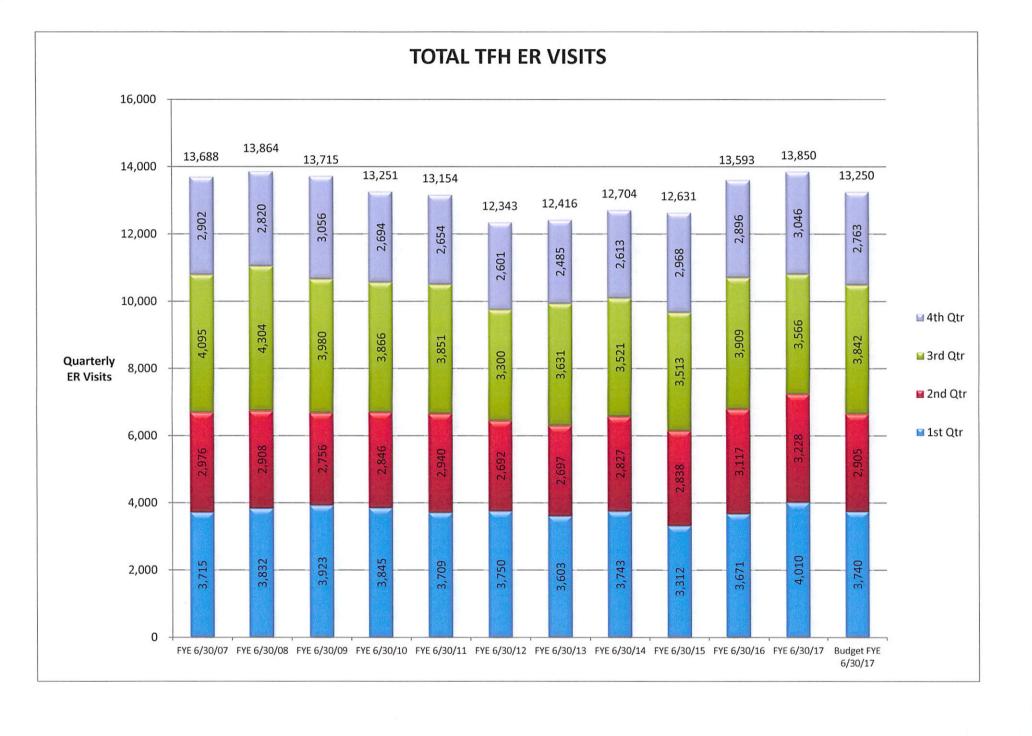


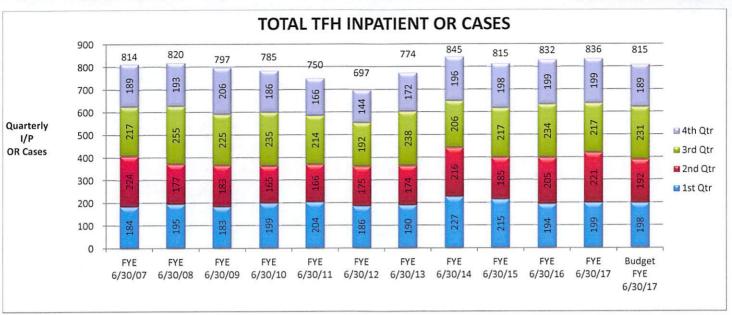


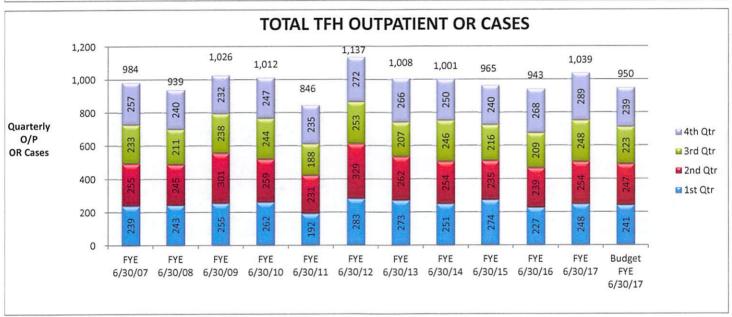


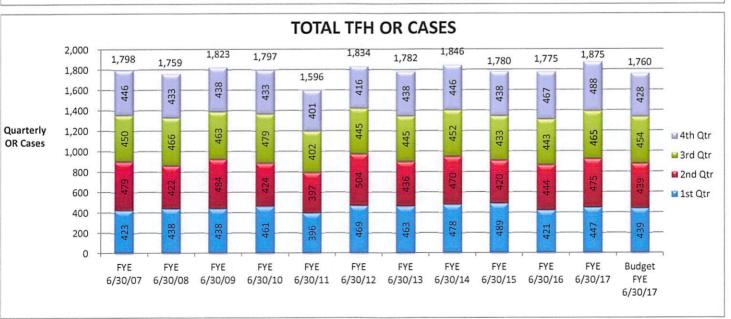


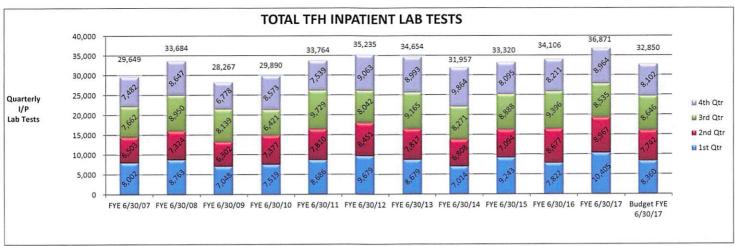


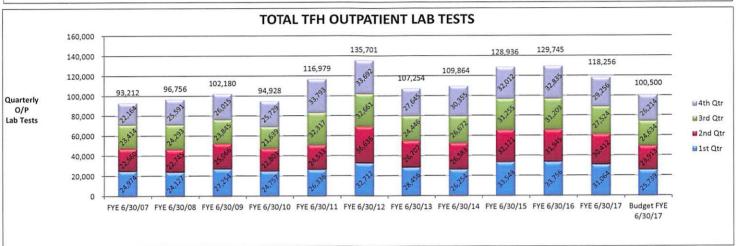


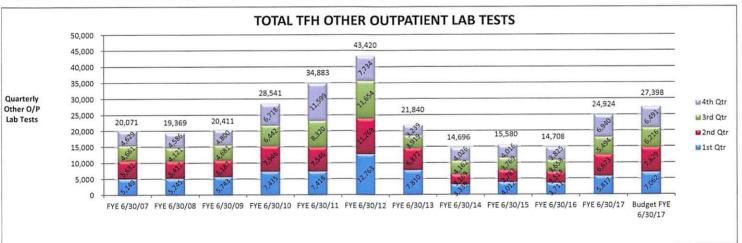


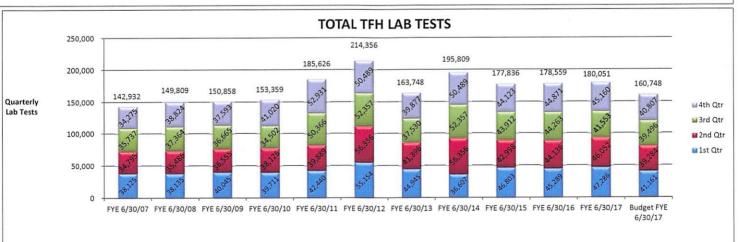


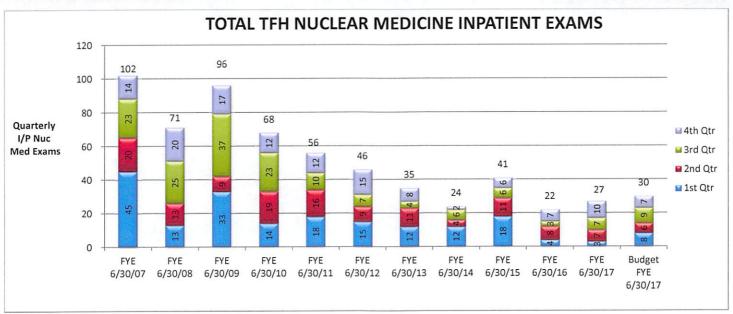


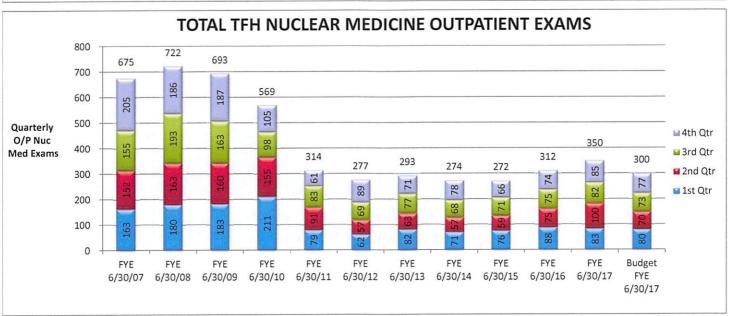


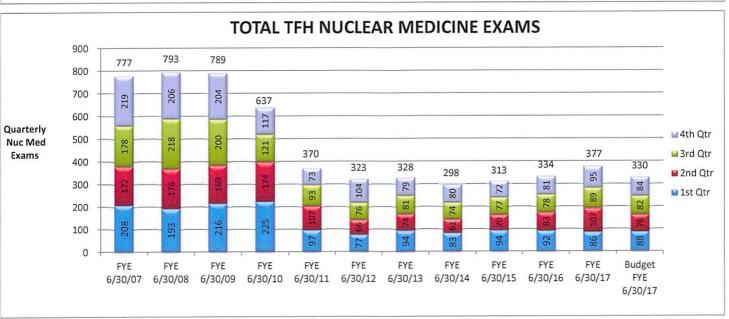


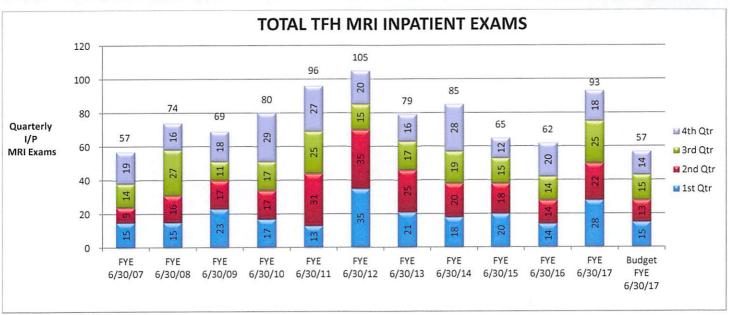


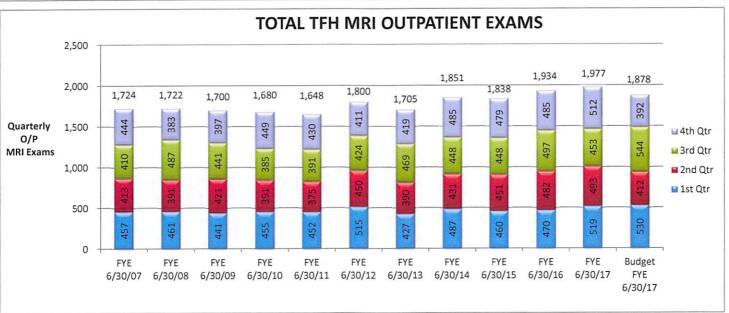


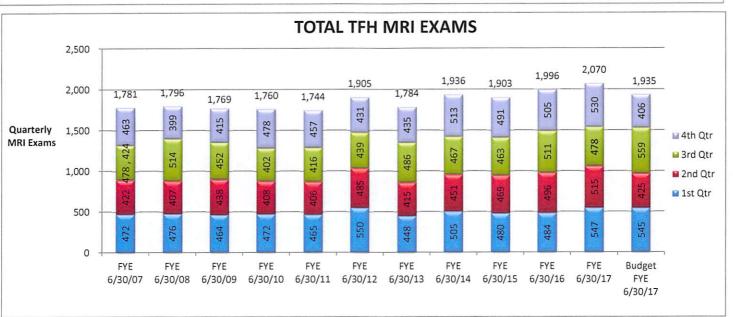


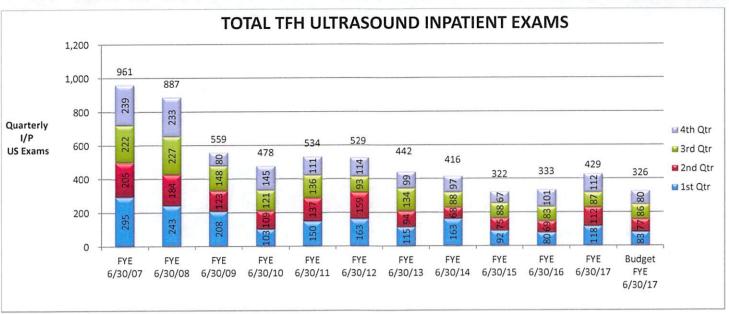


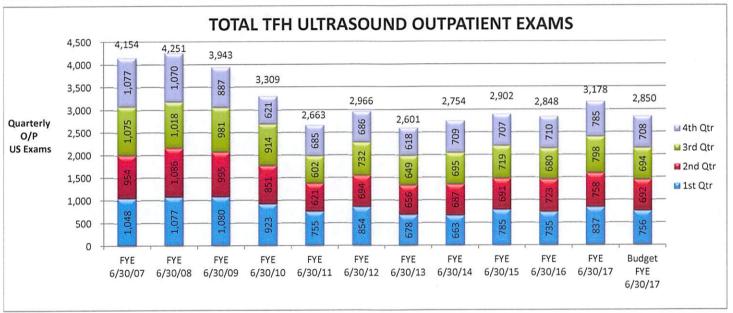


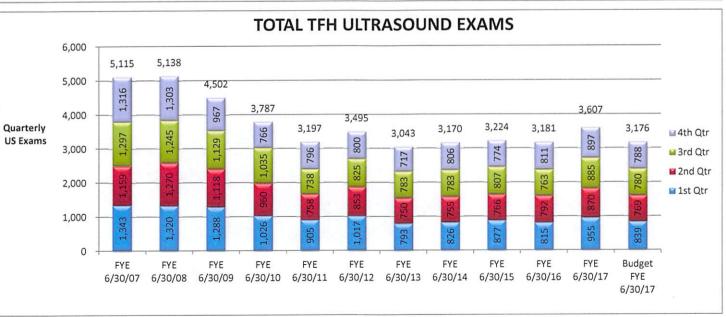


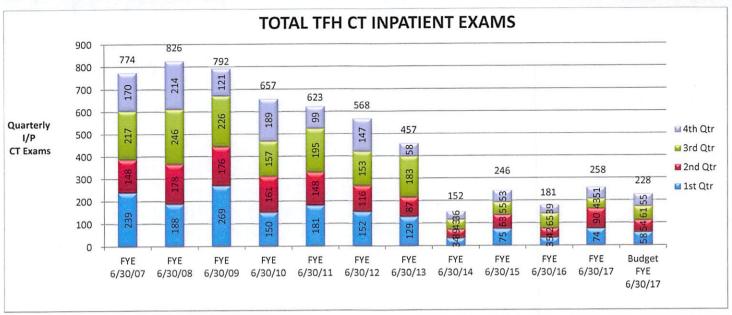


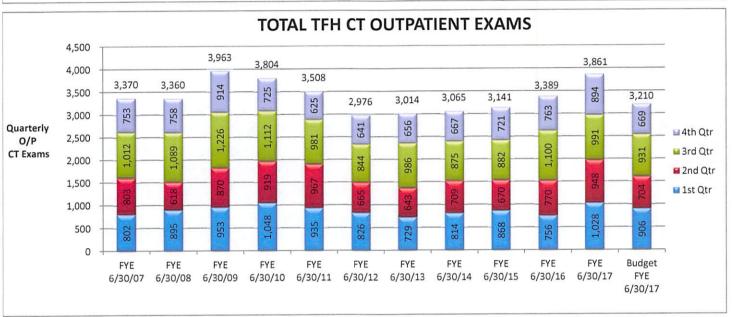


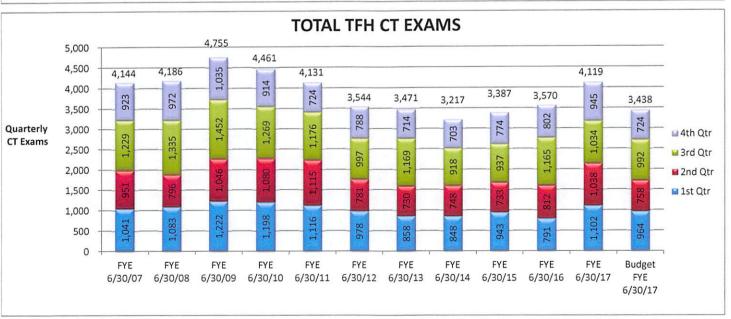


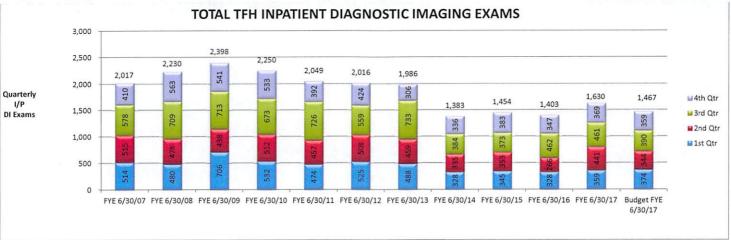


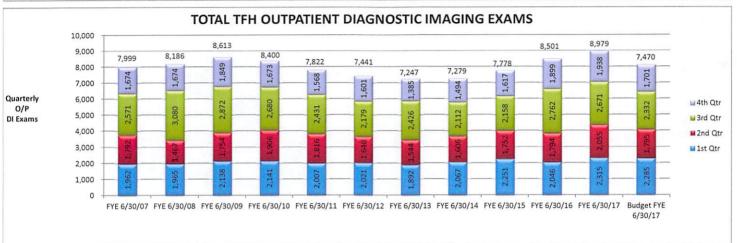


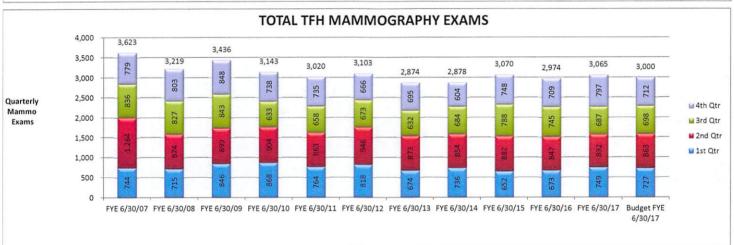


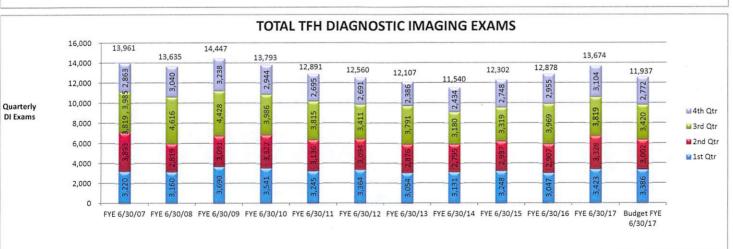


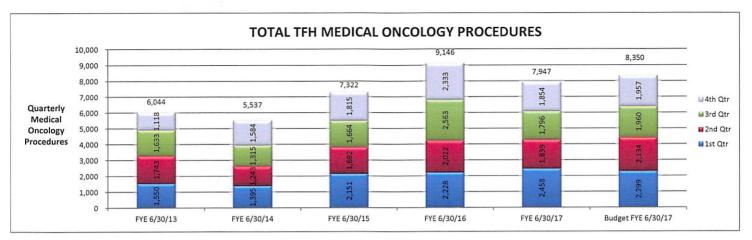


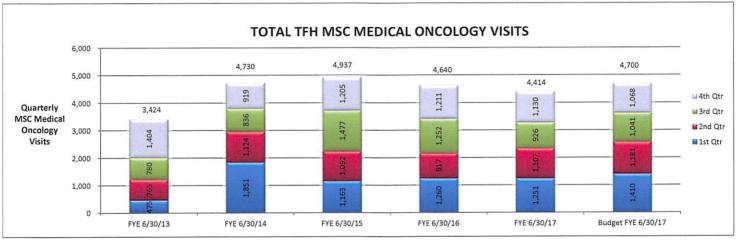


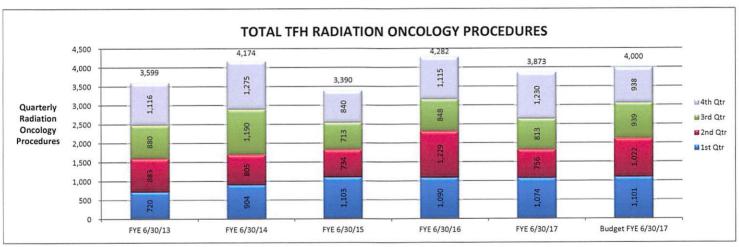


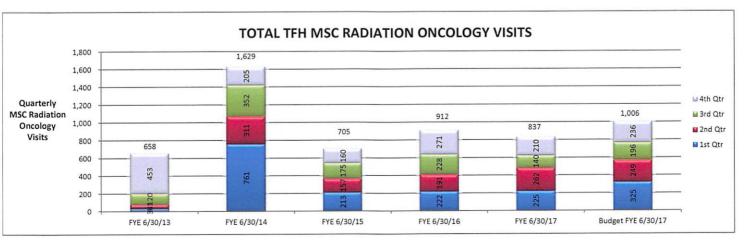


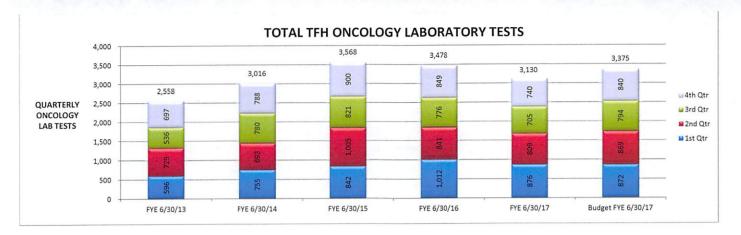


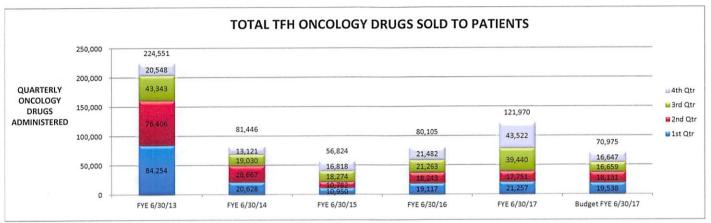


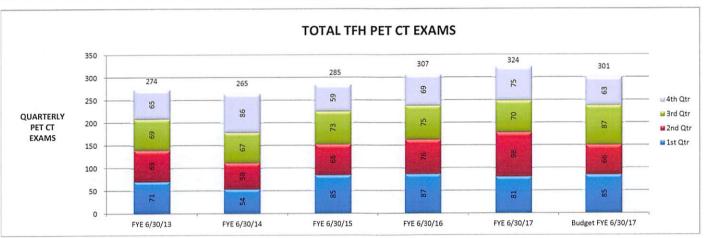


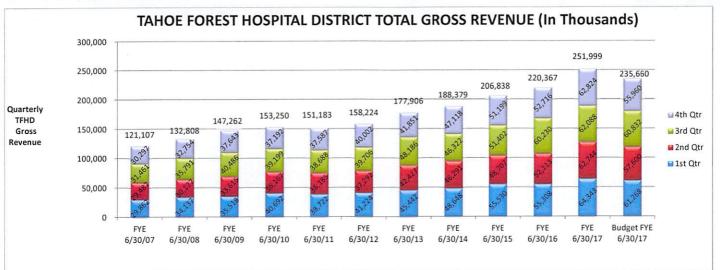


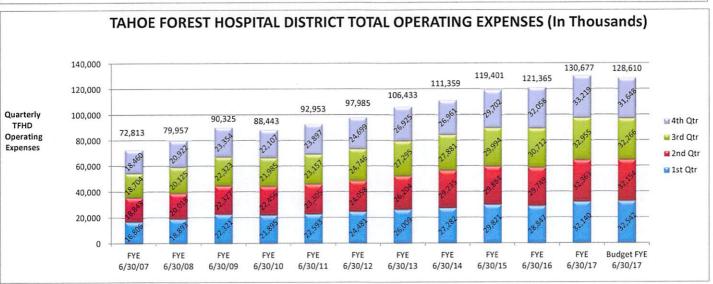


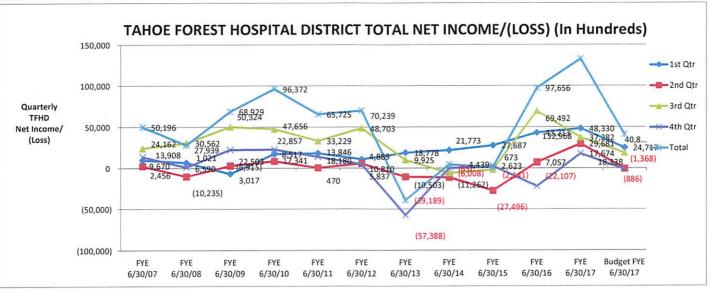












Incline Village Community Hospital Operating Indicators Month & YTD June 2017 June 30, 2017

|                                      | YTD<br>Actual  | YTD<br>Budget  | YTD<br>Variance | YTD<br>% Variance |
|--------------------------------------|----------------|----------------|-----------------|-------------------|
| Admissions                           | 5              | 10             | (5)             | -50.00%           |
| Registrations                        | 9,210          | 9,700          | (490)           | -5.05%            |
| I/P Days                             | 6              | 10             | (4)             | -40.00%           |
| Observation Days                     | 21             | 25             | (4)             | -16.00%           |
| Total Days                           | 27             | 35             | (8)             | -22.86%           |
| Emergency Visits                     | 4,086          | 3,800          | 286             | 7.53%             |
| Surgical Services:                   |                |                |                 |                   |
| Cases - Inpatient                    | 0              | 0              | 0               | 0.00%             |
| Cases - Outpatient Total Cases       | 97             | 100            | (3)             | -3.00%<br>-3.00%  |
| Minutes                              | 29,898         | 30,920         | (1022)          | -3.31%            |
| Laboratory Tests (inc EKG's)         | 29,276         | 25,761         | 3515            | 13.64%            |
| Radiology - I / P Exams              | 2              | 3              | (1)             | -33.33%           |
| Radiology - O / P Exams              | 772            | 775            | (3)             | -0.39%            |
| Rediology - ER Exams                 | 1,889          | 1,748          | 141             | 8.07%             |
| Radiology (inc mammos) Totals        | 2,663          | 2,526          | 137             | 5.42%             |
| CT-1/P Exams                         | 1              | 1              | 0               | 0.00%             |
| CT - O / P Exams (Inc. U/S)          | 159            | 140            | 19<br>70        | 13.57%            |
| CT - ER Exams Total Cat Scan Exams   | 716  <br>876   | 646<br>787     | 70<br>89        | 10.84%<br>11.31%  |
| Total Out Octiv Externs              |                | 707            |                 | 11.5174           |
| Pharmacy - I/P units                 | 324            | 125            | 199             | 159.20%           |
| Pharmacy - O/P units                 | 14,522         | 8,854          | 5668            | 64.02%            |
| Pharmacy Totals                      | 14,846         | 8,979          | 5867            | 65.34%            |
|                                      |                |                |                 |                   |
| Vs - Inpatient<br>Vs - Outpatient    | 14<br>460      | 266            | 11              | 366.67%<br>72.93% |
| Total Ms                             | 474            | 269            | 205             | 76.21%            |
|                                      |                |                |                 |                   |
| RT - UP Procedures                   | 46             | 0              | 46              | 0.00%             |
| RT - O/P Procedures R/T Totals       | 1,378          | 0              | 1378<br>1424    | 0.00%             |
|                                      |                |                |                 |                   |
| Sleep Clinic Visits                  | 150            | 160            | (10)            | -6.25%            |
| Perioperative Services Minutes       |                |                |                 |                   |
| OR - Inpatients                      | 0              | 0 740          | 0               | 0.00%             |
| OR - Outpatients OR - Total          | 8,270<br>8,270 | 8,710<br>8,710 | (440)<br>(440)  | -5.05%<br>-5.05%  |
| Total ASD                            | 19,239         | 19,650         | (411)           | -2.09%            |
| I/P Recovery                         | 0              | 0              | 0               | 0.00%             |
| O/P Recovery Total Recovery          | 2,389          | 2,560          | (171)<br>(171)  | -6.68%<br>-6.68%  |
| Pain Clinic                          | 2,389          | 2,560          | (1/2)           | 0.00%             |
| Procedure Room                       | Ö              | ŏ              | ŏ               | 0.00%             |
| Total Surgicenter Minutes            | 29,898         | 30,920         | (1022)          | -3.31%            |
| Anesthesia - Minutes                 |                |                |                 |                   |
| Inpatient                            | 0              | 0              | 0               | 0.00%             |
| Out Patient                          | 8,261          | 9,050          | (789)           | -8.72%            |
| Elsewhere Total Anesthesia - Minutes | 8,261          | 9,050          | (789)           | 0.00%<br>-8.72%   |
|                                      | 0,20.1         | 0,000 1        | (1,00)          | -0.1270           |
| Dietary Patient Meals                |                | 861            | 4499            | 20 500/           |
| Pantries                             | 4,071          | 2,250          | (177)<br>1821   | -20.56%<br>80.93% |
| Non-patient Meals                    | 0              | 0              | 0               | 0.00%             |
| Total Meals                          | 4,755          | 3,111          | 1644            | 52.84%            |
| Flu Shots                            | 132            | 400            | (268)           | -67.00%           |
| P/T - 42 076                         | 27,855         | 30,000         | (2145)          | -7.15%            |
| OT - 42 080                          | 1,245          | 1,150          | 95              | 8.26%             |
| Diamond Peak - Patients Seen         | 203            | 290            | (87)            | -30.00%           |
| Incline Village Health Clinic        | 2,557          | 1,600          | 957             | 59.81%            |
|                                      |                |                |                 |                   |

|                                 |           | HOME      | E HEALTH      |           |           | нс        | SPICE         |           |
|---------------------------------|-----------|-----------|---------------|-----------|-----------|-----------|---------------|-----------|
| •                               |           |           | \$ VARIANCE   |           |           |           | \$ VARIANCE   |           |
|                                 |           |           | FAVORABLE/    |           |           |           | FAVORABLE/    |           |
|                                 |           |           | (UNFAVORABLE) | PRIOR YTD |           |           | (UNFAVORABLE) | PRIOR YTD |
|                                 | ACTUAL    | BUDGET    | BUDGET        | JUNE 2016 | ACTUAL    | BUDGET    | BUDGET        | JUNE 2016 |
| Gross Operating Revenue         | 1,572,894 | 2,230,519 | (657,626)     | 1,878,388 | 2,100,249 | 1,934,500 | 165,749       | 1,400,508 |
| Deduction From Rev              | 917,892   | 1,301,661 | 383,770       | 1,083,199 | 865,976   | 797,635   | (68,342)      | 759,257   |
| Other Operating Revenue         | -         |           |               |           |           |           | -             | -         |
| Total Operating Revenue         | 655,002   | 928,858   | (273,856)     | 795,189   | 1,234,273 | 1,136,866 | 97,407        | 641,251   |
| Operating Expense:              |           |           |               |           |           |           |               |           |
| Salaries                        | 700,632   | 661,758   | (38,874)      | 739,489   | 261,864   | 396,893   | 135,028       | 272,504   |
| Benefits                        | 303,733   | 303,625   | (107)         | 437,363   | 178,302   | 220,447   | 42,145        | 257,016   |
| Professional Fees               | 290       | 500       | 210           | 387       | 26,050    | 24,600    | (1,450)       | 23,550    |
| Supplies                        | 28,103    | 22,411    | (5,692)       | 27,231    | 56,734    | 43,672    | (13,062)      | 39,822    |
| Purchased Services              | 68,850    | 61,620    | (7,230)       | 50,869    | 176,689   | 51,447    | (125,242)     | 44,228    |
| Other Expenses                  | 19,968    | 25,262    | 5,294         | 30,199    | 29,366    | 46,734    | 17,367        | 38,143    |
| Total Operating Expenses        | 1,121,576 | 1,075,177 | (46,399)      | 1,285,539 | 729,005   | 783,793   | 54,788        | 675,263   |
| Net Operating Rev (Exp)         | (466,574) | (146,319) | (320,255)     | (490,350) | 505,268   | 353,073   | 152,195       | (34,012)  |
| Non - Operating Rev / (Exp)     |           |           |               |           |           |           |               |           |
| Donations                       | -         | -         | -             | 25        | 26,488    | 30,000    | (3,513)       | 33,436    |
| Thrift Store Net Income         | -         | -         | -             | -         | 324,257   | 429,171   | (104,914)     | 416,007   |
| Employee Benefit - EE Discounts | -         | -         | -             | -         | -         | -         | -             | -         |
| Depreciation                    | (17,343)  | (17,343)  | -             | (9,543)   | (4,517)   | (4,517)   |               | (4,839)   |
| Total Non-Operating Rev/(Exp)   | (17,343)  | (17,343)  | -             | (9,518)   | 346,228   | 454,654   | (108,427)     | 444,604   |
| Net Income/(Loss)               | (483,917) | (163,662) | (320,255)     | (499,868) | 851,495   | 807,727   | 43,768        | 410,592   |
| Units                           | 2,986     | 3,640     | (654)         | 3,555     | 5,048     | 3,970     | 1,078         | 3,230     |
| Gross Revenue/Unit              | 526.76    | 612.78    | (86.02)       | 528.38    | 416.06    | 487.28    | (71.22)       | 433.59    |
| Total Operating Expense/Unit    | 375.61    | 295.38    | •             | 361.61    | 144.41    | 197.43    | • •           | 209.06    |

|                                 |           | CHILDRI   | ENS CENTER    |                  |           | OCCUPATI  | ONAL HEALTH   |                  |
|---------------------------------|-----------|-----------|---------------|------------------|-----------|-----------|---------------|------------------|
|                                 |           |           | \$ VARIANCE   |                  |           |           | \$ VARIANCE   |                  |
|                                 |           |           | FAVORABLE/    |                  |           |           | FAVORABLE/    |                  |
|                                 |           |           | (UNFAVORABLE) | PRIOR YTD        |           |           | (UNFAVORABLE) | PRIOR YTD        |
|                                 | ACTUAL    | BUDGET    | BUDGET        | <b>JUNE 2016</b> | ACTUAL    | BUDGET    | BUDGET        | <b>JUNE 2016</b> |
| Gross Operating Revenue         | 894,299   | 860,000   | 34,299        | 916,293          | 640,440   | 574,788   | 65,651        | 572,556          |
| Deduction From Rev              |           |           | -             | <u> </u>         | 189,042   | 169,663   | (19,379)      | 113,483          |
| Other Operating Revenue         |           |           | -             | <u> </u>         | 225       | 400       | (175)         | 380              |
| Total Operating Revenue         | 894,299   | 860,000   | 34,299        | 916,293          | 451,622   | 405,525   | 46,098        | 459,453          |
| Operating Expense:              |           |           |               |                  |           |           |               |                  |
| Salaries                        | 510,137   | 440,961   | (69,176)      | 449,479          | 443,579   | 180,715   | (262,865)     | 192,955          |
| Benefits                        | 304,144   | 326,757   | 22,613        | 304,543          | 139,025   | 72,480    | (66,545)      | 90,290           |
| Professional Fees               |           | -         | -             | -                | 102,969   | 124,249   | 21,280        | 108,672          |
| Supplies                        | 10,028    | 23,314    | 13,286        | 29,479           | 87,242    | 68,104    | (19,137)      | 63,547           |
| Purchased Services              | 19,557    | 25,450    | 5,893         | 34,535           | 140,420   | 125,144   | (15,276)      | 130,633          |
| Other Expenses                  | 48,978    | 40,763    | (8,215)       | 42,205           | 45,100    | 46,268    | 1,168         | 45,462           |
| <b>Total Operating Expenses</b> | 892,843   | 857,245   | (35,598)      | 860,241          | 958,335   | 616,960   | (341,375)     | 631,559          |
| Net Operating Rev (Exp)         | 1,456     | 2,755     | (1,299)       | 56,052           | (506,713) | (211,435) | (295,277)     | (172,106)        |
| Non - Operating Rev / (Exp)     |           |           |               |                  |           |           |               |                  |
| Donations                       | 5,770     | 5,000     | 770           | 500              | -         | -         | -             | -                |
| Thrift Store Net Income         | -         | -         | -             | -                | -         | -         | -             | -                |
| Employee Benefit - EE Discounts | (254,997) | (236,000) | (18,997)      | (235,811)        | -         | -         | -             | -                |
| Depreciation                    | (34,342)  | (32,779)  | (1,563)       | (49,626)         |           | -         | -             | -                |
| Total Non-Operating Rev/(Exp)   | (283,569) | (263,779) | (19,790)      | (284,937)        | •         | •         | •             | •                |
| Net Income/(Loss)               | (282,113) | (261,024) | (21,089)      | (228,885)        | (506,713) | (211,435) | (295,277)     | (172,106)        |
| Units                           | 19,964    | 19,500    | 464           | 21,156           | 3,655     | 2,800     | 855           | 2,929            |
| Gross Revenue/Unit              | 44.80     | 44.10     | 0.69          | 43.31            | 175.22    | 205.28    | (30.06)       | 195.48           |
| Total Operating Expense/Unit    | 44.72     | 43.96     | (0.76)        | 40.66            | 262.20    | 220.34    | (41.86)       | 215.62           |

|                                 |           | HEAL      | TH CLINIC                                  |           | RETAIL PHARMACY |   |  |                                       |
|---------------------------------|-----------|-----------|--|-----------|-----------------|---|--|---------------------------------------|
|                                 |           |           | \$ VARIANCE<br>FAVORABLE/<br>(UNFAVORABLE) | PPIOP VTD | <del></del>     |   | \$ VARIANCE<br>FAVORABLE/<br>(UNFAVORABLE) | PRIOR YTD                             |
|                                 | ACTUAL    | BUDGET    | BUDGET                                     | JUNE 2016 | ACTUAL          | BUDGET                                      | BUDGET                                     | JUNE 2016                             |
| Gross Operating Revenue         | 741,527   | 641,012   | 100,515                                    | 640,760   | 2,672,573       | 2,905,159                                   | (232,586)                                  | 2,857,148                             |
| Deduction From Rev              | 506,489   | 437,834   | (68,655)                                   | 426,635   | 596,766         | 1,114,730                                   | 517,964                                    | 984,609                               |
| Other Operating Revenue         |           | •         | -  | -         | -               | -   | •  | -                                     |
| Total Operating Revenue         | 235,038   | 203,178   | 31,860                                     | 214,125   | 2,075,807       | 1,790,429                                   | 285,378                                    | 1,872,539                             |
| Operating Expense:              |           |           |  |           |                 |   |  |                                       |
| Salaries                        | 177,510   | 392,957   | 215,447                                    | 317,517   | 447,770         | 402,367                                     | (45,403)                                   | 357,333                               |
| Benefits                        | 156,984   | 196,638   | 39,654                                     | 193,660   | 162,101         | 180,128                                     | 18,026                                     | 189,572                               |
| Professional Fees               | 400       | 7,200     | 6,800                                      | 5,400     | 8,393           | 1,500                                       | (6,893)                                    | 22,595                                |
| Supplies                        | 30,083    | 31,838    | 1,755                                      | 23,082    | 1,789,325       | 1,646,217                                   | (143,108)                                  | 1,530,978                             |
| Purchased Services              | 16,831    | 15,262    | (1,568)                                    | 15,690    | 127,103         | 75,425                                      | (51,678)                                   | 82,007                                |
| Other Expenses                  | 24,592    | 24,045    | (547)                                      | 22,115    | 84,608          | 80,101                                      | (4,507)                                    | 78,783                                |
| Total Operating Expenses        | 406,400   | 667,941   | 261,542                                    | 577,464   | 2,619,300       | 2,385,737                                   | (233,562)                                  | 2,261,269                             |
| Net Operating Rev (Exp)         | (171,362) | (464,763) | 293,401                                    | (363,339) | (543,492)       | (595,308)                                   | 51,816                                     | (388,730)                             |
| Non - Operating Rev / (Exp)     |           |           |  |           |                 |   |  |                                       |
| Donations                       | -         | -         | -  | -         | -               | •   | -  | -                                     |
| Thrift Store Net Income         | -         | -         | -  | -         | -               | -   | -  | -                                     |
| Employee Benefit - EE Discounts | -         | -         | -  | -         | •               | -   | -  | -                                     |
| Depreciation                    | (1,048)   | (1,048)   |  | (376)     |                 | •   | -  |                                       |
| Total Non-Operating Rev/(Exp)   | (1,048)   | (1,048)   | -  | (376)     | •               | -   | •  | •                                     |
| Net Income/(Loss)               | (172,410) | (465,811) | 293,401                                    | (363,715) | (543,492)       | (595,308)                                   | 51,816                                     | (388,730)                             |
| Units                           | 3,953     | 3,550     | 403  | 3,709     | 30,293          | 27,600                                      | 2,693                                      | 28,143                                |
| Gross Revenue/Unit              | 187.59    | 180.57    |  | 172.76    | 88.22           | 105.26                                      | · · · · · · · · · · · · · · · · · · ·      | 101.52                                |
| Total Operating Expense/Unit    | 102.81    | 188.15    |  | 155.69    | 86.47           | 86.44                                       | , ,  | 80.35                                 |
|                                 |           |           |  |           |                 | Employee Di                                 | rug Plan                                   |                                       |
|                                 |           |           |  |           |                 | Plan Costs<br>Captured thro<br>Net Plan Cos | ough Retail Rx<br>ts                       | (1,265,156)<br>738,116<br>(527,040)   |
|                                 |           |           |  |           |                 | Net Operating Net Employee Net Financia     | e Drug Plan Costs                          | (543,492)<br>(527,040)<br>(1,070,533) |

|   | TOTA        | AL SEPARAT  | E BUSINESS ENTIT | TES              |
|---|-------------|-------------|------------------|------------------|
|   |             |             | \$ VARIANCE      |                  |
|   |             |             | FAVORABLE/       |                  |
|   |             |             | (UNFAVORABLE)    | PRIOR YTD        |
|   | ACTUAL      | BUDGET      | BUDGET           | <b>JUNE 2016</b> |
| Gross Operating Revenue                 | 8,621,981   | 9,145,979   | (523,998)        | 8,265,653        |
| Deduction From Rev                      | 3,076,165   | 3,821,523   | 745,358          | 3,367,183        |
| Other Operating Revenue                 | 225         | 400         | (175)            | 380              |
| Total Operating Revenue                 | 5,546,041   | 5,324,856   | 221,185          | 4,898,849        |
| Operating Expense:                      |             |             |                  |                  |
| Salaries                                | 2,541,493   | 2,475,650   | (65,843)         | 2,329,278        |
| Benefits                                | 1,244,290   | 1,300,076   | 55,786           | 1,472,443        |
| Professional Fees                       | 138,102     | 158,049     | 19,947           | 160,603          |
| Supplies                                | 2,001,513   | 1,835,556   | (165,957)        | 1,714,139        |
| Purchased Services                      | 549,449     | 354,348     | (195,100)        | 357,963          |
| Other Expenses                          | 252,611     | 263,173     | 10,562           | 256,907          |
| Total Operating Expenses                | 6,727,459   | 6,386,853   | (340,606)        | 6,291,334        |
| Net Operating Rev (Exp)                 | (1,181,417) | (1,061,997) | (119,420)        | (1,392,485)      |
| Non - Operating Rev / (Exp)             |             |             |                  |                  |
| Donations                               | 32,258      | 35,000      | (2,743)          | 33,961           |
| Thrift Store Net Income                 | 324,257     | 429,171     | (104,914)        | 416,007          |
| Employee Benefit - EE Discounts         | (254,997)   | (236,000)   | (18,997)         | (235,811)        |
| Depreciation                            | (57,250)    | (55,688)    | (1,563)          | (64,384)         |
| Total Non-Operating Rev/(Exp)           | 44,267      | 172,483     | (128,216)        | 149,772          |
| Net Income/(Loss)                       | (1,137,150) | (889,514)   | (247,637)        | (1,242,712)      |
| Units                                   | 65,899      | 61,060      | 4,839            | 62,722           |
| Gross Revenue/Unit                      | 130.84      | 149.79      |                  | 131.78           |
| Total Operating Expense/Unit            | 102.09      | 104.60      | (2.51)           | 100.31           |
| - · · · · · · · · · · · · · · · · · · · |             |             | · · · · · ·      |                  |

|  | THERAPY SERVICES                |                                |            |   |    |                        |          | SPORTS PERFORMANCE LAB |          |                 |            |  |    |                      |  |
|--|---------------------------------|--------------------------------|------------|---|----|------------------------|----------|------------------------|----------|-----------------|------------|--|----|----------------------|--|
|  | ACTUAL                          | BUDGET                         | FA<br>(UNI | VARIANCE<br>.VORABLE/<br>FAVORABLE)<br>BUDGET |    | PRIOR YTD<br>JUNE 2016 | A        | CTUAL                  | E        | BUDGET          | FA<br>(UNI | VARIANCE<br>VORABLE/<br>FAVORABLE)<br>BUDGET |    | RIOR YTD<br>UNE 2016 |  |
| Gross Operating Revenue                                | \$ 5,673,245                    | \$ 4,877,008                   | \$         | 796,236                                       | \$ | 4,754,618              | \$       | •                      | \$       | 32,276          | \$         | (32,276)                                     | \$ | 39,136               |  |
| Deduction From Rev                                     | 1,877,844                       | 1,614,290                      | )          | (263,554)                                     |    | 1,573,779              |          | •                      |          | •               |            | <u> </u>                                     |    |                      |  |
| Other Operating Revenue                                | 2,134                           | 1,400                          | )          | 734   |    | 1,559                  |          | -                      |          | -               |            |  |    | -                    |  |
| Total Operating Revenue                                | \$ 3,797,535                    | \$ 3,264,119                   | \$         | 533,416                                       | \$ | 3,182,398              | \$       | 44,017                 | \$       | 32,276          | \$         | 11,740                                       | \$ | 39,136               |  |
| Operating Expense: Salaries Benefits Professional Fees | \$ 19,642<br>4,287<br>2,246,614 | \$ 9,932<br>3,936<br>1,849,700 | 3          | (9,710)<br>(350)<br>(396,914)                 | \$ | -<br>404<br>1,855,334  | \$       |                        | \$       |                 | \$         | :  | \$ | 4,445<br>646         |  |
| Supplies<br>Purchased Services                         | 35,471<br>24,175                | 42,181<br>49,120               | i<br>)     | 6,709<br>24,945                               |    | 38,856<br>72,726       |          | •                      |          | 201<br>25,821   |            | 201<br>25,821                                |    | 150<br>24,787        |  |
| Other Expenses  Total Operating Expenses               | 1,210<br>\$ 2,331,399           | 3,250<br>\$ 1,958,119          |            | 2,040<br>(373,279)                            | \$ | 1,891<br>1,969,211     | \$       | -                      | \$       | 26,021          | \$         | 26,021                                       | \$ | 30,028               |  |
| Net Operating Rev (Exp)                                | \$ 1,466,137                    | \$ 1,306,000                   | \$_        | 160,137                                       | \$ | 1,213,187              | \$       | 44,017                 | \$       | 6,255           | \$         | 37,762                                       | \$ | 9,108                |  |
| Non - Operating Rev / (Exp) Donations                  |                                 | ,                              | -          | -   |    | •                      |          | _                      |          | -               |            | _  |    | -                    |  |
| Depreciation   | (4,905                          |                                | 5)         |   |    | (5,653)                |          | _                      |          | -               |            | -  |    |                      |  |
| Total Non-Operating Rev/(Exp)                          | (4,905                          | (4,905                         | 5)         |   |    | (5,653)                |          | -                      |          | -               |            | -  |    | •                    |  |
| Net Income/(Loss)                                      | \$ 1,461,232                    | \$ 1,301,09                    | 5 \$       | 160,137                                       | \$ | 1,207,534              | \$       | 44,017                 | \$       | 6,255           | \$         | 37,762                                       | \$ | 9,108                |  |
| Overhead Allocation Based on Sq Ft                     | \$ (215,434                     | ) \$ (219,97                   | 3)         | 4,538   | \$ | (211,028)              | \$       | (59,346)               | \$       | (60,597)        | )          | 1,250  | \$ | (58,133)             |  |
| Adjusted Net Income/(Loss)                             | \$ 1,245,798                    | \$ 1,081,122                   | 2 \$       | 164,675                                       | \$ | 996,507                | \$       | (15,330)               | \$       | (54,342)        | \$         | 39,012                                       | \$ | (49,025)             |  |
| Units  | 62,601                          | 60,500                         |            | 2,101   | •  | 60,889                 | •        | 1,641                  | •        | 400             |            | 1,241  | •  | 611                  |  |
| Gross Revenue/Unit Total Operating Expense/Unit        | \$ 90.63<br>\$ 40.68            | •                              | •          | 10.01<br>(4.68)                               | •  | 78.09<br>35.81         | \$<br>\$ | -<br>36.16             | \$<br>\$ | 80.69<br>216.55 | \$<br>\$   | (80.69)<br>180.38                            |    | 64.05<br>144.29      |  |
| Total Operating Expenseronic                           | ¥ -10.00                        | ÷ •••••                        | • •        | (-1.00)                                       | •  | 00.01                  | •        | 55.10                  | •        |                 | •          |  | *  |                      |  |

|                                    |    | FITNESS CENTER |     |           |     |             |    |           |      | HP/EDUCATION/WELLNESS |    |           |     |             |    |           |
|------------------------------------|----|----------------|-----|-----------|-----|-------------|----|-----------|------|-----------------------|----|-----------|-----|-------------|----|-----------|
|                                    |    |                |     |           | \$  | VARIANCE    |    |           |      |                       |    |           | \$  | VARIANCE    |    |           |
|                                    |    |                |     |           | F   | AVORABLE/   |    |           |      |                       |    |           | F   | AVORABLE/   |    |           |
|                                    |    |                |     |           | (UN | IFAVORABLE) |    |           |      |                       |    |           | (UN | IFAVORABLE) | PF | RIOR YTD  |
|                                    |    | ACTUAL         | - ( | BUDGET    |     | BUDGET      | JI | UNE 2016  |      | ACTUAL                |    | BUDGET    |     | BUDGET      | Jl | JNE 2016  |
| Gross Operating Revenue            | \$ | -              | \$  | 175,501   | \$  | (175,501)   | \$ | 172,082   | \$   |                       | \$ | 17,100    | \$  | (17,100)    | \$ | 16,751    |
| Deduction From Rev                 | _  |                |     | •         |     | •           |    |           |      | -                     |    | •         |     |             |    |           |
| Other Operating Revenue            | _  | •              |     | -         | -   | -           |    | -         |      | •                     |    | •         |     | •           |    | -         |
| Total Operating Revenue            | \$ | 139,628        | \$  | 175,501   | \$  | (35,873)    | \$ | 172,082   | \$   | 21,879                | \$ | 17,100    | \$  | 4,779       | \$ | 16,751    |
| Operating Expense:                 |    |                |     |           |     |             |    |           |      |                       |    |           |     |             |    |           |
| Salaries                           | \$ | 5,502          | \$  | •         | \$  | (5,502)     | \$ | 1,468     | \$   | 6,235                 | \$ | 107,884   | \$  | 101,649     | \$ | 30,869    |
| Benefits                           |    | 419            |     | •         |     | (419)       |    | 112       |      | 40,623                |    | 65,877    |     | 25,254      |    | 7,735     |
| Professional Fees                  |    | -              |     | •         |     | -           |    | -         |      | -                     |    | -         |     | -           |    | •         |
| Supplies                           |    | 2,190          |     | 3,157     |     | 966         |    | 2,232     |      | 7,460                 |    | 4,977     |     | (2,483)     |    | 5,041     |
| Purchased Services                 |    | 121,010        |     | 52,760    |     | (68,250)    |    | 149,571   |      | 301                   |    | 14,505    |     | 14,204      |    | 11,079    |
| Other Expenses                     | _  | -              |     | -         |     | •           |    | -         |      | 5,865                 |    | 8,742     |     | 2,878       |    | 4,713     |
| Total Operating Expenses           | \$ | 129,122        | \$  | 55,917    | \$  | (73,205)    | \$ | 153,383   | \$   | 60,484                | \$ | 201,985   | \$  | 141,502     | \$ | 59,437    |
| Net Operating Rev (Exp)            | \$ | 10,506         | \$  | 119,584   | \$  | (109,078)   | \$ | 18,699    | \$   | (38,605)              | \$ | (184,885) | \$  | 146,280     | \$ | (42,686)  |
| Non - Operating Rev / (Exp)        |    |                |     |           |     |             |    |           |      |                       |    |           |     |             |    |           |
| Donations                          |    | •              |     | -         |     | -           |    | -         |      | •                     |    | •         |     | -           |    | -         |
| Depreciation                       |    | (2,837)        |     | (2,837)   |     | -           |    | (3,686)   | _    | •                     |    | •         |     | •           |    | <u> </u>  |
| Total Non-Operating Rev/(Exp)      |    | (2,837)        |     | (2,837)   |     | •           |    | (3,686)   |      | -                     |    | -         |     | •           |    | •         |
| Net Income/(Loss)                  |    | 7,669          | \$  | 116,747   | \$  | (109,078)   | \$ | 15,013    | _\$_ | (38,605)              | \$ | (184,885) | \$  | 146,280     | \$ | (42,686)  |
| Overhead Allocation Based on Sq Ft | \$ | (114,223)      | \$  | (116,629) |     | 2,406       | \$ | (111,887) | \$   | (165,027)             | \$ | (168,503) |     | 3,476       | \$ | (161,651) |
| Adjusted Net Income/(Loss)         | \$ | (106,555)      | \$  | 117       | \$  | (106,672)   | \$ | (96,874)  | \$   | (203,631)             | \$ | (353,388) | \$  | 149,757     | \$ | (204,337) |
| Units                              |    | 1,553          |     | 2,600     |     | (1,047)     |    | 2,552     |      | 1,688                 |    | 1,500     |     | 188         |    | 1,372     |
| Gross Revenue/Unit                 | \$ | -              | \$  | 67.50     | \$  | (67.50)     | \$ | 67.43     | \$   | -                     | \$ | 11.40     | \$  | (11.40)     | \$ | 12.21     |
| Total Operating Expense/Unit       | \$ | 156.69         | \$  | 66.36     | \$  | (90.33)     | \$ | 103.95    | \$   | 133.60                | \$ | 246.99    | \$  | 113.40      | \$ | 161.14    |

|                                    |      | OCCUPATIONAL HEALTH TESTING |    |          |      |             |    |          |     | CENTER OPERATIONS |    |           |     |             |     |           |
|------------------------------------|------|-----------------------------|----|----------|------|-------------|----|----------|-----|-------------------|----|-----------|-----|-------------|-----|-----------|
|                                    |      |                             |    |          |      | VARIANCE    |    |          |     |                   |    | -         | \$  | VARIANCE    |     |           |
|                                    |      |                             |    |          | F    | AVORABLE/   |    |          |     |                   |    |           | F   | AVORABLE/   |     |           |
|                                    |      |                             |    |          | (UI  | NFAVORABLE) | PF | RIOR YTD |     |                   |    |           | (UN | IFAVORABLE) | PR  | IOR YTD   |
|                                    | ,    | ACTUAL                      | ı  | BUDGET   | -    | BUDGET      | Jl | JNE 2016 | - 1 | ACTUAL            | -  | BUDGET    |     | BUDGET      | JU  | NE 2016   |
| Gross Operating Revenue            | \$   | 120,442                     | \$ | 115,000  | \$   | 5,442       | \$ | 105,153  | \$  | -                 | \$ | •         | \$  | •           | \$  | <u> </u>  |
| <b>Deduction From Rev</b>          | _    | •                           |    | <u>-</u> |      | -           |    |          |     |                   |    | -         |     |             |     | <u>.</u>  |
| Other Operating Revenue            |      |                             |    | -        |      | •           |    | -        |     | •                 |    | -         |     | -           |     |           |
| Total Operating Revenue            | \$   | 120,442                     | \$ | 115,000  | \$   | 5,442       | \$ | 105,153  | \$  | •                 | \$ | •         | \$  | -           | \$  | -         |
| Operating Expense:                 |      |                             |    |          |      |             |    |          |     |                   |    |           |     |             |     |           |
| Salaries                           | \$   | 194,870                     | \$ | 76,415   | \$   | (118,456)   | \$ | 53,082   | \$  | -                 | \$ | -         | \$  | -           | \$  | -         |
| Benefits                           |      | 64,814                      |    | 31,474   |      | (33,340)    |    | 24,665   |     | -                 |    | -         |     | -           |     | -         |
| Professional Fees                  |      |                             |    |          |      | -           |    | -        |     | 55,438            |    | 60,000    |     | 4,563       |     | 37,675    |
| Supplies                           |      | 37                          |    | 250      |      | 213         |    | 216      |     | 1,988             |    | 1,240     |     | (748)       |     | 1,300     |
| Purchased Services                 |      | 17,068                      |    | 20,800   |      | 3,733       |    | 25,392   |     | 31,222            |    | 24,960    |     | (6,262)     |     | 24,908    |
| Other Expenses                     |      | •                           |    | 36       |      | 36          |    | 22       |     | 350,653           |    | 368,158   |     | 17,506      |     | 366,184   |
| Total Operating Expenses           | \$   | 276,789                     | \$ | 128,975  | \$   | (147,814)   | \$ | 103,377  | \$  | 439,301           | \$ | 454,358   | \$  | 15,058      | \$  | 430,067   |
| Net Operating Rev (Exp)            | _\$_ | (156,347)                   | \$ | (13,975  | \$   | (142,371)   | \$ | 1,776    | \$  | (439,301)         | \$ | (454,358) | \$  | 15,058      | \$_ | (430,067) |
| Non - Operating Rev / (Exp)        |      |                             |    |          |      |             |    |          |     |                   |    |           |     |             |     |           |
| Donations                          |      | -                           |    | -        |      | •           |    | -        |     | •                 |    | •         |     | -           |     | <b>-</b>  |
| Depreciation                       |      | -                           |    | -        |      | -           |    |          |     | (155,293)         |    | (152,761) |     | (2,532)     |     | (152,365) |
| Total Non-Operating Rev/(Exp)      |      | •                           |    | -        |      | -           |    | •        |     | (155,293)         |    | (152,761) |     | (2,532)     |     | (152,365) |
| Net Income/(Loss)                  | \$   | (156,347)                   | \$ | (13,975  | ) \$ | (142,371)   | \$ | 1,776    | \$  | (594,594)         | \$ | (607,119) | \$  | 12,526      | \$  | (582,432) |
| Overhead Allocation Based on Sq Ft | \$   | -                           | \$ | -        |      | -           | \$ | •        | \$  | 554,031           | \$ | 565,702   |     | (11,671)    | \$  | 542,698   |
| Adjusted Net Income/(Loss)         | \$   | (156,347)                   | \$ | (13,975  | ) \$ | (142,371)   | \$ | 1,776    | \$  | (40,563)          | \$ | (41,418)  |     | 854         | \$  | (39,734)  |
| Units                              |      | 1,696                       |    | 1,300    |      | 396         |    | 1,346    |     |                   |    |           |     |             |     |           |
| Gross Revenue/Unit                 | \$   | 71.02                       | \$ | 88.46    | \$   | (17.45)     | \$ | 78.12    |     |                   |    |           |     |             |     |           |
| Total Operating Expense/Unit       | \$   | 163.20                      | \$ | 99.21    | \$   | (63.99)     | \$ | 76.80    |     |                   |    |           |     |             |     |           |

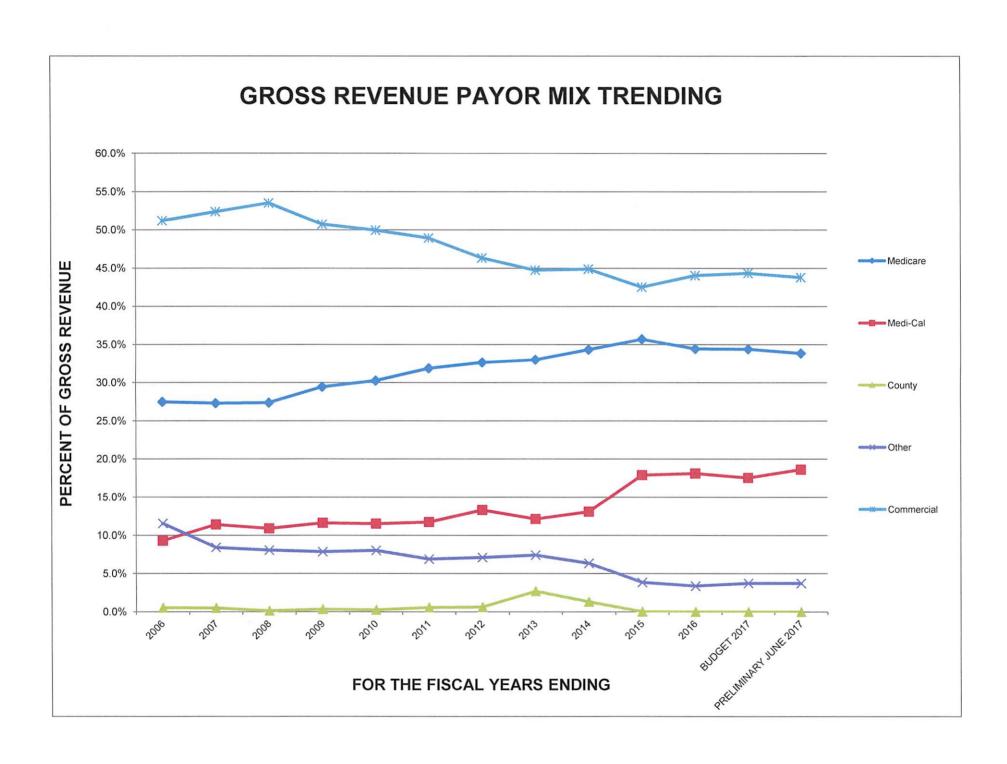
|                                    | TC | TAL CENT  | ER | FOR HEAL  | тн 🤅 | & SPORTS PE | RF | ORMANCE   |
|------------------------------------|----|-----------|----|-----------|------|-------------|----|-----------|
|                                    |    |           |    |           | \$   | VARIANCE    |    | •         |
|                                    |    |           |    |           | F/   | AVORABLE/   |    |           |
|                                    |    |           |    |           | (UN  | FAVORABLE   | P  | RIOR YTD  |
|                                    |    | ACTUAL    |    | BUDGET    |      | BUDGET      | J  | UNE 2016  |
| Gross Operating Revenue            | \$ | 5,793,687 | \$ | 5,216,886 | \$   | 576,801     | \$ | 5,087,740 |
| <b>Deduction From Rev</b>          |    | 1,877,844 |    | 1,614,290 |      | (263,554)   |    | 1,573,779 |
| Other Operating Revenue            |    | 2,134     |    | 1,400     |      | 734         |    | 1,559     |
| Total Operating Revenue            | \$ | 4,123,501 | \$ | 3,603,996 | \$   | 519,505     | \$ | 3,515,520 |
| Operating Expense:                 |    |           |    |           |      |             |    |           |
| Salaries                           | \$ | 226,250   | \$ | 194,231   | \$   | (32,019)    | \$ | 89,864    |
| Benefits                           |    | 110,143   | •  | 101,288   |      | (8,855)     |    | 33,562    |
| Professional Fees                  |    | 2,302,052 |    | 1,909,700 |      | (392,352)   |    | 1,893,009 |
| Supplies                           |    | 47,147    |    | 52,005    |      | 4,858       |    | 47,795    |
| Purchased Services                 |    | 193,775   |    | 187,966   |      | (5,809)     |    | 308,463   |
| Other Expenses                     |    | 357,727   |    | 380,187   |      | 22,460      |    | 372,810   |
| Total Operating Expenses           | \$ | 3,237,094 | \$ | 2,825,376 | \$   | (411,718)   | \$ | 2,745,503 |
| Net Operating Rev (Exp)            | \$ | 886,407   | \$ | 778,620   | \$   | 107,787     | \$ | 770,017   |
| Non - Operating Rev / (Exp)        |    |           |    |           |      |             |    |           |
| Donations                          |    | -         |    | -         |      | -           |    |           |
| Depreciation                       | _  | (163,035) |    | (160,503) |      | (2,532)     |    | (161,704) |
| Total Non-Operating Rev/(Exp)      |    | (163,035) |    | (160,503) | )    | (2,532)     |    | (161,704) |
| Net Income/(Loss)                  | \$ | 723,372   | \$ | 618,117   | \$   | 105,255     | \$ | 608,313   |
| Overhead Allocation Based on Sq Ft |    | -         |    | •         |      | •           |    | -         |
| Adjusted Net Income/(Loss)         | \$ | 723,372   | \$ | 618,117   | \$   | 105,255     | \$ | 608,313   |
| Units                              |    | 69,179    |    | 66,300    |      | 2,879       |    | 66,770    |
| Gross Revenue/Unit                 | \$ | 83.75     | \$ | 78.69     | \$   | 5.06        | \$ | 76.20     |
| Total Operating Expense/Unit       | \$ | 46.79     | \$ | 42.62     | \$   | (4.18)      | \$ | 41.12     |

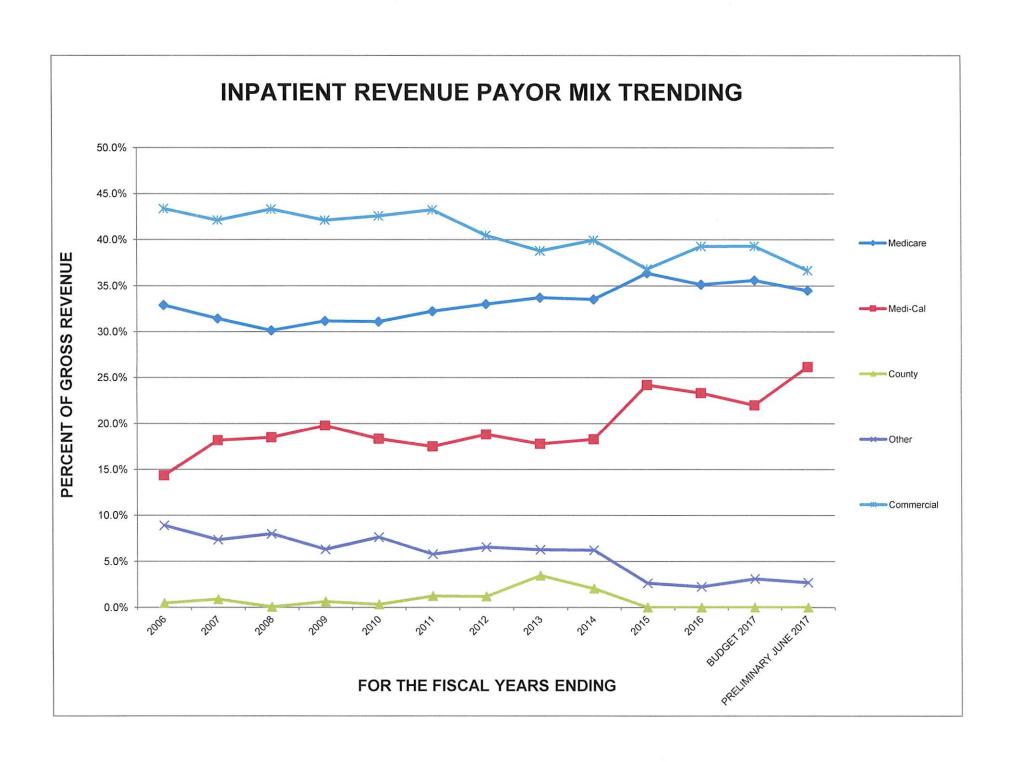
|                               |             | MEDICAL     | ONCOLOGY                  |             | MSC MEDICAL ONCOLOGY |           |                           |           |  |  |
|-------------------------------|-------------|-------------|---------------------------|-------------|----------------------|-----------|---------------------------|-----------|--|--|
|                               |             |             | \$ VARIANCE<br>FAVORABLE/ |             |                      |           | \$ VARIANCE<br>FAVORABLE/ |           |  |  |
|                               |             | ,           | (UNFAVORABLE)             | DDIOD VTD   |                      |           | (UNFAVORABLE)             | DDIOD VTD |  |  |
|                               | ACTUAL      | BUDGET      | BUDGET                    | JUNE 2016   | ACTUAL               | BUDGET    | BUDGET                    | JUNE 2016 |  |  |
| Gross Operating Revenue       | 2,668,151   | 2,643,809   | 24,342                    | 2,797,797   | 1,039,866            | 1,022,695 | 17,171                    | 1,025,621 |  |  |
| Deduction From Rev            | 1,094,477   | 1,084,492   | (9,985)                   | 1,164,157   | 562,418              | 553,131   | (9,287)                   | 539,262   |  |  |
| Other Operating Revenue       | -           | -           |                           |             | -                    | -         | -                         | -         |  |  |
| Total Operating Revenue       | 1,573,674   | 1,559,317   | 14,357                    | 1,633,640   | 477,448              | 469,564   | 7,884                     | 486,359   |  |  |
| Operating Expense:            |             |             |                           |             |                      |           |                           |           |  |  |
| Salaries                      | 1,623,864   | 1,544,187   | (79,677)                  | 1,468,047   | -                    | -         | -                         | -         |  |  |
| Benefits                      | 688,910     | 692,770     | 3,859                     | 680,934     | •                    | -         | -                         | -         |  |  |
| Professional Fees             | 193,404     | 211,200     | 17,797                    | 265,409     | 1,313,798            | 1,350,459 | 36,661                    | 878,027   |  |  |
| Supplies                      | 130,375     | 128,608     | (1,767)                   | 111,749     | 22,709               | 23,733    | 1,025                     | 20,672    |  |  |
| Purchased Services            | 188,769     | 244,545     | 55,776                    | 196,278     | 22,682               | 25,975    | 3,293                     | 33,558    |  |  |
| Other Expenses                | 274,275     | 296,529     | 22,254                    | 222,502     | -                    | -         | -                         | -         |  |  |
| Total Operating Expenses      | 3,099,597   | 3,117,838   | 18,242                    | 2,944,919   | 1,359,188            | 1,400,168 | 40,979                    | 932,257   |  |  |
| Net Operating Rev (Exp)       | (1,525,922) | (1,558,521) | 32,599                    | (1,311,279) | (881,741)            | (930,604) | 48,863                    | (445,898) |  |  |
| Non - Operating Rev / (Exp)   |             |             |                           |             |                      |           |                           |           |  |  |
| Donations                     | 185,148     | 218,000     | (32,851)                  | 207,034     | -                    | -         | -                         | -         |  |  |
| Depreciation                  | (163,107)   | (163,107)   | -                         | (119,799)   | (336)                | (336)     | -                         | (336)     |  |  |
| Total Non-Operating Rev/(Exp) | 22,041      | 54,893      | (32,851)                  | 87,235      | (336)                | (336)     | •                         | (336)     |  |  |
| Net Income/(Loss)             | (1,503,881) | (1,503,628) | (252)                     | (1,224,044) | (882,077)            | (930,940) | 48,863                    | (446,234) |  |  |
| Units                         | 7,947       | 8,350       | (403)                     | 9,146       | 4,414                | 4,700     | (286)                     | 4,640     |  |  |
| Gross Revenue/Unit            | 335.74      | 316.62      | 19.12                     | 305.90      | 235.58               | 217.59    | 17.99                     | 221.04    |  |  |
| Total Operating Expense/Unit  | 390.03      | 373.39      | (16.64)                   | 321.99      | 307.93               | 297.91    | (10.02)                   | 200.92    |  |  |

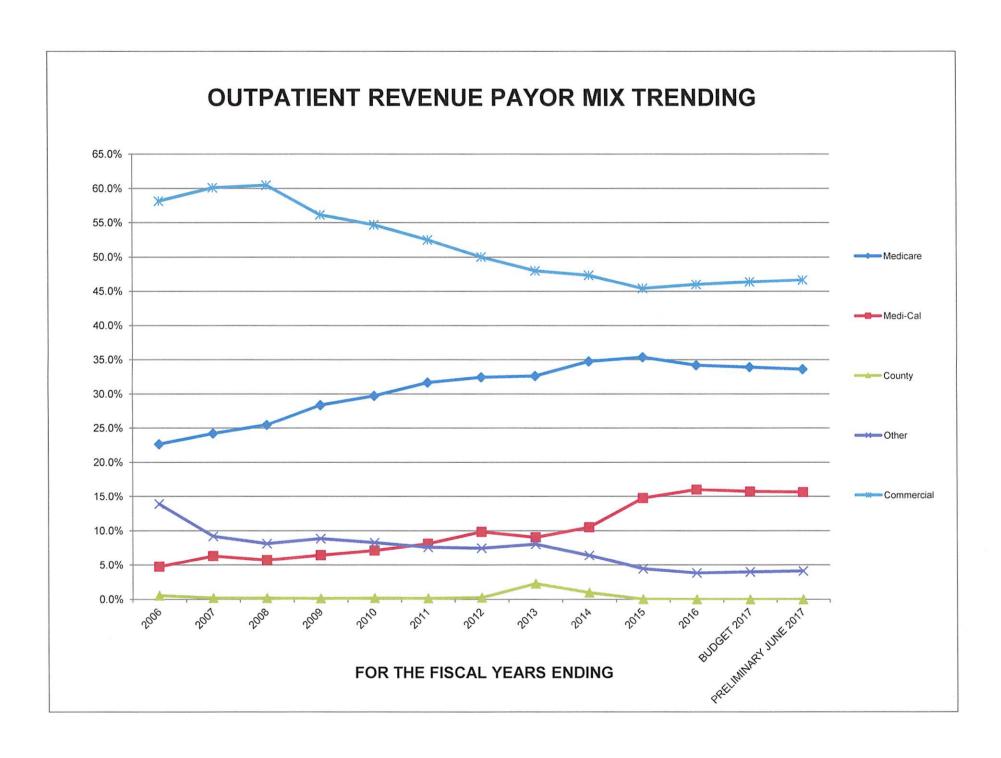
|                               |           | RADIATIO  | NONCOLOGY     |                  | MSC RADIATION ONCOLOGY |           |               |           |  |  |
|-------------------------------|-----------|-----------|---------------|------------------|------------------------|-----------|---------------|-----------|--|--|
|                               |           |           | \$ VARIANCE   |                  |                        |           | \$ VARIANCE   |           |  |  |
|                               |           |           | FAVORABLE/    |                  |                        |           | FAVORABLE/    |           |  |  |
|                               |           |           | (UNFAVORABLE) | PRIOR YTD        |                        |           | (UNFAVORABLE) | PRIOR YTD |  |  |
|                               | ACTUAL    | BUDGET    | BUDGET        | <b>JUNE 2016</b> | ACTUAL                 | BUDGET    | BUDGET        | JUNE 2016 |  |  |
| Gross Operating Revenue       | 6,694,355 | 5,477,717 | 1,216,638     | 6,022,707        | 802,276                | 1,023,543 | (221,267)     | 859,730   |  |  |
| Deduction From Rev            | 3,093,302 | 2,531,123 | (562,179)     | 2,565,983        | 454,125                | 579,372   | 125,247       | 424,129   |  |  |
| Other Operating Revenue       |           | -         | -             | -                | •                      | -         |               | •         |  |  |
| Total Operating Revenue       | 3,601,053 | 2,946,595 | 654,458       | 3,456,724        | 348,151                | 444,171   | (96,020)      | 435,601   |  |  |
| Operating Expense:            |           |           |               |                  |                        |           |               |           |  |  |
| Salaries                      | 701,687   | 693,044   | (8,643)       | 779,085          | -                      | -         | -             | -         |  |  |
| Benefits                      | 157,396   | 165,270   | 7,873         | 214,343          | -                      | -         | •             | -         |  |  |
| Professional Fees             | 81,251    | 30,400    | (50,851)      | 212,371          | 789,197                | 740,411   | (48,786)      | 527,389   |  |  |
| Supplies                      | 13,642    | 14,424    | 783           | 14,446           | -                      | •         | •             | -         |  |  |
| Purchased Services            | 360,906   | 365,760   | 4,854         | 382,712          | -                      | -         | -             | -         |  |  |
| Other Expenses                | 4,302     | 10,899    | 6,597         | 12,283           | -                      | -         | -             | •         |  |  |
| Total Operating Expenses      | 1,319,184 | 1,279,797 | (39,386)      | 1,615,240        | 789,197                | 740,411   | (48,786)      | 527,389   |  |  |
| Net Operating Rev (Exp)       | 2,281,869 | 1,666,798 | 615,072       | 1,841,484        | (441,046)              | (296,240) | (144,806)     | (91,788)  |  |  |
| Non - Operating Rev / (Exp)   |           |           |               |                  |                        |           |               |           |  |  |
| Donations                     | -         | -         | -             | -                | -                      | -         | -             | -         |  |  |
| Depreciation                  | (615,641) | (615,641) | -             | (603,170)        | (336)                  | (336)     | -             | (336)     |  |  |
| Total Non-Operating Rev/(Exp) | (615,641) | (615,641) | -             | (603,170)        | (336)                  | (336)     | -             | (336)     |  |  |
| Net Income/(Loss)             | 1,666,229 | 1,051,157 | 615,072       | 1,238,314        | (441,382)              | (296,576) | (144,806)     | (92,124)  |  |  |
| Units                         | 3,873     | 4,000     | (127)         | 4,282            | 837                    | 1,006     | (169)         | 912       |  |  |
| Gross Revenue/Unit            | 1,728.47  | 1,369.43  |               | 1,406.52         | 958.51                 | 1,017.44  |               | 942.69    |  |  |
| Total Operating Expense/Unit  | 340.61    | 319.95    |               | 377.22           | 942.89                 | 736.00    |               | 578.28    |  |  |

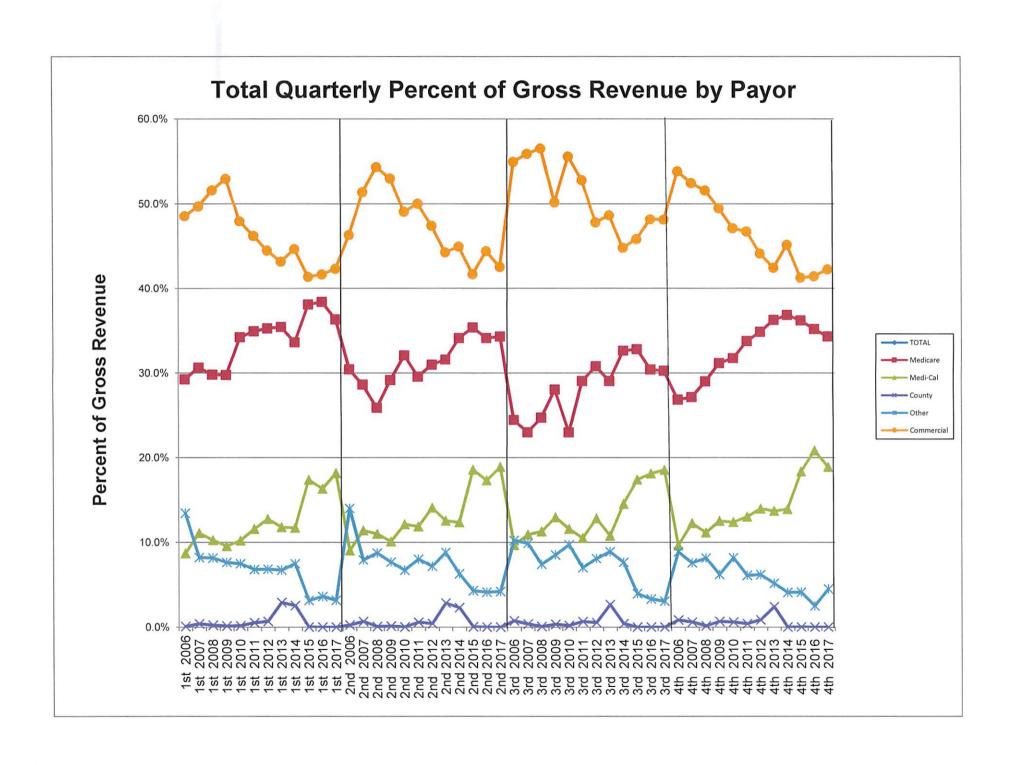
|                               |         | ONCOL   | OGY LAB       |           | ONCOLOGY DRUGS |            |               |            |  |
|-------------------------------|---------|---------|---------------|-----------|----------------|------------|---------------|------------|--|
|                               |         |         | \$ VARIANCE   |           |                |            | \$ VARIANCE   |            |  |
|                               |         |         | FAVORABLE/    |           |                |            | FAVORABLE/    |            |  |
| •                             |         |         | (UNFAVORABLE) |           |                |            | (UNFAVORABLE) |            |  |
|                               | ACTUAL  | BUDGET  | BUDGET        | JUNE 2016 | ACTUAL         | BUDGET     | BUDGET        | JUNE 2016  |  |
| Gross Operating Revenue       | 303,123 | 276,476 | 26,647        | 231,088   | 26,445,159     | 23,835,005 | 2,610,154     | 24,810,798 |  |
| <b>Deduction From Rev</b>     | 126,158 | 115,068 | (11,091)      | 95,720    | 9,490,251      | 8,553,557  | (936,694)     | 9,881,849  |  |
| Other Operating Revenue       | -       |         | -             |           |                | -          | •             | <u>-</u>   |  |
| Total Operating Revenue       | 176,965 | 161,408 | 15,557        | 135,368   | 16,954,908     | 15,281,448 | 1,673,460     | 14,928,949 |  |
| Operating Expense:            |         |         |               |           |                |            |               |            |  |
| Salaries                      | 119,547 | 102,495 | (17,052)      | 119,405   | -              | _          | -             | -          |  |
| Benefits                      | 47,187  | 44,198  | • • •         | 80,607    | •              | -          | -             | -          |  |
| Professional Fees             | •       | •       | •             | •         | -              | _          | -             | -          |  |
| Supplies                      | 336     | 728     | 392           | 569       | 5,743,595      | 6,012,088  | 268,493       | 5,568,193  |  |
| Purchased Services            | 7,000   | -       | (7,000)       | -         | 975            | •          | (975)         | · · -      |  |
| Other Expenses                | •       | 1,800   | • • •         | 1,681     | -              | _          |               | -          |  |
| Total Operating Expenses      | 174,069 | 149,220 |               | 202,262   | 5,744,570      | 6,012,088  | 267,518       | 5,568,193  |  |
| Net Operating Rev (Exp)       | 2,896   | 12,188  | (9,292)       | (66,894)  | 11,210,338     | 9,269,360  | 1,940,978     | 9,360,756  |  |
| Non - Operating Rev / (Exp)   |         |         |               |           |                |            |               |            |  |
| Donations                     | •       | -       | -             | -         | -              | -          | -             | -          |  |
| Depreciation                  | •       | •       | -             | -         | -              | -          | -             |            |  |
| Total Non-Operating Rev/(Exp) | -       | •       | •             | -         | •              | •          | -             | •          |  |
| Net Income/(Loss)             | 2,896   | 12,188  | (9,292)       | (66,894)  | 11,210,338     | 9,269,360  | 1,940,978     | 9,360,756  |  |
| Units                         | 3,130   | 3,375   | (245)         | 3,478     | 121,970        | 70,975     | 50,995        | 80,105     |  |
| Gross Revenue/Unit            | 96.84   | 81.9    | • • •         | 66.44     | 216.82         | 335.82     | •             | 309.73     |  |
| Total Operating Expense/Unit  | 55.61   | 44.2    |               | 58.15     | 47.10          | 84.71      |               | 69.51      |  |

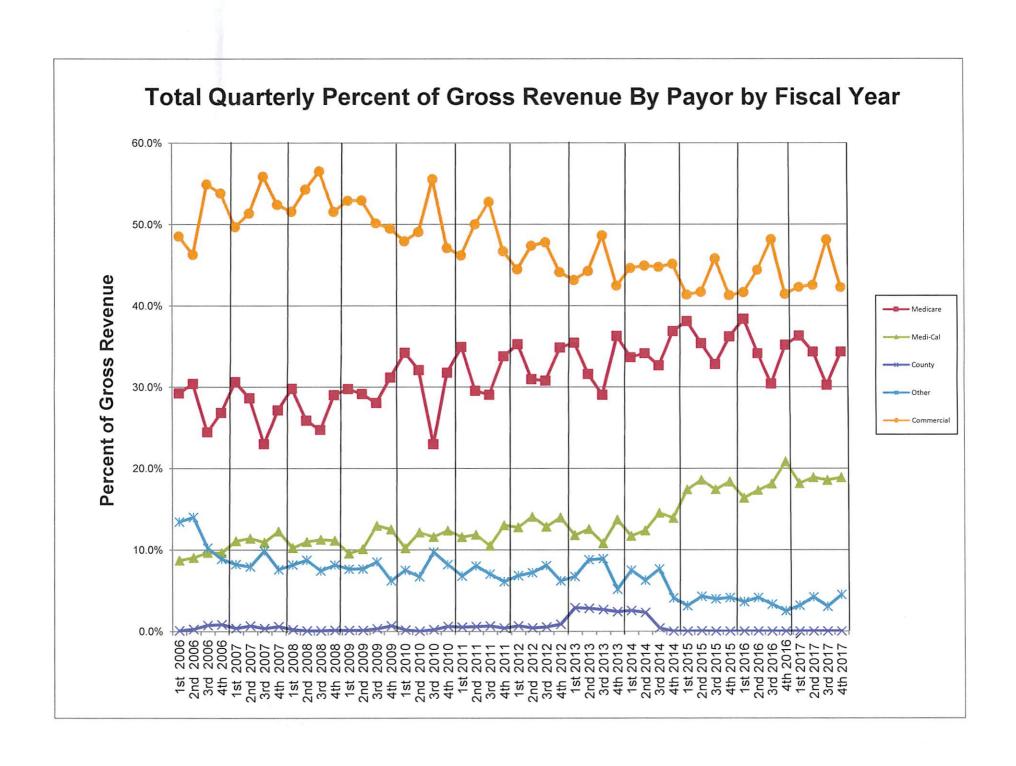
|                               |           | PE        | т ст         |                  | TOTAL CANCER PROGRAM |             |              |             |  |  |
|-------------------------------|-----------|-----------|--------------|------------------|----------------------|-------------|--------------|-------------|--|--|
|                               |           |           | \$ VARIANCE  |                  |                      |             | \$ VARIANCE  |             |  |  |
|                               |           |           | FAVORABLE/   |                  |                      |             | FAVORABLE/   |             |  |  |
|                               |           | (         | UNFAVORABLE; | PRIOR YTD        |                      | (L          | JNFAVORABLE) | PRIOR YTD   |  |  |
|                               | ACTUAL    | BUDGET    | BUDGET       | <b>JUNE 2016</b> | ACTUAL               | BUDGET      | BUDGET       | JUNE 2016   |  |  |
| Gross Operating Revenue       | 1,521,361 | 1,492,980 | 28,381       | 1,455,076        | 39,474,291           | 35,772,225  | 3,702,066    | 37,202,817  |  |  |
| Deduction From Rev            | 691,366   | 678,469   | (12,897)     | 661,334          | 15,512,098           | 14,095,212  | 1,416,886    | 15,332,434  |  |  |
| Other Operating Revenue       | -         | -         | -            |                  | •                    | •           | -            | -           |  |  |
| Total Operating Revenue       | 829,995   | 814,511   | 15,483       | 793,742          | 23,962,193           | 21,577,013  | 2,285,180    | 21,870,383  |  |  |
| Operating Expense:            |           |           |              |                  |                      |             |              |             |  |  |
| Salaries                      | 47,192    | 53,412    | 6,220        | 47,841           | 2,492,289            | 2,393,138   | 99,151       | 2,414,378   |  |  |
| Benefits                      | 13,063    | 15,286    | 2,224        | 15,360           | 906,556              | 917,524     | (10,968)     | 991,244     |  |  |
| Professional Fees             | 269       | 2,841     | 2,572        | 2,185            | 2,377,919            | 2,335,311   | 42,608       | 1,885,381   |  |  |
| Supplies                      | 51,993    | 51,744    | (249)        | 56,961           | 5,962,648            | 6,231,325   | (268,677)    | 5,772,590   |  |  |
| Purchased Services            | 186,782   | 187,174   | 392          | 191,681          | 767,114              | 823,454     | (56,340)     | 804,229     |  |  |
| Other Expenses                | -         | 1,001     | 1,001        | 540              | 278,577              | 310,229     | (31,652)     | 237,006     |  |  |
| Total Operating Expenses      | 299,299   | 311,459   | 12,159       | 314,568          | 12,785,103           | 13,010,981  | 225,878      | 12,104,828  |  |  |
| Net Operating Rev (Exp)       | 530,695   | 503,053   | 27,643       | 479,174          | 11,177,090           | 8,666,032   | 2,511,058    | 9,765,555   |  |  |
| Non - Operating Rev / (Exp)   |           |           |              |                  |                      |             |              |             |  |  |
| Donations                     | -         | -         | -            | -                | 185,148              | 218,000     | (32,851)     | 207,034     |  |  |
| Depreciation                  | (436,358) | (436,358) | •            | (436,358)        | (1,914,317)          | (1,914,317) | -            | (1,685,683) |  |  |
| Total Non-Operating Rev/(Exp) | (436,358) | (436,358) | -            | (436,358)        | (1,729,168)          | (1,696,317) | (32,851)     | (1,478,649) |  |  |
| Net Income/(Loss)             | 94,337    | 66,695    | 27,643       | 42,816           | 9,447,921            | 6,969,715   | 2,478,206    | 8,286,906   |  |  |
| Units                         | 324       | 301       | 23           | 307              | 142,495              | 92,707      | 49,788       | 102,870     |  |  |
| Gross Revenue/Unit            | 4,695.56  | 4,960.07  | -264.51      | 4,739.66         | 277.02               | 385.86      | -108.84      | 361.65      |  |  |
| Total Operating Expense/Unit  | 923.76    | 1,034.75  | 110.98       | 1,024.65         | 89.72                | 140.35      | 50.62        | 117.67      |  |  |











### TAHOE INSTITUTE FOR RURAL HEALTH RESEARCH EXPENDITURE REPORT

|                                      |         | AS O      | F JUN | NE 2017 - P | RELIMINARY   | (    | ,    | AUDITED<br>FY2016 |    | AUDITED<br>FY2015 | AUDITED<br>FY2014   |       | NUDITED<br>FY2013 | AUDITED<br>FY2012 |    | AUDITED<br>FY2011 |
|--------------------------------------|---------|-----------|-------|-------------|--------------|------|------|-------------------|----|-------------------|---------------------|-------|-------------------|-------------------|----|-------------------|
|                                      | 77.LLUN | ACTUAL    | В     | UDGET       | VAR\$        | VAR% | 0.00 |                   | A  |                   |                     | 0,000 |                   |                   |    |                   |
| OPERATING EXPENSES                   |         |           |       |             |              |      |      |                   |    |                   |                     |       |                   |                   |    |                   |
| Salaries and Wages                   | \$      | -         | \$    | - 5         | 5 -          | 0.0% | \$   | -                 | \$ | -                 | \$<br>15 <u>-</u> 2 | \$    | 16,518            | \$<br>22,142      | \$ | 20,860            |
| Benefits                             |         | -         |       | (=)         | -            | 0.0% |      | -                 |    | -                 | -                   |       | 7,550             | 5,586             |    | 5,372             |
| Benefits Workers Compensation        |         | -         |       | -           | -            | 0.0% |      | -                 |    | -                 | -                   |       | 551               | 350               |    | 531               |
| Benefits Medical Insurance           |         | -         |       |             | -            | 0.0% |      | -                 |    | 1-                |                     |       | 3,662             | 4,317             |    | 2,752             |
| Professional Fees                    |         | 236,510   |       |             | (236,510)    | 0.0% |      | 338,264           |    | 406,761           | 524,544             |       | 297,311           | 161,339           |    | 78,688            |
| Supplies                             |         | 1,619     |       | -           | (1,619)      | 0.0% |      | 6,083             |    | 2,108             | 28,462              |       | 5,806             | 1,059             |    | 1,961             |
| Purchased Services                   |         | 48,123    |       | -           | (48, 123)    | 0.0% |      | 35,248            |    | 22,828            | 18,868              |       | 2,600             | 1,500             |    | -                 |
| Other                                |         | 5,984     |       | -           | (5,984)      | 0.0% |      | 162,378           |    | 101,408           | 160,597             |       | 230,932           | 104,828           |    | 4,730             |
| Interest Expense                     |         | 143,777   |       |             | (143,777)    | 0.0% |      | 123,986           |    | 92,855            | 61,147              |       | 32,059            | 13,351            |    | 2,519             |
| TOTAL OPERATING EXPENSE              | \$      | 436,013   | \$    | -           | \$ (436,013) | 0.0% | \$   | 665,959           | \$ | 625,960           | \$<br>793,618       | \$    | 596,989           | \$<br>314,471     | \$ | 117,413           |
| GRANT REIMBURSEMENT FOR TBI EXPENSES | \$      | (77,207)  | \$    | -           | 77,207       | 0.0% | \$   | (107,720)         | \$ | (120,514)         | \$<br>(111,627)     | \$    | (21,987)          | \$<br>(23,624)    | \$ | (1,250)           |
| TOTAL FUNDS ADVANCED TO TIRHR        | \$      | (358,806) | \$    | -           | \$ 358,806   | 0.0% | \$   | (558,239)         | \$ | (505,446)         | \$<br>(681,991)     | \$    | (575,002)         | \$<br>(290,847)   | \$ | (116,163)         |
|                                      |         | -         |       | -           | -            |      | -    | -                 |    | -                 |                     | _     | -                 | -                 | _  | -                 |

#### **CUMULATIVE:**

| Letter of Credit                            | \$ 3,000,000 N1 |
|---|-----------------|
| FY2011 Actual Draw Against Letter of Credit | (113,644)       |
| FY2012 Actual Draw Against Letter of Credit | (277,496)       |
| FY2013 Actual Draw Against Letter of Credit | (542,943)       |
| FY2014 Actual Draw Against Letter of Credit | (620,844)       |
| FY2015 Actual Draw Against Letter of Credit | (412,591)       |
| FY2016 Actual Draw Against Letter of Credit | (434,253)       |
| FY2017 Actual Draw Against Letter of Credit | (215,029)       |
| Balance on Letter of Credit                 | \$ 383,200      |

N1: Draws against the Letter of Credit are exclusive of Accrued Interest Expense

#### **MEMORANDUM**

TO: Board and Board Finance Committee

FROM: Crystal Betts, Chief Financial Officer

**SUBJECT:** General Obligation Bond Tax Rate for FY 2017/2018

**DATE:** July 20, 2017

#### BACKGROUND:

In November 2006 a presentation was provided to the Board of Directors in regards to public financing, a.k.a. general obligation bonds (GO Bonds). Gary Hicks, our financial advisor, had provided some estimated calculations of what the tax rate per \$100,000 of assessed value would look like for the taxpayers in order to raise \$98.5 million. These calculations were based upon historical trends of property assessed values including the evaluation of historical growth patterns that had ranged 9%-16%. Based upon assessed values that incorporated an average 8% growth trend, the maximum rate per \$100,000 of assessed value was approximated at \$18.76.

Since the timing of the above noted analysis and passage of the GO Bonds by our community, our nation went through a housing market crisis and a significant economic downturn (see 2010-11 & 2011-12), which we continue to recover from. This has impacted our communities property assessed values. The following is a list of Placer and Nevada counties property assessed value growth percentages or declination percentages over previous years:

2008-09: 8.46% growth over 2007-08 2009-10: 4.27% growth over 2008-09 2010-11: 4.64% <u>decline</u> over 2009-10 2011-12: 1.92% <u>decline</u> over 2010-11 2012-13: 0.67% growth over 2011-12 2013-14: 2.88% growth over 2012-13 2014-15: 4.89% growth over 2013-14 2015-16: 10.61% growth over 2014-15 2016-17: 4.71% growth over 2015-16 2017-18: 5.80% growth over 2016-17

The District issued the 3<sup>rd</sup> and final series of the 2007 GO Bonds on August 1, 2012. In addition, the District refunded/refinanced the first series, Series A, in May 2015 and the second series, Series B, in May 2016. The debt service requirement for the 2017/2018 fiscal year will be \$4,845,875.02. Based upon the property assessed values provided to us by Placer and Nevada counties, the rate per \$100,000 would need to be \$24.00 to cover the 2017/2018 debt service requirement. This is \$5.24 per \$100,000 higher than

estimated back in 2006, and is a decline in rate compared to last year by \$0.66 per \$100,000.

However, due to the receipt of more tax revenues than originally estimated, and after the August 1, 2017 debt payment, the District will still have \$1,137,460 in cash reserves restricted for use for the GO Bond debt service. This reserve can be used in whole, in part, or not at all to reduce the amount collected, or the rate per \$100,000, in the 2017/18 year, and/or future years. Rates per \$100,000 could vary from \$18.37 per \$100,000 up to the full \$24.00 per \$100,000 depending on the level of use of the reserve. See attached analysis.

Also, please note, in fiscal years 2011 and 2012, the Board of Directors had decided to supplement the GO Bond debt service payment in order to minimize the impact on the community due to the decline in assessed values and the increase necessary to the tax rate per \$100,000. In FY 2012 the supplemental payment on behalf of the District was approximately \$445,000, and in FY 2011 \$540,000, both of which were paid from cash generated by operations. In FY 2013-2016, the Board set the rate at the full amount necessary to cover the debt service payment, with no supplemental payment by the District. However in FY 2017 the Board elected to use a portion of the cash reserves restricted for use for the GO Bond debt service (\$225,000), reducing the rate from the full rate required.

#### **RECOMMENDATION:**

Based on my analysis, it is my recommendation that the Board elect to set the GO Bond tax rate per \$100,000 at \$18.93 and utilize approximate 90% of the reserve (\$1,023,713.70) to fully cover the debt service requirement. The remaining reserves of \$113,745.97 will roll to future years to be utilized to further reduce the rate per \$100,000 in those future years. The \$18.93 rate per \$100,000 is \$4.55 lower than last year's rate, and is \$0.17 higher than the estimate back in 2006.

#### TAHOE FOREST HOSPITAL DISTRICT GO BOND TAX RATE CALCULATION SUMMARY FOR FISCAL YEAR 2017/2018

ORIGINAL

|   | Reserve Use                | R       | STIMATED<br>MAXIMUM<br>RATE PER<br>\$100,000 | <br>% Reserve Use<br>LTERNATIVE<br>ONE | % Reserve Use<br>LTERNATIVE<br>TWO | % Reserve Use<br>_TERNATIVE<br>_THREE | <br>% Reserve Use<br>LTERNATIVE<br>FOUR | Reserve Use<br>LTERNATIVE<br>FIVE |
|---|----------------------------|---------|--|--|------------------------------------|---------------------------------------|---|-----------------------------------|
| FOR FISCAL YEAR 2017/2018<br>SERIES 2015 (Previously Series A)                        | \$<br>2.33                 | \$      | 2.16   | \$<br>1.77                             | \$<br>3.18                         | \$<br>4.59                            | \$<br>6.00                              | \$<br>7.40                        |
| SERIES 2016 (Previously Series B)   | \$<br>10.59                | \$      | 10.59  | \$<br>10.59                            | \$<br>10.59                        | \$<br>10.59                           | \$<br>10.59                             | \$<br>10.59                       |
| SERIES C  | \$<br>6.01                 | \$      | 6.01   | \$<br>6.01                             | \$<br>6.01                         | \$<br>6.01                            | \$<br>6.01                              | \$<br>6.01                        |
| TOTAL RATE PER \$100,000  | \$<br>18.93                | \$      | 18.76  | \$<br>18.37                            | \$<br>19.78                        | \$<br>21.19                           | \$<br>22.60                             | \$<br>24.00                       |
| Required Debt Service Payment   | \$<br>4,845,875.00         | \$<br>4 | 4,845,875.00                                 | \$<br>4,845,875.00                     | \$<br>4,845,875.00                 | \$<br>4,845,875.00                    | \$<br>4,845,875.00                      | \$<br>4,845,875.00                |
| Tax Revenue Generated per Rate/\$100,000  | \$<br>3,822,913.00         | \$<br>3 | 3,788,581.00                                 | \$<br>3,709,822.00                     | \$<br>3,994,571.00                 | \$<br>4,279,321.00                    | \$<br>4,564,069.00                      | \$<br>4,846,802.00                |
| Contribution from FY 2016/2017 Reserve  | \$<br>1,023,713.70         | \$<br>_ | 1,057,914.00                                 | \$<br>1,137,459.67                     | \$<br>853,094.75                   | \$<br>568,729.84                      | \$<br>284,364.92                        | \$<br>                            |
| Due to Rounding of the Rate   | \$<br>(751.70)             | \$      | (620.00)                                     | \$<br>(1,406.67)                       | \$<br>(1,790.75)                   | \$<br>(2,175.83)                      | \$<br>(2,558.92)                        | \$<br>(927.00)                    |
| Reserves Remaining for FY 2018/2019 Percentage of Reserves Remaining for FY 2018/2019 | \$<br>113,745.97<br>10.00% | \$      | 79,545.67<br>6.99%                           | \$<br>0.00%                            | \$<br>284,364.92<br>25.00%         | \$<br>568,729.84<br>50.00%            | 853,094.75<br>75.00%                    | \$<br>1,137,459.67<br>100.00%     |

|                       |                   |                  |                  |                  | 2015/2016 vs 2    | 2016/2017 | W. Calley        | 2016/2017 vs     | 2017/2018 |
|-----------------------|-------------------|------------------|------------------|------------------|-------------------|-----------|------------------|------------------|-----------|
|                       |                   |                  |                  |                  | VARIANCE          | VARIANCE  |                  | VARIANCE         | VARIANCE  |
|                       | 2013/2014         | 2014/2015        | 2015/2016        | 2016/2017        | \$                | %         | 2017/2018        | \$               | %         |
| COUNTY OF PLACER      | -                 |                  |                  |                  |                   |           |                  |                  |           |
| LOCAL SECURED         | \$ 10,131,105,321 | \$10,643,906,597 | \$12,028,041,926 | \$12,598,852,503 | \$<br>570,810,577 | 4.75%     | \$13,342,861,859 | \$ 744,009,356   | 5.91%     |
| UNSECURED             | \$ 182,876,494    | \$ 190,033,123   | \$ 192,112,603   | \$ 195,131,935   | \$<br>3,019,332   | 1.57%     | \$ 194,581,614   | \$ (550,321)     | -0.28%    |
| TOTAL ASSESSED VALUES | \$10,313,981,815  | \$10,833,939,720 | \$12,220,154,529 | \$12,793,984,438 | \$<br>573,829,909 | 4.70%     | \$13,537,443,473 | \$ 743,459,035   | 5.81%     |
| COUNTY OF NEVADA      |                   |                  |                  |                  |                   |           |                  |                  |           |
| LOCAL SECURED         | \$ 5,288,034,776  | \$ 5,532,102,579 | \$ 5,896,876,881 | \$ 6,183,122,666 | \$<br>286,245,785 | 4.85%     | \$ 6,550,817,729 | \$ 367,695,063   | 5.95%     |
| UNSECURED             | \$ 125,222,815    | \$ 130,369,329   | \$ 129,938,792   | \$ 128,685,617   | \$<br>(1,253,175) | -0.96%    | \$ 125,986,378   | \$ (2,699,239)   | -2.10%    |
| TOTAL ASSESSED VALUES | \$ 5,413,257,591  | \$ 5,662,471,908 | \$ 6,026,815,673 | \$ 6,311,808,283 | \$<br>284,992,610 | 4.73%     | \$ 6,676,804,107 | \$ 364,995,824   | 5.78%     |
| COMBINED COUNTIES     |                   |                  |                  |                  |                   |           |                  |                  |           |
| LOCAL SECURED         | \$ 15,419,140,097 | \$16,176,009,176 | \$17,924,918,807 | \$18,781,975,169 | \$<br>857,056,362 | 4.78%     | \$19,893,679,588 | \$ 1,111,704,419 | 5.92%     |
| UNSECURED             | \$ 308,099,309    | \$ 320,402,452   | \$ 322,051,395   | \$ 323,817,552   | \$<br>1,766,157   | 0.55%     | \$ 320,567,992   | \$ (3,249,560)   | -1.00%    |
| TOTAL ASSESSED VALUES | \$15,727,239,406  | \$16,496,411,628 | \$18,246,970,202 | \$19,105,792,721 | \$<br>858,822,519 | 4.71%     | \$20,214,247,580 | \$ 1,108,454,859 | 5.80%     |

### State of California COUNTY OF NEVADA

#### MARCIA L. SALTER - Auditor-Controller

Auditor-Controller 950 Maidu Avenue Suite 230 Nevada City CA 95959 (530) 265-1244 Fax: (530) 265-9843 Email: auditor.controller@co.nevada.ca.us

July 20, 2017

To:

**Tahoe Forest Hospital District** 

From:

Linda Sager, Accountant Auditor II

Listed below are the certified 2017/18 assessed values for your district:

|  | <u>NET VALUATION</u> | <u>HOPTR</u> | <u>TOTAL</u>    |
|--|----------------------|--------------|-----------------|
| Local Secured Roll                                   | \$6,525,786,701      | \$22,741,196 | \$6,548,527,897 |
| Unitary and Operating Non-<br>Unitary State BOE Roll | \$2,289,832          |              | \$2,289,832     |
| Unsecured Roll                                       | \$125,979,378        | \$7,000      | \$125,986,378   |

Please use these values to estimate any voter-approved indebtedness under Article XIII-A Sec 1(b) of the California Constitution.

For an assessed valuation comparison from prior year by district, please visit our website at <a href="http://www.mynevadacounty.com/nc/auditor/Pages/Property-Tax.aspx">http://www.mynevadacounty.com/nc/auditor/Pages/Property-Tax.aspx</a>. The report will be posted in the Assessed Value by District section.

The annual estimated property tax revenue letter will be mailed in October.

If you have any questions, please contact me at (530) 265-1564.

H:\AU\Property Taxes\LETTERS\AVMergeLetter2.doc



#### **COUNTY OF PLACER**

OFFICE OF AUDITOR-CONTROLLER

ANDREW C. SISK, CPA Auditor-Controller E-mail: aslsk@placer.ca.gov

Nicole C. Howard, CPA
Assistant Auditor-Controller
E-mail: nhoward@placer.ca.gov

July 6, 2017

Tax Code 42108

Tahoe Forest Hospital P. O. Box 759 Truckee, CA 96160-0759

This is to certify that the assessed valuation of the Tahoe Forest Hospital is as follows for 2017/18:

| ROLLS         | NET<br>VALUATION | HOPTR<br>EXEMPT | GROSS VALUE<br>USED FOR TAX<br>COMP PURPOSES |
|---------------|------------------|-----------------|--|
| Local Secured | 13,327,607,459   | 15,254,400      | 13,342,861,859                               |
| Unsecured     | 194,574,614      | 7,000           | 194,581,614                                  |

Article XIII-A of the California Constitution, Sec 1(b) (enacted by Proposition 13), provides for the levying of property taxes to pay voter approved indebtedness. These are the values to use for this purpose.

Please call if you have any questions concerning the above valuations.

Sincerely,

ANDREW C. SISK, CPA AUDITOR-CONTROLLER

By: \_\_

Aurora delCampo Accounting Technician

2970 Richardson Drive / Auburn, California 95603 / (530) 889-4160 / Fax (530) 889-4163 Internet Address: http://www.placer.ca.gov / email: auditor@placer.ca.gov

Quint & Thimmig LLP 07/20/15

### BOARD OF DIRECTORS TAHOE FOREST HOSPITAL DISTRICT COUNTIES OF PLACER AND NEVADA, STATE OF CALIFORNIA

#### **RESOLUTION NO. 2017-04**

### RESOLUTION DIRECTING PLACER AND NEVADA COUNTIES, CALIFORNIA, TO LEVY A TAX TO PAY THE PRINCIPAL OF AND INTEREST ON THE DISTRICT'S GENERAL OBLIGATION BONDS FOR FISCAL YEAR 2017-18

WHEREAS, by a resolution (the "Ballot Resolution"), adopted by the Board of Directors (the "Board") of the Tahoe Forest Hospital District (the "District") on June 26, 2007, the Board determined and declared that public interest and necessity demanded the need to raise moneys for the expansion, improvement, acquisition, construction, equipping and renovation of health facilities of the District, including to refinance up to \$3.5 million of existing debt that was incurred for expenditures related to capital purchases or leases to improve hospital facilities (the "Project"), and the Board called a mailed ballot election to be held within the boundaries of the District in accordance with the California Elections Code;

WHEREAS, a special municipal election was held in the District on September 25, 2007, and thereafter canvassed pursuant to law;

WHEREAS, at such election there was submitted to and approved by the requisite twothirds (2/3) vote of the qualified electors of the District a question as to the issuance and sale of general obligation bonds of the District for \$98,500,000, payable from the levy of an unlimited *ad* valorem tax against all taxable property in the District;

WHEREAS, pursuant to Chapter 4 of Division 23 (commencing with section 32300) of the California Health and Safety Code (the "Act"), the District is empowered to issue general obligation bonds;

WHEREAS, the District issued an initial series of bonds, in the aggregate principal amount of \$29,400,000, identified as the "Tahoe Forest Hospital District (Placer and Nevada Counties, California) General Obligation Bonds, Election of 2007, Series A (2008)" (the "Series A Bonds"), for the purpose of raising funds needed for the Project and other authorized costs on the conditions set forth in a resolution adopted by the Board on June 24, 2008;

WHEREAS, the District issued a second series of bonds, in the aggregate principal amount of \$43,000,000, identified as the "Tahoe Forest Hospital District (Placer and Nevada Counties, California) General Obligation Bonds, Election of 2007, Series B (2010)" (the "Series B Bonds"), for the purpose of raising funds needed for the Project and other authorized costs on the conditions set forth in a resolution adopted by the Board on June 22, 2010;

WHEREAS, the District issued a third series of bonds, in the aggregate principal amount of \$26,100,000, identified as the "Tahoe Forest Hospital District (Placer and Nevada Counties,

California) General Obligation Bonds, Election of 2007, Series C (2012)" (the "Series C Bonds"), for the purpose of raising funds needed for the Project and other authorized costs, on the conditions set forth in a resolution adopted by the Board on June 26, 2012;

WHEREAS, on May 10, 2015, the District issued bonds, in the aggregate principal amount of \$30,810,000, identified its "Tahoe Forest Hospital District (Placer and Nevada Counties, California) 2015 General Obligation Refunding Bonds" (the "2015 Refunding Bonds") to refund the Series A Bonds, on the conditions set forth in a resolution adopted by the Board on February 12, 2015;

WHEREAS, on May 5, 2016, the District issued bonds, in the aggregate principal amount of \$45,110,000, identified its "Tahoe Forest Hospital District (Placer and Nevada Counties, California) 2016 General Obligation Refunding Bonds" (the "2016 Refunding Bonds") to refund the Series B Bonds, on the conditions set forth in a resolution adopted by the Board on March 29, 2016; and

WHEREAS, pursuant to the Act, the District is authorized to direct Placer County ("Placer") and Nevada County ("Nevada" and, with Placer, the "Counties"), California, in which the jurisdiction of the District resides, to levy an unlimited *ad valorem* tax on all taxable property within the District for the payment of the principal of and interest on the Series C Bonds, the 2015 Refunding Bonds and the 2016 Refunding Bonds (collectively, the "Bonds");

NOW, THEREFORE, THE BOARD OF DIRECTORS OF THE TAHOE FOREST HOSPITAL DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Recitals. All of the recitals herein are true and correct. To the extent that the recitals relate to findings and determinations of the Board, the Board declares such findings or determinations to be made thereby.

#### Section 2. Tax Levy; Tax Rate.

- (a) The Board has determined that the amount needed to be raised by taxes during Fiscal Year 2017-18 is \$4,845,875.02, which is needed to pay the principal of and interest on the Bonds during such period, as shown on Exhibit D attached hereto. The total amount required to be levied for Fiscal Year 2017-18 to pay such principal and interest should be \$3,822,913.00 (which amount reflects the total amount needed to pay the principal of and interest on the Bonds of \$4,845,875.02, less the sum of \$1,022,962.02 from amounts levied by the Counties in the Fiscal Year 2016-17 but were not used to pay debt service on the Bonds).
- (b) Placer has informed the District that, for Fiscal Year 2017-18, the estimated value of all assessed property of the District within Placer to be used for calculating the debt service rate is \$13,537,443,473.00.

The Board hereby requests and directs Placer, at the time of the fixing of its general tax levy for the County's fiscal year beginning July 1, 2017, and ending June 30, 2018, to fix and levy and collect a tax at the rate of \$18.93 per \$100,000 of assessed valuation which, based upon the

estimated value of all assessed property of the District within Placer, will generate a total amount of \$2,560,425.00.

Said tax shall be in addition to all other taxes levied for District purposes, shall be levied and collected by Placer at the same time and in the same manner as other taxes of the District are levied and collected, and shall be used only for the payment of the Bonds, and the interest thereon.

(c) Nevada has informed the District that, for Fiscal Year 2017-18, the estimated value of all assessed property of the District within Nevada to be used for calculating the debt service rate is \$6,676,804,107.00.

The Board hereby requests and directs Nevada, at the time of the fixing of its general tax levy for the County's fiscal year beginning July 1, 2017, and ending June 30, 2018, to fix and levy and collect a tax at the rate of \$18.93 per \$100,000 of assessed valuation which, based upon the estimated value of all assessed property of the District within Nevada, will generate a total amount of \$1,262,488.00.

Said tax shall be in addition to all other taxes levied for District purposes, shall be levied and collected by Nevada at the same time and in the same manner as other taxes of the District are levied and collected, and shall be used only for the payment of the Bonds, and the interest thereon.

Section 3. Request for Necessary County Actions. The Boards of Supervisors, the treasurer, tax collector and auditor-controller, and other officials of the Counties are hereby requested to take and authorize such actions as may be necessary pursuant to law to provide for the levy and collection of a property tax on all taxable property within the District sufficient to provide for the payment of all principal of, redemption premium (if any), and interest on the Bonds, as the same shall become due and payable, and to transfer the tax receipts from such levy to the District, no later than January 20 and May 18 in each year to permit the District to meet its required principal and interest payments for the Bonds on each February 1 and August 1, as indicated in Exhibits A, B, C and D. The Chief Executive Officer or the Chief Financial Officer of the District is hereby authorized and directed to deliver certified copies of this Resolution to the clerks of the Boards of Supervisors of the Counties, and the treasurer, tax collector and auditor of the Counties.

Section 4. <u>Ratification</u>. All actions heretofore taken by officials, employees and agents of the District with respect to the request and direction for the tax levy described herein are hereby approved, confirmed and ratified.

Section 5. General Authority. The President and the Vice President of the Board, the Chief Executive Officer and the Chief Financial Officer of the District, and their respective designees, are each hereby authorized, empowered and directed in the name and on behalf of the District to take any and all steps, which they or any of them might deem necessary or appropriate in order to ensure that the County levies and collects the property taxes as described herein and otherwise to give effect to this Resolution.

|          | section 6. Effective Date. This resolution shall take effect immediately on and after its  |
|----------|--|
| adoption | n.   |
|          | *****  |
|          | THE FOREGOING RESOLUTION is approved and adopted by the Board of Directors of peeforest Hospital District this 27th day of July, 2017. |
| Α        | AYES:  |
| N        | NAYS:  |
| A        | ABSENT:  |
|          |  |
|          |  |
| ATTEST   | President of the Board of Directors  |
| C        | lerk of the Board of Directors   |

EXHIBIT A

DEBT SERVICE SCHEDULE OF THE SERIES C BONDS

| Date     | Principal     | Interest     | Period Total | Annual Total      |
|----------|---------------|--------------|--------------|-------------------|
| 02/01/17 | _             | \$522,909.38 | \$522,909.38 | _                 |
| 08/01/17 | \$ 135,000.00 | 522,909.38   | 657,909.38   | \$1,180,818.75    |
| 02/01/18 | -             | 519,196.88   | 519,196.88   | _                 |
| 08/01/18 | 175,000.00    | 519,196.88   | 694,196.88   | 1,213,393.75      |
| 02/01/19 | _             | 514,384.38   | 514,384.38   | _                 |
| 08/01/19 | 220,000.00    | 514,384.38   | 734,384.38   | 1,248,768.75      |
| 02/01/20 | _             | 508,334.38   | 508,334.38   | _                 |
| 08/01/20 | 265,000.00    | 508,334.38   | 773,334.38   | 1,281,668.75      |
| 02/01/21 | _             | 501,046.88   | 501,046.88   | _                 |
| 08/01/21 | 310,000.00    | 501,046.88   | 811,046.88   | 1,312,093.75      |
| 02/01/22 | <u>-</u>      | 492,521.88   | 492,521.88   | _                 |
| 08/01/22 | 360,000.00    | 492,521.88   | 852,521.88   | 1,345,043.75      |
| 02/01/23 | _             | 482,621.88   | 482,621.88   | _                 |
| 08/01/23 | 415,000.00    | 482,621.88   | 897,621.88   | 1,380,243.75      |
| 02/01/24 | _             | 471,209.38   | 471,209.38   | · · ·             |
| 08/01/24 | 465,000.00    | 471,209.38   | 936,209.38   | 1,407,418.75      |
| 02/01/25 | _             | 459,003.13   | 459,003.13   | _                 |
| 08/01/25 | 525,000.00    | 459,003.13   | 984,003.13   | 1,443,006.25      |
| 02/01/26 | J2J,000.00    | 448,503.13   | 448,503.13   | -                 |
| 08/01/26 | 580,000.00    | 448,503.13   | 1,028,503.13 | 1,477,006.25      |
| 02/01/27 | 300,000.00    | 439,803.13   | 439,803.13   | -                 |
|          | 645,000.00    | 439,803.13   | 1,084,803.13 | 1,524,606.25      |
| 08/01/27 | 045,000.00    | 429,725.00   | 429,725.00   | 1,024,000.20      |
| 02/01/28 | 715,000.00    | 429,725.00   | 1,144,725.00 | 1,574,450.00      |
| 08/01/28 | 715,000.00    |              | 418,106.25   | 1,374,430.00      |
| 02/01/29 | 705.000.00    | 418,106.25   |              | 1,631,212.50      |
| 08/01/29 | 795,000.00    | 418,106.25   | 1,213,106.25 | 1,031,212.50      |
| 02/01/30 | _             | 404,193.75   | 404,193.75   | 1 600 207 50      |
| 08/01/30 | 880,000.00    | 404,193.75   | 1,284,193.75 | 1,688,387.50      |
| 02/01/31 |               | 388,353.75   | 388,353.75   | _<br>1.746.707.50 |
| 08/01/31 | 970,000.00    | 388,353.75   | 1,358,353.75 | 1,746,707.50      |
| 02/01/32 | _             | 370,893.75   | 370,893.75   | 1 011 505 50      |
| 08/01/32 | 1,070,000.00  | 370,893.75   | 1,440,893.75 | 1,811,787.50      |
| 02/01/33 | _             | 351,500.00   | 351,500.00   |                   |
| 08/01/33 | 1,175,000.00  | 351,500.00   | 1,526,500.00 | 1,878,000.00      |
| 02/01/34 | -             | 328,000.00   | 328,000.00   | _                 |
| 08/01/34 | 1,280,000.00  | 328,000.00   | 1,608,000.00 | 1,936,000.00      |
| 02/01/35 | _             | 302,400.00   | 302,400.00   | <del>-</del>      |
| 08/01/35 | 1,400,000.00  | 302,400.00   | 1,702,400.00 | 2,004,800.00      |
| 02/01/36 | _             | 274,400.00   | 274,400.00   | -                 |
| 08/01/36 | 1,525,000.00  | 274,400.00   | 1,799,400.00 | 2,073,800.00      |
| 02/01/37 | _             | 243,900.00   | 243,900.00   | _                 |
| 08/01/37 | 1,655,000.00  | 243,900.00   | 1,898,900.00 | 2,142,800.00      |
| 02/01/38 | -             | 210,800.00   | 210,800.00   | _                 |
| 08/01/38 | 1,795,000.00  | 210,800.00   | 2,005,800.00 | 2,216,600.00      |
| 02/01/39 | _             | 174,900.00   | 174,900.00   | _                 |
| 08/01/39 | 1,940,000.00  | 174,900.00   | 2,114,900.00 | 2,289,800.00      |
| 02/01/40 | _             | 136,100.00   | 136,100.00   | _                 |
| 08/01/40 | 2,100,000.00  | 136,100.00   | 2,236,100.00 | 2,372,200.00      |
| 02/01/41 | _             | 94,100.00    | 94,100.00    | _                 |
| 08/01/41 | 2,265,000.00  | 94,100.00    | 2,359,100.00 | 2,453,200.00      |
| 02/01/42 | <u> </u>      | 48,800.00    | 48,800.00    | _                 |
| 08/01/42 | 2,440,000.00  | 48,800.00    | 2,488,800.00 | 2,537,600.00      |
| • •      |               | •            |              |                   |

EXHIBIT B

DEBT SERVICE SCHEDULE OF THE 2015 REFUNDING BONDS

| Date     | Principal  | Interest     | Period Total | Annual Total   |
|----------|------------|--------------|--------------|----------------|
| 02/01/17 |            | \$566,712.50 | \$566,712.50 | _              |
| 08/01/17 | \$ 310,000 | 566,712.50   | 876,712.50   | \$1,443,425.00 |
| 02/01/18 | _          | 562,062.50   | 562,062.50   | _              |
| 08/01/18 | 370,000    | 562,062.50   | 932,062.50   | 1,494,125.00   |
| 02/01/19 | _          | 554,662.50   | 554,662.50   | _              |
| 08/01/19 | 435,000    | 554,662.50   | 989,662.50   | 1,544,325.00   |
| 02/01/20 | _          | 545,962.50   | 545,962.50   | _              |
| 08/01/20 | 510,000    | 545,962.50   | 1,055,962.50 | 1,601,925.00   |
| 02/01/21 | _          | 535,762.50   | 535,762.50   | _              |
| 08/01/21 | 585,000    | 535,762.50   | 1,120,762.50 | 1,656,525.00   |
| 02/01/22 | _          | 521,137.50   | 521,137.50   |                |
| 08/01/22 | 670,000    | 521,137.50   | 1,191,137.50 | 1,712,275.00   |
| 02/01/23 | _          | 504,387.50   | 504,387.50   | _              |
| 08/01/23 | 765,000    | 504,387.50   | 1,269,387.50 | 1,773,775.00   |
| 02/01/24 | _          | 485,262.50   | 485,262.50   | _              |
| 08/01/24 | 865,000    | 485,262.50   | 1,350,262.50 | 1,835,525.00   |
| 02/01/25 | _          | 463,637.50   | 463,637.50   | _              |
| 08/01/25 | 975,000    | 463,637.50   | 1,438,637.50 | 1,902,275.00   |
| 02/01/26 | _          | 439,262.50   | 439,262.50   | _              |
| 08/01/26 | 1,090,000  | 439,262.50   | 1,529,262.50 | 1,968,525.00   |
| 02/01/27 |            | 412,012.50   | 412,012.50   | -              |
| 08/01/27 | 1,210,000  | 412,012.50   | 1,622,012.50 | 2,034,025.00   |
| 02/01/28 | _          | 381,762.50   | 381,762.50   | _              |
| 08/01/28 | 1,345,000  | 381,762.50   | 1,726,762.50 | 2,108,525.00   |
| 02/01/29 | _          | 361,587.50   | 361,587.50   | _              |
| 08/01/29 | 1,465,000  | 361,587.50   | 1,826,587.50 | 2,188,175.00   |
| 02/01/30 |            | 337,781.25   | 337,781.25   | _              |
| 08/01/30 | 1,590,000  | 337,781.25   | 1,927,781.25 | 2,265,562.50   |
| 02/01/31 | _          | 312,937.50   | 312,937.50   | _              |
| 08/01/31 | 1,720,000  | 312,937.50   | 2,032,937.50 | 2,345,875.00   |
| 02/01/32 | · –        | 284,987.50   | 284,987.50   | _              |
| 08/01/32 | 1,865,000  | 284,987.50   | 2,149,987.50 | 2,434,975.00   |
| 02/01/33 | _          | 254,681.25   | 254,681.25   | _              |
| 08/01/33 | 2,010,000  | 254,681.25   | 2,264,681.25 | 2,519,362.50   |
| 02/01/34 | _          | 220,762.50   | 220,762.50   | _              |
| 08/01/34 | 2,170,000  | 220,762.50   | 2,390,762.50 | 2,611,525.00   |
| 02/01/35 | · <u>-</u> | 182,787.50   | 182,787.50   | _              |
| 08/01/35 | 2,335,000  | 182,787.50   | 2,517,787.50 | 2,700,575.00   |
| 02/01/36 | · -        | 141,925.00   | 141,925.00   | _              |
| 08/01/36 | 2,515,000  | 141,925.00   | 2,656,925.00 | 2,798,850.00   |
| 02/01/37 | . <u>-</u> | 97,912.50    | 97,912.50    | _              |
| 08/01/37 | 2,700,000  | 97,912.50    | 2,797,912.50 | 2,895,825.00   |
| 02/01/38 | _          | 50,662.50    | 50,662.50    | _              |
| 08/01/38 | 2,895,000  | 50,662.50    | 2,945,662.50 | 2,996,325.00   |

EXHIBIT C

DEBT SERVICE SCHEDULE OF THE 2016 REFUNDING BONDS

| 02/01/17         —         \$774,478.13         \$774,478.13         —           08/01/17         \$530,000         774,478.13         1,304,478.13         \$2,078,956.2           02/01/18         —         769,178.13         769,178.13         —           08/01/18         600,000         769,178.13         1,369,178.13         2,138,356.2           02/01/19         —         763,178.13         763,178.13         —           08/01/19         675,000         763,178.13         1,438,178.13         2,201,356.2           02/01/20         —         756,428.13         756,428.13         —           08/01/20         755,000         756,428.13         1,511,428.13         2,267,856.2           02/01/21         —         745,103.13         745,103.13         —           08/01/21         840,000         745,103.13         1,585,103.13         2,330,206.2           02/01/22         —         732,503.13         1,567,503.13         2,400,006.2           02/01/23         —         713,803.13         713,803.13         2,400,006.2           02/01/24         —         699,503.13         1,753,803.13         2,467,606.2           02/01/24         —         699,503.13         699,503.13  | 25<br>25<br>25<br>25<br>25<br>25 |
|--|----------------------------------|
| 02/01/18         —         769,178.13         769,178.13         —           08/01/18         600,000         769,178.13         1,369,178.13         2,138,356.2           02/01/19         —         763,178.13         763,178.13         —           08/01/19         675,000         763,178.13         1,438,178.13         2,201,356.2           02/01/20         —         756,428.13         756,428.13         —           08/01/20         755,000         756,428.13         1,511,428.13         2,267,856.2           02/01/21         —         745,103.13         745,103.13         —           08/01/21         840,000         745,103.13         1,585,103.13         2,330,206.2           02/01/22         —         732,503.13         732,503.13         —           08/01/22         935,000         732,503.13         1,667,503.13         2,400,006.2           02/01/23         —         713,803.13         713,803.13         —           08/01/23         1,040,000         713,803.13         1,753,803.13         2,467,606.2           02/01/24         —         699,503.13         699,503.13         —           08/01/25         1,260,000         671,003.13         671,003.13         <  | 25<br>25<br>25<br>25<br>25<br>25 |
| 08/01/18       600,000       769,178.13       1,369,178.13       2,138,356.2         02/01/19       —       763,178.13       763,178.13       —         08/01/19       675,000       763,178.13       1,438,178.13       2,201,356.2         02/01/20       —       756,428.13       756,428.13       —         08/01/20       755,000       756,428.13       1,511,428.13       2,267,856.2         02/01/21       —       745,103.13       745,103.13       —         08/01/21       840,000       745,103.13       1,585,103.13       2,330,206.2         02/01/22       —       732,503.13       732,503.13       —         08/01/22       935,000       732,503.13       1,667,503.13       2,400,006.2         02/01/23       —       713,803.13       713,803.13       —         08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       —         08/01/25       1,260,000       697,503.13       1,931,003.13       2,539,006.2         02/01/26       —       671,003.13       671,003.13       —         08/01/26       1,385,000       639,503.13       2,02   | 25<br>25<br>25<br>25<br>25       |
| 02/01/19       —       763,178.13       763,178.13       —         08/01/19       675,000       763,178.13       1,438,178.13       2,201,356.2         02/01/20       —       756,428.13       756,428.13       —         08/01/20       755,000       756,428.13       1,511,428.13       2,267,856.2         02/01/21       —       745,103.13       745,103.13       —         08/01/21       840,000       745,103.13       1,585,103.13       2,330,206.2         02/01/22       —       732,503.13       732,503.13       —         08/01/23       935,000       732,503.13       1,667,503.13       2,400,006.2         02/01/23       —       713,803.13       713,803.13       —         08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       2,539,006.2         02/01/26       —       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       2,024,503.13       2,602,006.2         02/01/27       —       604,878.13       604,87   | 25<br>25<br>25<br>25<br>25       |
| 08/01/19       675,000       763,178.13       1,438,178.13       2,201,356.2         02/01/20       —       756,428.13       756,428.13       —         08/01/20       755,000       756,428.13       1,511,428.13       2,267,856.2         02/01/21       —       745,103.13       745,103.13       —         08/01/21       840,000       745,103.13       1,585,103.13       2,330,206.2         02/01/22       —       732,503.13       732,503.13       —         08/01/23       935,000       732,503.13       1,667,503.13       2,400,006.2         02/01/23       —       713,803.13       713,803.13       —         08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       2,539,006.2         02/01/26       —       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       2,024,503.13       2,602,006.2         02/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13 </td <td>25<br/>25<br/>25<br/>25<br/>25</td>   | 25<br>25<br>25<br>25<br>25       |
| 02/01/20       —       756,428.13       756,428.13       —         08/01/20       755,000       756,428.13       1,511,428.13       2,267,856.2         02/01/21       —       745,103.13       745,103.13       —         08/01/21       840,000       745,103.13       1,585,103.13       2,330,206.2         02/01/22       —       732,503.13       732,503.13       —         08/01/22       935,000       732,503.13       1,667,503.13       2,400,006.2         02/01/23       —       713,803.13       713,803.13       —         08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       —         08/01/24       1,140,000       699,503.13       1,839,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       639,503.13       2,602,006.2         02/01/26       —       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,87   | 25<br>25<br>25<br>25<br>25       |
| 08/01/20       755,000       756,428.13       1,511,428.13       2,267,856.2         02/01/21       —       745,103.13       745,103.13       —         08/01/21       840,000       745,103.13       1,585,103.13       2,330,206.2         02/01/22       —       732,503.13       732,503.13       —         08/01/22       935,000       732,503.13       1,667,503.13       2,400,006.2         02/01/23       —       713,803.13       713,803.13       —         08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       —         08/01/24       1,140,000       699,503.13       1,839,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       2,024,503.13       2,602,006.2         02/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       2,119,878.13       2,724,756.2  | 25<br>25<br>25<br>25             |
| 08/01/20       755,000       756,428.13       1,511,428.13       2,267,856.2         02/01/21       —       745,103.13       745,103.13       —         08/01/21       840,000       745,103.13       1,585,103.13       2,330,206.2         02/01/22       —       732,503.13       732,503.13       —         08/01/22       935,000       732,503.13       1,667,503.13       2,400,006.2         02/01/23       —       713,803.13       713,803.13       —         08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       —         08/01/24       1,140,000       699,503.13       1,839,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,878.13       2,724,756.2         08/01/27       1,515,000       604,878.13       2,119,878.13       2,724,756.2  | 25<br>25<br>25<br>25             |
| 08/01/21       840,000       745,103.13       1,585,103.13       2,330,206.2         02/01/22       —       732,503.13       732,503.13       —         08/01/22       935,000       732,503.13       1,667,503.13       2,400,006.2         02/01/23       —       713,803.13       713,803.13       —         08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       —         08/01/24       1,140,000       699,503.13       1,839,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       639,503.13       —         08/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,878.13       —         08/01/27       1,515,000       604,878.13       2,119,878.13       2,724,756.2   | 25<br>25<br>25                   |
| 08/01/21       840,000       745,103.13       1,585,103.13       2,330,206.2         02/01/22       —       732,503.13       732,503.13       —         08/01/22       935,000       732,503.13       1,667,503.13       2,400,006.2         02/01/23       —       713,803.13       713,803.13       —         08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       —         08/01/24       1,140,000       699,503.13       1,839,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       639,503.13       —         08/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,878.13       —         08/01/27       1,515,000       604,878.13       2,119,878.13       2,724,756.2   | 25<br>25<br>25                   |
| 02/01/22       —       732,503.13       732,503.13       —         08/01/22       935,000       732,503.13       1,667,503.13       2,400,006.2         02/01/23       —       713,803.13       713,803.13       —         08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       —         08/01/24       1,140,000       699,503.13       1,839,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       639,503.13       —         08/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,878.13       —         08/01/27       1,515,000       604,878.13       2,119,878.13       2,724,756.2  | 25<br>25                         |
| 08/01/22       935,000       732,503.13       1,667,503.13       2,400,006.2         02/01/23       —       713,803.13       713,803.13       —         08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       —         08/01/24       1,140,000       699,503.13       1,839,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       639,503.13       —         08/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,878.13       —         08/01/27       1,515,000       604,878.13       2,119,878.13       2,724,756.2   | 25<br>25                         |
| 02/01/23       —       713,803.13       713,803.13       —         08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       —         08/01/24       1,140,000       699,503.13       1,839,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       639,503.13       —         08/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,878.13       —         08/01/27       1,515,000       604,878.13       2,119,878.13       2,724,756.2  | 25                               |
| 08/01/23       1,040,000       713,803.13       1,753,803.13       2,467,606.2         02/01/24       —       699,503.13       699,503.13       —         08/01/24       1,140,000       699,503.13       1,839,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       639,503.13       —         08/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,878.13       —         08/01/27       1,515,000       604,878.13       2,119,878.13       2,724,756.2   | 25                               |
| 02/01/24       —       699,503.13       699,503.13       —         08/01/24       1,140,000       699,503.13       1,839,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       639,503.13       —         08/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,878.13       —         08/01/27       1,515,000       604,878.13       2,119,878.13       2,724,756.2  | 25                               |
| 08/01/24       1,140,000       699,503.13       1,839,503.13       2,539,006.2         02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       639,503.13       —         08/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,878.13       —         08/01/27       1,515,000       604,878.13       2,119,878.13       2,724,756.2   |                                  |
| 02/01/25       —       671,003.13       671,003.13       —         08/01/25       1,260,000       671,003.13       1,931,003.13       2,602,006.2         02/01/26       —       639,503.13       639,503.13       —         08/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,878.13       —         08/01/27       1,515,000       604,878.13       2,119,878.13       2,724,756.2  |                                  |
| 08/01/25     1,260,000     671,003.13     1,931,003.13     2,602,006.2       02/01/26     —     639,503.13     639,503.13     —       08/01/26     1,385,000     639,503.13     2,024,503.13     2,664,006.2       02/01/27     —     604,878.13     604,878.13     —       08/01/27     1,515,000     604,878.13     2,119,878.13     2,724,756.2   | 25                               |
| 02/01/26     —     639,503.13     639,503.13     —       08/01/26     1,385,000     639,503.13     2,024,503.13     2,664,006.2       02/01/27     —     604,878.13     604,878.13     —       08/01/27     1,515,000     604,878.13     2,119,878.13     2,724,756.2  |                                  |
| 08/01/26       1,385,000       639,503.13       2,024,503.13       2,664,006.2         02/01/27       —       604,878.13       604,878.13       —         08/01/27       1,515,000       604,878.13       2,119,878.13       2,724,756.2   |                                  |
| 02/01/27 — 604,878.13 604,878.13 — 08/01/27 1,515,000 604,878.13 2,119,878.13 2,724,756.2  | 25                               |
| 08/01/27 1,515,000 604,878.13 2,119,878.13 2,724,756.2   | -                                |
|  | 25                               |
| 02/01/20 — 507,005.15  | -                                |
| 08/01/28 1,655,000 567,003.13 2,222,003.13 2,789,006.2   | 15                               |
| 02/01/29 - 525,628.13 525,628.13 -   |                                  |
| 08/01/29 1,815,000 525,628.13 2,340,628.13 2,866,256.2   | 5                                |
| 02/01/30 - 480,253.13 480,253.13 -   |                                  |
|  | 5                                |
|  |                                  |
| · · · · · · · · · · · · · · · · · · ·  | 5                                |
|  |                                  |
| 02/01/32 — 398,153.13 398,153.13 — 08/01/32 2,295,000 398,153.13 2,693,153.13 3,091,306.2  | )E                               |
|  | <i>:</i> 5                       |
| 02/01/33 — 363,728.13 — 363,728.13 — 3 (62,728.13 — | ) E                              |
| 08/01/33 2,435,000 363,728.13 2,798,728.13 3,162,456.2   | :5                               |
| 02/01/34 — 327,203.13 327,203.13 —   |                                  |
| 08/01/34 2,580,000 327,203.13 2,907,203.13 3,234,406.2   | 25                               |
| 02/01/35 — 288,503.13 — 288,503.13 —   |                                  |
| 08/01/35 2,725,000 288,503.13 3,013,503.13 3,302,006.2   | 25                               |
| 02/01/36 - 247,628.13 - 247,628.13 -   | _                                |
| 08/01/36 2,880,000 247,628.13 3,127,628.13 3,375,256.5   | 25                               |
| 02/01/37 — 204,428.13 —  |                                  |
| 08/01/37 3,055,000 204,428.13 3,259,428.13 3,463,856.3   | 25                               |
| 02/01/38 - 158,603.13 158,603.13 -   |                                  |
| 08/01/38 3,235,000 158,603.13 3,393,603.13 3,552,206.2   | 25                               |
| 02/01/39 – 110,078.13 110,078.13 –   |                                  |
| 08/01/39 3,420,000 110,078.13 3,530,078.13 3,640,156.  | 25                               |
| 02/01/40 - 56,640.63 56,640.63 -   |                                  |
| 08/01/40 3,625,000 56,640.63 3,681,640.63 3,738,281.   | 25                               |

EXHIBIT D

DEBT SERVICE SCHEDULE OF ALL BONDS

|          |                | 2015            | 2016            |                              |                   |
|----------|----------------|-----------------|-----------------|------------------------------|-------------------|
| Date     | Series C Bonds | Refunding Bonds | Refunding Bonds | Period Total                 | Annual Total      |
| 02/01/17 | \$ 522,909.38  | \$ 566,712.50   | \$ 774,478.13   | \$ 1,864,100.01              |                   |
| 08/01/17 | 657,909.38     | 876,712.50      | 1,304,478.13    | 2,839,100.01                 | \$4,703,200.02    |
| 02/01/18 | 519,196.88     | 562,062.50      | 769,178.13      | 1,850,437.51                 | <del>-</del>      |
| 08/01/18 | 694,196.88     | 932,062.50      | 1,369,178.13    | 2,995,437.51                 | 4,845,875.02      |
| 02/01/19 | 514,384.38     | 554,662.50      | 763,178.13      | 1,832,225.01                 | · · ·             |
| 08/01/19 | 734,384.38     | 989,662.50      | 1,438,178.13    | 3,162,225.01                 | 4,994,450.02      |
| 02/01/20 | 508,334.38     | 545,962.50      | 756,428.13      | 1,810,725.01                 | _                 |
| 08/01/20 | 773,334.38     | 1,055,962.50    | 1,511,428.13    | 3,340,725.01                 | 5,151,450.02      |
| 02/01/21 | 501,046.88     | 535,762.50      | 745,103.13      | 1,781,912.51                 | _                 |
| 08/01/21 | 811,046.88     | 1,120,762.50    | 1,585,103.13    | 3,516,912.51                 | 5,298,825.02      |
| 02/01/22 | 492,521.88     | 521,137.50      | 732,503.13      | 1,746,162.51                 | _                 |
| 08/01/22 | 852,521.88     | 1,191,137.50    | 1,667,503.13    | 3,711,162.51                 | 5,457,325.02      |
| 02/01/23 | 482,621.88     | 504,387.50      | 713,803.13      | 1,700,812.51                 | _                 |
| 08/01/23 | 897,621.88     | 1,269,387.50    | 1,753,803.13    | 3,920,812.51                 | 5,621,625.02      |
| 02/01/24 | 471,209.38     | 485,262.50      | 699,503.13      | 1,655,975.01                 | <del>-</del>      |
| 08/01/24 | 936,209.38     | 1,350,262.50    | 1,839,503.13    | 4,125,975.01                 | 5,781,950.02      |
| 02/01/25 | 459,003.13     | 463,637.50      | 671,003.13      | 1,593,643.76                 | _                 |
| 08/01/25 | 984,003.13     | 1,438,637.50    | 1,931,003.13    | 4,353,643.76                 | 5,947,287.52      |
| 02/01/26 | 448,503.13     | 439,262.50      | 639,503.13      | 1,527,268.76                 | -                 |
| 08/01/26 | 1,028,503.13   | 1,529,262.50    | 2,024,503.13    | 4,582,268.76                 | 6,109,537.52      |
|          |                | 412,012.50      | 604,878.13      | 1,456,693.76                 | 0,107,337.32      |
| 02/01/27 | 439,803.13     | 1,622,012.50    | 2,119,878.13    | 4,826,693.76                 | 6,283,387.52      |
| 08/01/27 | 1,084,803.13   | •               |                 |                              | 0,200,007.02      |
| 02/01/28 | 429,725.00     | 381,762.50      | 567,003.13      | 1,378,490.63<br>5,093,490.63 | 6,471,981.26      |
| 08/01/28 | 1,144,725.00   | 1,726,762.50    | 2,222,003.13    |                              | 0,4/1,901.20      |
| 02/01/29 | 418,106.25     | 361,587.50      | 525,628.13      | 1,305,321.88                 | -<br>4 40E 442 74 |
| 08/01/29 | 1,213,106.25   | 1,826,587.50    | 2,340,628.13    | 5,380,321.88                 | 6,685,643.76      |
| 02/01/30 | 404,193.75     | 337,781.25      | 480,253.13      | 1,222,228.13                 | 6,899,456.26      |
| 08/01/30 | 1,284,193.75   | 1,927,781.25    | 2,465,253.13    | 5,677,228.13                 | 0,077,430.20      |
| 02/01/31 | 388,353.75     | 312,937.50      | 430,628.13      | 1,131,919.38                 |                   |
| 08/01/31 | 1,358,353.75   | 2,032,937.50    | 2,595,628.13    | 5,986,919.38                 | 7,110,030.70      |
| 02/01/32 | 370,893.75     | 284,987.50      | 398,153.13      | 1,054,034.38                 | 7 220 060 76      |
| 08/01/32 | 1,440,893.75   | 2,149,987.50    | 2,693,153.13    | 6,284,034.38                 | 7,338,068.76      |
| 02/01/33 | 351,500.00     | 254,681.25      | 363,728.13      | 969,909.38                   | —<br>7 EEO 010 76 |
| 08/01/33 | 1,526,500.00   | 2,264,681.25    | 2,798,728.13    | 6,589,909.38                 | 7,559,818.76      |
| 02/01/34 | 328,000.00     | 220,762.50      | 327,203.13      | 875,965.63                   | 7 701 001 07      |
| 08/01/34 | 1,608,000.00   | 2,390,762.50    | 2,907,203.13    | 6,905,965.63                 | 7,781,931.26      |
| 02/01/35 | 302,400.00     | 182,787.50      | 288,503.13      | 773,690.63                   | 0.007.201.27      |
| 08/01/35 | 1,702,400.00   | 2,517,787.50    | 3,013,503.13    | 7,233,690.63                 | 8,007,381.26      |
| 02/01/36 | 274,400.00     | 141,925.00      | 247,628.13      | 663,953.13                   | 0.047.006.06      |
| 08/01/36 | 1,799,400.00   | 2,656,925.00    | 3,127,628.13    | 7,583,953.13                 | 8,247,906.26      |
| 02/01/37 | 243,900.00     | 97,912.50       | 204,428.13      | 546,240.63                   |                   |
| 08/01/37 | 1,898,900.00   | 2,797,912.50    | 3,259,428.13    | 7,956,240.63                 | 8,502,481.26      |
| 02/01/38 | 210,800.00     | 50,662.50       | 158,603.13      | 420,065.63                   | _                 |
| 08/01/38 | 2,005,800.00   | 2,945,662.50    | 3,393,603.13    | 8,345,065.63                 | 8,765,131.26      |
| 02/01/39 | 174,900.00     | -               | 110,078.13      | 284,978.13                   | _                 |
| 08/01/39 | 2,114,900.00   | _               | 3,530,078.13    | 5,644,978.13                 | 5,929,956.26      |
| 02/01/40 | 136,100.00     | -               | 56,640.63       | 192,740.63                   | _                 |
| 08/01/40 | 2,236,100.00   | <del>-</del>    | 3,681,640.63    | 5,917,740.63                 | 6,110,481.26      |
| 02/01/41 | 94,100.00      | _               | -               | 94,100.00                    | _                 |
| 08/01/41 | 2,359,100.00   | _               | -               | 2,359,100.00                 | 2,453,200.00      |
| 02/01/42 | 48,800.00      | _               | -               | 48,800.00                    |                   |
| 08/01/42 | 2,488,800.00   | -               | _               | 2,488,800.00                 | 2,537,600.00      |
|          |                |                 |                 |                              |                   |

#### **MEMORANDUM**

**TO:** Board and Board Finance Committee

FROM: Crystal Betts, Chief Financial Officer

**SUBJECT:** FY 2018 Rate Increase Recommendation effective 8/1/17

**DATE:** July 20, 2017

#### **BACKGROUND**:

During the annual budget process, an analysis is conducted regarding hospital charges to determine if any rate increases are necessary. Factors reviewed during this analysis are as follows: 1) inflationary factors regarding labor, purchased services, and supply costs, 2) potential decreases in reimbursement, 3) cash flow requirements for capital investment, and 4) cash flow requirements for start-up of new service lines and/or programs. Benchmark data is also used to gauge how the hospital industry has positioned itself in regards to charges for cost coverage and future growth. Chargemaster data from the Office of Statewide Health Planning and Development (OSHPD) website is the primary source for the benchmark data. The data on this website is one year old (06/01/2016).

The analysis and any recommendation for rate increases is usually presented to the Board of Directors during the annual budget presentation, generally at a Board Meeting in June. Any recommended rate increases are usually effective August 1<sup>st</sup> following the June meeting.

Due to numerous unforeseen circumstances during 2017, we are unable to keep to the timeline for budget presentation in June 2017, and are presently targeting September 2017. However, in order to remain on track with our customary rate implementation date of August 1<sup>st</sup>, analysis was conducted to determine if a rate increase would be necessary for the 2018 fiscal year budget.

Based upon the following factors, it appears a 5% rate increase (in aggregate) would be necessary:

- 1) Wage increases for staff, in accordance with the bargaining unit agreements, are a minimum of 2% and as high as 16%, and are effective 7/1/17.
- 2) We continue to see a rise in our Medi-Cal payor mix, which tends to be our lowest reimbursement rate. Due to the uncertainty surrounding the repeal/replacement of the Affordable Care Act, there is the potential of seeing a significant shift in our payor mix towards more self-pay, which usually leads to increased charity care and bad debt and no reimbursement.

- 3) Inflation estimates for products within each service line, per the Premier Economic Outlook portfolio dated 4/1/17, reflect increases ranging from 0-6.7%. These increases by service line are as follows: Cardiovascular Services 0%, Clinical Laboratory Services 2.8%, Facilities 3.8%, Imaging 5.6%, IT/Telecommunications 2.6%, Materials Management 3.3%, Nursing 2.9%, Pharmacy 4.69%, Purchased Services 6.7%, and Surgical Services 3.5%.
- 4) The 2018 Capital Budget has been compiled. Items identified as mission critical are totaling approximately \$22 million.
- 5) Many programs and services continue to be developed within the health system that require investment: Physician services, palliative care, care coordination, patient navigation, etc.

#### **RECOMMENDATION**:

Based on the analysis, it is recommended that the Board of Directors approve a 5%, in aggregate, rate increase, effective 8/1/17. This rate increase is to our gross charges, and should generate an approximate 2.8% in net revenue.

### TAHOE FOREST HOSPITAL DISTRICT CHARGE COMPARISON HOSPITAL TO HOSPITAL WITH OUTPATIENT LOWER TIERED PRICING

|                   |   |             |             |          | 5% Proposed      |            |                                       |                      | CALIFO               | ORNIA                |          | NEVA                     | DA                   |  |               |                |               |
|-------------------|---|-------------|-------------|----------|------------------|------------|---------------------------------------|----------------------|----------------------|----------------------|----------|--------------------------|----------------------|--|---------------|----------------|---------------|
|                   |   |             | _           |          | Rate Increase    |            |                                       |                      | Sutter               |                      | Dignity  |                          | Prime                |  |               |                |               |
|                   |   | Note        | CPT         | Current  | Effective 8/1/17 | Percentile | Inclusive of TFHD                     | Barton               | Auburn               | Marshall             | Sierra   | _                        | St. Mary's           | 6 Hospital                                   | •             | 6 Hospital     | 6 Hospital    |
|                   | he a la   | Reference   | Code        | TFHD     | TFHD             | Ranking    | Average Median                        | Memorial             | Faith                | Medical              | Nevada   | Renown                   | Regional             | Average                                      | Median        | Average % Var. | Median % Var. |
| Emergency<br>Room | Visit - Level 1   | (A)         | 99281       | \$ 351   | \$ 369           | 50%        | \$ 418 \$ 351                         | \$ 425               | \$ 334               | \$ 706               | \$ 449   |                          | \$ 321               | \$ 426                                       |               | -13.6%         | -2.9%         |
| Je mo             | Visit - Level 2   | (A) (B)     | 99282       | \$ 595   | \$ 625           | 0%         | \$ 818 \$ 775                         | \$ 884               | \$ 833               | \$ 1,119             | \$ 893   | \$ 717 5                 | \$ 654               | \$ 850                                       |               | -26.5%         | -27.2%        |
| Roc               | Visit - Level 3   | (A) (B)     | 99283       | \$ 909   | \$ 954           | 17%        | \$ 1,311 \$ 1,177                     | \$ 1,239             | \$ 1,545             | + ,                  |          |                          | \$ 889               | \$ 1,37                                      | , , , , ,     | -30.4%         | -29.0%        |
| <u> </u>          | Visit - Level 4   | (A) (B)     | 99284       | \$ 1,469 | \$ 1,542         | 17%        | \$ 2,204 \$ 2,170                     | \$ 2,555             | \$ 2,691             | \$ 2,785             | \$ 2,900 | + ,                      | \$ 1,166             | \$ 2,314                                     |               | -33.3%         | -41.2%        |
|                   | Visit - Level 5   | (A)         | 99285       | \$ 2,377 | \$ 2,496         | 17%        | \$ 3,267   \$ 3,220                   | \$ 3,684             | \$ 3,939             | \$ 3,900             | \$ 4,460 | \$ 2,755                 | \$ 1,636             | \$ 3,396                                     | 3,792         | -26.5%         | -34.2%        |
|                   | Basic Metabolic Panel                                     | (B)         | 80048       | \$ 102   | \$ 107           | 17%        | \$ 201 \$ 141                         | \$ 309               | \$ 170               | \$ 112               | \$ 64    | \$ 203 5                 | \$ 439               | \$ 216                                       | S \$ 186      | -50.4%         | -42.5%        |
|                   | Blood Gas Analysis, including O <sub>2</sub> saturation   | (B)         | 82805       | \$ 218   | \$ 229           | 50%        | \$ 280 \$ 158                         | N/A                  | \$ 524               | \$ 88                | N/A      | N/A                      | N/A                  | \$ 306                                       | 306           | -25.2%         | -25.2%        |
|                   | Complete Blood Count, automated                           | (B)         | 85027       | \$ 72    | \$ 76            | 33%        | \$ 107 \$ 89                          | \$ 210               |                      |                      |          | \$ 102 5                 | \$ 144               | \$ 112                                       |               | -32.4%         | -31.5%        |
|                   | Complete Blood Count, with differential WBC, automated    |             | 85025       | \$ 92    | \$ 97            | 33%        | \$ 134 \$ 109                         | \$ 275               | •                    |                      |          |                          | \$ 213               | \$ 14  |               | -31.3%         | -22.5%        |
|                   | Comprehensive Metabolic Panel                             | (B)         | 80053       | \$ 126   | \$ 132           | 17%        | \$ 218 \$ 190                         | \$ 293               |                      |                      |          | ·                        | \$ 435               | \$ 232                                       |               | -43.1%         | -36.9%        |
| ator)             | Cratine Kinase (CK), (CPK), Total                         | (B)         | 82550       | \$ 84    | \$ 88            | 33%        | \$ 114 \$ 96                          | \$ 231               | \$ 130               | \$ 68                | \$ 47    | \$ 131 \$                | \$ 104               | \$ 119                                       |               | -25.6%         | -24.7%        |
|                   | Lipid Panel   | (B)         | 80061       | \$ 159   | \$ 167           | 50%        | \$ 171 \$ 153                         | \$ 231               | \$ 224               | \$ 124               | \$ 86    | \$ 139                   | \$ 223               | \$ 17  | \$ 181        | -2.5%          | -7.9%         |
| Labor             | Partial Thromboplastin Time                               | (B)         | 85730       | \$ 78    | \$ 82            | 33%        | \$ 138 \$ 114                         | \$ 214               | \$ 162               | \$ 64                | \$ 64    | \$ 147                   | \$ 234               | \$ 148                                       | 3 \$ 154      | -44.5%         | -47.0%        |
| -                 | Prothrombin Time  | (B)         | 85610       | \$ 51    | \$ 54            | 17%        | \$ 83 \$ 59                           | \$ 113               | \$ 77                | \$ 55                | \$ 49    | \$ 62 5                  | \$ 173               | \$ 88  | 3 \$ 70       | -39.3%         | -23.0%        |
|                   | Thyroid Stimulating Hormone (TSH)                         | (B)         | 84443       | \$ 200   | \$ 210           | 67%        | \$ 183 \$ 189                         | \$ 234               | \$ 185               | \$ 136               | \$ 102   | \$ 193                   | \$ 224               | \$ 179                                       | 9 \$ 189      | 17.4%          | 11.0%         |
|                   | Troponin, Quantitative                                    | (B)         | 84484       | \$ 183   | \$ 192           | 33%        | \$ 236 \$ 222                         | \$ 345               | \$ 252               | \$ 149               | \$ 79    | \$ 268 3                 | \$ 367               | \$ 243                                       | 3 \$ 260      | -21.0%         | -26.1%        |
|                   | Urinalysis, without microscopy                            | (B)         | 81002-81003 | \$ 32    | \$ 34            | 33%        | \$ 47 \$ 36                           | \$ 67                | \$ 52                | *                    | *        | \$ 74                    | \$ 32                | \$ 49  | 9 \$ 45       | -31.0%         | -25.3%        |
|                   | Urinalysis, with microscopy                               | (B)         | 81000-81001 | \$ 39    | \$ 41            | 20%        | \$ 55 \$ 43                           | N/A                  | \$ 66                | \$ 43                | \$ 35    | \$ 101                   | \$ 46                | \$ 58  | 3 \$ 46       | -29.7%         | -11.0%        |
|                   |   | 1           |             |          |                  |            | · · · · · · · · · · · · · · · · · · · |                      |                      |                      |          |                          |                      | _  |               |                |               |
|                   | Xray - Chest two views                                    | (B)         | 71020       | \$ 318   | \$ 334           | 17%        | \$ 406 \$ 367                         | \$ 546               | •                    | \$ 247               |          | ·                        | \$ 366               | \$ 418                                       |               | -20.0%         | -17.4%        |
| Imaging           | Xray - Lower Back - four views                            | (B)         | 72110       | \$ 579   | \$ 608           | 0%         | \$ 925 \$ 838                         | \$ 954               |                      | , ,                  | * ,      |                          | \$ 1,023             | \$ 977                                       |               | -37.8%         | -38.5%        |
| lagi              | MRI - Head or Brain without contrast followed by contrast | (B)         | 70553       | \$ 3,858 | \$ 4,051         | 17%        | \$ 4,778 \$ 4,660                     | \$ 5,450             |                      |                      |          | . ,                      | \$ 4,844             | \$ 4,899                                     |               | -17.3%         | -21.3%        |
| <u> </u>          | Mammography - Screening, Bilateral                        | (B)         | 77057       | \$ 290   | \$ 305           | 0%         | \$ 441 \$ 407                         | \$ 477               | \$ 336               |                      |          | N/A                      | N/A                  | \$ 475                                       |               | -35.9%         | -36.7%        |
| stic              | US - OB, 14 weeks or more, transabdominal                 | (B)         | 76805       | \$ 730   | \$ 767           | 17%        | \$ 937 \$ 962                         | \$ 1,108             |                      |                      |          | \$ 1,022 \$              | \$ 1,022             | \$ 966                                       | · /-          | -20.6%         | -25.0%        |
| iagnostic         | US - Abdomen complete                                     | (B)         | 76700       | \$ 730   | \$ 767           | 0%         | \$ 1,315 \$ 1,255                     | \$ 1,830             | \$ 1,335             | \$ 1,435             | \$ 1,590 | , , -                    | \$ 1,076             | \$ 1,407                                     | , , , , , , , | -45.5%         | -44.7%        |
| Diag              | CT Scan - Pelvis, with contrast                           | (B)         | 72193       | \$ 2,228 | \$ 2,339         | 17%        | \$ 2,977 \$ 2,732                     | \$ 4,012             |                      | \$ 3,690             | \$ 1,971 | \$ 2,865                 | \$ 2,598             | \$ 3,083                                     |               | -24.1%         | -24.9%        |
|                   | CT Scan - Head or Brain without contrast                  | (B)         | 70450       | \$ 1,464 | \$ 1,537         | 17%<br>17% | \$ 2,352 \$ 2,390                     | \$ 3,108<br>\$ 4.454 | \$ 2,709<br>\$ 3.369 | \$ 2,964<br>\$ 4.233 | \$ 1,363 | \$ 2,304 S<br>\$ 3.023 S | \$ 2,476<br>\$ 2.734 | \$ 2,48 <sup>2</sup><br>\$ 3.29 <sup>2</sup> |               | -38.2%         | -40.7%        |
|                   | CT Scan - Abdomen with contrast                           | (B)         | 74160       | \$ 2,228 | \$ 2,339         | 17%        | \$ 3,160   \$ 2,879                   | \$ 4,454             | \$ 3,369             | \$ 4,233             | \$ 1,971 | \$ 3,023   3             | \$ 2,734             | \$ 3,29                                      | 3,196         | -29.1%         | -26.8%        |
|                   | Intensive Care Unit                                       | 1           |             | \$ 6,823 | \$ 7,164         | 40%        | \$ 8,176 \$ 7,164                     | \$ 9,104             | \$ 10,771            | \$ 9,184             | \$ 6.645 | N/A                      | \$ 6,188             | \$ 8,378                                     | 3 \$ 9,104    | -14.5%         | -21.3%        |
| εx                | Medical/Surgical Unit - Private                           |             |             | \$ 2,996 | \$ 3,146         | 20%        | \$ 3,698 \$ 3,507                     | \$ 3,955             | \$ 4.435             | \$ 4,200             | \$ 2.944 | N/A                      | \$ 3,507             | \$ 3.808                                     |               | -14.5%         | -21.5%        |
| Room              | Nursery Unit  |             |             | \$ 938   | \$ 985           | 0%         | \$ 1,957 \$ 1,373                     | \$ 1.195             | Ψ 4,433<br>N/A       | \$ 3,570             | \$ 2,487 | N/A                      | \$ 1,550             | \$ 2,20                                      |               | -55.2%         | -51.2%        |
|                   | Skilled Nursing Facility                                  |             |             | \$ 490   | \$ 515           | 0%         | \$ 1,389 \$ 593                       | N/A                  | \$ 2,981             | N/A                  | \$ 672   | N/A                      | N/A                  | \$ 1,827                                     |               | -71.8%         | -71.8%        |
| L                 | Orang Facility  | J           |             | Ψ +50    | Ψ 313            | 070        | ψ 1,000   ψ 000                       | 14//1                | Ψ 2,001              | 14//1                | Ψ        | 14// (                   | 14//1                | Ψ 1,02                                       | Ψ 1,021       | -71.0/0        | -71.0/0       |
|                   | Average of all 25 common outpatient procedures noted by   | y (B) above |             | \$ 673   | \$ 707           | 0%         | \$ 972 \$ 933                         | \$ 1,267             |                      | ¥ .,                 | \$ 804   | \$ 931 3                 | \$ 934               | \$ 1,016                                     | \$ \$ 987     | -30.4%         | -28.4%        |
|                   |   |             |             |          |                  |            |                                       |                      | (C)                  | (C)                  |          |                          |                      |  |               |                |               |

(D)

(D)

#### Note Reference:

(A) Level 1 - low severity - example a toothache with treatment other than a prescription, Plan B Rx.

Level 2 - low to moderate severity - minor illness with no lab or x-ray other than a simple strep screen or UTI, abrasions, small cuts with no suturing

Level 3 - moderate severity - labs, x-rays, medications simple lacerations with sutures, simple asthma that resolves, sprains

Level 4 - moderate to high severity - IV's for hydration, IV medications, splinting of fractures that are straight forward, simple chest pain, asthma that needs repeated breathing treatment or medications

Level 5 - high severity - traumas, transfers, GI bleeds, overdoses, sedation for fracture reductions

(B) Charge is listed in the 25 most common outpatient procedures performed in a hospital per the OSHPD web site listed below under Source.

(C) Facility has different tiered pricing for Inpatient and Outpatient. Pricing for Laboratory reflects the Outpatient pricing.

(D) Facility has different tiered pricing for Inpatient and Outpatient. Pricing for Diagnostic Imaging reflects the Outpatient pricing.

Charge is lower than TFHD
Charge is higher than TFHD

TFHDs percentile ranking is lower than the 50th TFHDs percentile ranking is higher than the 50th

Source: California Hospitals - Office of Statewide Health Planning and Development (OSHPD) Healthcare Information Division - Annual Financial Data - Hospital Chargemasters (http://www.oshpd.ca.gov/Chargemaster), charges effective 6/1/2016. Nevada Hospitals - MedAssets, 2014 data

Charges for Tahoe Forest Hospital District are as of today.

**<u>Definitions:</u>** Median - is the middle value in a list ordered from smallest to largest.

N/A - Not Applicable or Not Available

#### TAHOE FOREST HOSPITAL DISTRICT (TFHD) CHARGE COMPARISON HOSPITAL INPATIENT PRICING AND TIERED OUTPATIENT PRICING

|               |   |           |             |          | 5% Proposed      |            |                     | CALIFORNIA            |         |   |             |          |          |           |                           |          | NEVADA                    |          |             |             |                |               |
|---------------|---|-----------|-------------|----------|------------------|------------|---------------------|-----------------------|---------|---|-------------|----------|----------|-----------|---------------------------|----------|---------------------------|----------|-------------|-------------|----------------|---------------|
|               |   |           |             |          | Rate Increase    |            |                     | Sutter Banner Dignity |         |   |             |          |          |           |                           | Prime    |                           |          |             |             |                |               |
|               |   | Note      | СРТ         | Current  | Effective 8/1/17 | Percentile | Inclusive of TFHD   | Barton                | Auburn  | Marshall                                | Lassen      | Mammoth  | Sierra   | Plumas    | Eastern                   |          | St. Mary's                | Northern | 11 Hospital | 11 Hospital | 11 Hospital    | 11 Hospital   |
|               |   | Reference | Code        | TFHD     | TFHD             | Ranking    | Average Median      | Memorial              | Faith   | Medical                                 | Medical     | Hospital | Nevada   | District  | Plumas                    | Renown   | Regional                  | Nevada   | Average     | Median      | Average % Var. | Median % Var. |
| 5             | Visit - Level 1   | (A)       | 99281       | \$ 351   | \$ 369           | 73%        | \$ 328 \$ 322       | \$ 425                |         | 34 \$ 706                               | \$ 277      | \$ 158   |          |           |                           |          |                           | \$ 176   | \$ 325      |             | 13.5%          | 14.8%         |
| e e           | Visit - Level 2   | (A) (B)   | 99282       | \$ 595   | \$ 625           | 45%        | \$ 617 \$ 639       | \$ 884                |         | 33 \$ 1,119                             | \$ 444      | •        | •        | •         |                           | · ·      | •                         | *        | \$ 616      | •           | 1.4%           | -4.5%         |
| Emerg         | Visit - Level 3   | (A) (B)   | 99283       | \$ 909   | \$ 954           | 55%        | \$ 1,011 \$ 922     | \$ 1,239              | , ,-    | - /                                     | \$ 776      | \$ 414   | , ,      | •         |                           | * /      | •                         | *        | \$ 1,016    | •           | -6.1%          | 7.4%          |
|               | Visit - Level 4   | (A) (B)   | 99284       | \$ 1,469 | \$ 1,542         | 55%        | \$ 1,706 \$ 1,492   | \$ 2,555              |         | , | \$ 1,442    | \$ 958   | \$ 2,900 |           |                           | ,        |                           | ,        | \$ 1,721    |             | -10.4%         | 7.0%          |
| _             | Visit - Level 5   | (A)       | 99285       | \$ 2,377 | \$ 2,496         | 55%        | \$ 2,569 \$ 2,357   | \$ 3,684              | \$ 3,93 | 39 \$ 3,900                             | \$ 2,218    | \$ 1,442 | \$ 4,460 | \$ 1,278  | \$ 1,013                  | \$ 2,755 | \$ 1,636                  | \$ 2,013 | \$ 2,576    | \$ 2,218    | -3.1%          | 12.5%         |
|               |   |           |             |          |                  |            |                     |                       |         |   |             |          |          |           | ı                         | 1        |                           |          |             |             |                |               |
|               | Basic Metabolic Panel                                     | (B)       | 80048       | \$ 102   | \$ 107           | 27%        | \$ 172 \$ 134       | \$ 309                | *       | 70 \$ 112                               | •           |          |          |           |                           | T        | *                         | *        | \$ 178      | •           | -40.0%         | -26.6%        |
|               | Blood Gas Analysis, including O <sub>2</sub> saturation   | (B)       | 82805       | \$ 218   | \$ 229           | 50%        | \$ 315 \$ 229       | N/A                   | \$ 52   | 24 \$ 88                                |             | •        | N/A      | \$ 189    | •                         | N/A      | N/A                       | N/A      | \$ 330      | \$ 241      | -30.5%         | -4.9%         |
|               | Complete Blood Count, automated                           | (B)       | 85027       | \$ 72    | \$ 76            | 36%        | \$ 98 \$ 99         | \$ 210                |         | 19 \$ 55                                | T           |          |          | 7         | Ŧ                         | 7        | Ŧ                         |          | \$ 100      | T           | -24.3%         | -25.6%        |
|               | Complete Blood Count, with differential WBC, automated    | (B)       | 85025       | \$ 92    | \$ 97            | 27%        | \$ 125 \$ 125       | \$ 275                |         | 22 \$ 63                                |             | \$ 47    |          |           |                           |          | •                         |          | \$ 128      | •           | -24.5%         | -24.1%        |
| ~             | Comprehensive Metabolic Panel                             | (B)       | 80053       | \$ 126   | \$ 132           | 36%        | \$ 187 \$ 176       | \$ 293                |         | 98 \$ 181                               |             | •        | *        | •         | •                         |          |                           |          | \$ 191      | •           | -30.9%         | -26.9%        |
| Laborator     | Cratine Kinase (CK), (CPK), Total                         | (B)       | 82550       | \$ 84    | \$ 88            | 27%        | \$ 116 \$ 110       | \$ 231                |         | 80 \$ 68                                |             |          | •        | •         |                           |          | •                         |          | \$ 118      | -           | -25.4%         | -20.5%        |
|               | Lipid Panel   | (B)       | 80061       | \$ 159   | \$ 167           | 73%        | \$ 156 \$ 152       | \$ 231                |         | 24 \$ 124                               | *           |          |          | T         | 7                         |          |                           |          | \$ 155      | ¥           | 8.0%           | 14.2%         |
|               | Partial Thromboplastin Time                               | (B)       | 85730       | \$ 78    | \$ 82            | 36%        | \$ 131 \$ 142       | \$ 214                |         | S2 <b>\$</b> 64                         |             | \$ 71    |          | •         |                           |          | •                         | •        | \$ 136      |             | -39.7%         | -44.2%        |
|               | Prothrombin Time  | (B)       | 85610       | \$ 51    | \$ 54            | 9%         | \$ 81 \$ 70         | \$ 113                | •       | 77 \$ 55                                |             | ·        | •        | •         |                           |          | •                         |          | \$ 83       | •           | -35.8%         | -24.6%        |
|               | Thyroid Stimulating Hormone (TSH)                         | (B)       | 84443       | \$ 200   | \$ 210           | 82%        | \$ 172 \$ 192       | \$ 234                | •       | 35 \$ 136                               | +           | •        | +        | *         | 7                         |          | T                         |          | \$ 168      | +           | 24.9%          | 10.5%         |
|               | Troponin, Quantitative                                    | (B)       | 84484       | \$ 183   | \$ 192           | 45%        | \$ 209 \$ 195       | \$ 345                |         | 52 \$ 149                               | \$ 162      | •        |          | 7         | 7                         |          |                           | •        | \$ 211      | •           | -8.8%          | -3.0%         |
|               | Urinalysis, without microscopy                            | (B)       | 81002-81003 | \$ 32    | \$ 34            | 18%        | \$ 59 \$ 53         | \$ 67                 | _       | 52 \$ 29                                |             | •        | •        | •         |                           |          |                           |          | \$ 62       | •           | -45.5%         | -36.6%        |
|               | Urinalysis, with microscopy                               | (B)       | 81000-81001 | \$ 39    | \$ 41            | 10%        | \$ 66 \$ 66         | N/A                   | \$ 6    | 66 \$ 43                                | \$ 90       | \$ 76    | \$ 35    | \$ 105    | \$ 82                     | \$ 101   | \$ 46                     | \$ 45    | \$ 69       | \$ 71       | -40.6%         | -42.3%        |
|               |   |           |             |          |                  |            |                     |                       |         |   |             |          |          |           | 1                         |          |                           |          |             |             |                |               |
|               | Xray - Chest two views                                    | (B)       | 71020       | \$ 318   | \$ 334           | 27%        | \$ 394 \$ 367       | \$ 546                |         | 88 \$ 247                               | 7           | •        |          |           |                           |          |                           | *        | \$ 399      |             | -16.4%         | -9.3%         |
| b             | Xray - Lower Back - four views                            | (B)       | 72110       | \$ 579   | \$ 608           | 27%        | \$ 803 \$ 710       | \$ 954                | 7       | 33 \$ 1,286                             | \$ 699      | \$ 529   | \$ 1,217 | *         | ¥                         | ·        | ,                         | ¥ .,     | \$ 821      | Ţ           | -26.0%         | -15.8%        |
| agi           | MRI - Head or Brain without contrast followed by contrast | (B)       | 70553       | \$ 3,858 | \$ 4,051         | 45%        | \$ 4,179 \$ 4,263   | \$ 5,450              | \$ 5,46 |   | , , , , , , | ¥ 0,1.10 | * -,     | ¥ 0,00=   | , , , , , , , , , , , , , | , , -    | Ť /-                      | * -,     | \$ 4,191    |             | -3.3%          | -9.5%         |
| 트             | Mammography - Screening, Bilateral                        | (B)       | 77057       | \$ 290   | \$ 305           | 25%        | \$ 367 \$ 342       | \$ 477                | 7       | 36 \$ 485                               | \$ 277      | \$ 115   |          |           |                           |          | N/A                       | N/A      | \$ 375      |             | -18.7%         | -13.6%        |
| stic          | US - OB, 14 weeks or more, transabdominal                 | (B)       | 76805       | \$ 730   | \$ 767           | 27%        | \$ 888 \$ 900       | \$ 1,108              | . , .   | 12 \$ 902                               |             | \$ 799   |          | •         | 7                         | · /-     |                           | , -      | \$ 899      |             | -14.7%         | -15.0%        |
| Ë             | US - Abdomen complete                                     | (B)       | 76700       | \$ 730   | \$ 767           | 27%        | \$ 1,152 \$ 1,126   | \$ 1,830              | \$ 1,33 | , | \$ 1,020    | \$ 732   | \$ 1,590 | •         | 7                         | , .      |                           | , ,      | \$ 1,187    |             | -35.4%         | -34.8%        |
| jag           | CT Scan - Pelvis, with contrast                           | (B)       | 72193       | \$ 2,228 | \$ 2,339         | 36%        | \$ 2,767 \$ 2,730   | \$ 4,012              |         | -,                                      | \$ 1,691    | * /      | \$ 1,971 | , , , , , | , , -                     | ,        | , , , , , , , , , , , , , |          | \$ 2,806    | ,           | -16.6%         | -18.3%        |
| ٥             | CT Scan - Head or Brain without contrast                  | (B)       | 70450       | \$ 1,464 | \$ 1,537         | 36%        | \$ 2,145 \$ 2,214   | \$ 3,108              | \$ 2,70 | , | \$ 1,360    | \$ 2,123 | \$ 1,363 | , , -     | , , , , , ,               | · /      | , -                       |          | \$ 2,201    | \$ 2,304    | -30.1%         | -33.3%        |
|               | CT Scan - Abdomen with contrast                           | (B)       | 74160       | \$ 2,228 | \$ 2,339         | 36%        | \$ 2,895   \$ 2,824 | \$ 4,454              | \$ 3,36 | 69 \$ 4,233                             | \$ 1,830    | \$ 2,914 | \$ 1,971 | \$ 1,568  | \$ 2,107                  | \$ 3,023 | \$ 2,734                  | \$ 4,204 | \$ 2,946    | \$ 2,914    | -20.6%         | -19.7%        |
| Room<br>Rates |   | i         |             |          |                  |            | r                   |                       |         |   |             |          |          |           | 1                         |          |                           |          |             |             |                |               |
|               | Intensive Care Unit                                       |           |             | \$ 6,823 | \$ 7,164         | 57%        | \$ 7,318 \$ 6,905   | \$ 9,104              |         | 71 \$ 9,184                             | \$ 3,216    | + -, -   | * -,     | N/A       | N/A                       | N/A      | \$ 6,188                  | N/A      | \$ 7,340    |             | -2.4%          | 7.8%          |
|               | Medical/Surgical Unit - Private                           |           |             | \$ 2,996 | \$ 3,146         | 56%        | \$ 3,146 \$ 3,141   | \$ 3,955              | \$ 4,43 |   | \$ 1,992    |          | \$ 2,944 |           |                           | N/A      | \$ 3,507                  | N/A      | \$ 3,146    | \$ 3,136    | 0.0%           | 0.3%          |
|               | Nursery Unit  |           |             | \$ 938   | \$ 985           | 29%        | \$ 1,536 \$ 1,138   | \$ 1,195              | N/A     | \$ 3,570                                | \$ 1,080    | \$ 942   | \$ 2,487 | -         | N/A                       | N/A      | \$ 1,550                  | N/A      | \$ 1,615    |             | -39.0%         | -17.6%        |
|               | Skilled Nursing Facility                                  |           |             | \$ 490   | \$ 490           | 33%        | \$ 1,123 \$ 581     | N/A                   | \$ 2,98 | 31 N/A                                  | \$ 672      | N/A      | N/A      | N/A       | \$ 350                    | N/A      | N/A                       | N/A      | \$ 1,334    | \$ 672      | -63.3%         | -27.1%        |
|               | Average of all 25 common outpatient procedures noted by   | (B) above | 1           | \$ 673   | \$ 707           | 36%        | \$ 854 \$ 867       | \$ 1,267              | \$ 1,04 | 10 \$ 1,123                             | \$ 601      | \$ 672   | \$ 804   | \$ 543    | \$ 525                    | \$ 931   | \$ 934                    | \$ 1,105 | \$ 822      | \$ 738      | -14.0%         | -4.2%         |
|               | · · · · · · · · · · · · · · · · · · ·                     |           | _           |          | u                |            |                     |                       | (C)     | (C)                                     |             | (C)      |          |           |                           |          |                           |          |             |             |                |               |
| Nete Defe     |   |           |             |          |                  |            |                     |                       | (D)     | (D)                                     |             |          |          |           |                           |          |                           |          |             |             |                |               |

#### Note Reference:

(A) Level 1 - low severity - example a toothache with treatment other than a prescription, Plan B Rx.

Level 2 - low to moderate severity - minor illness with no lab or x-ray other than a simple strep screen or UTI, abrasions, small cuts with no suturing

Level 3 - moderate severity - labs, x-rays, medications simple lacerations with sutures, simple asthma that resolves, sprains

Level 4 - moderate to high severity - IV's for hydration, IV medications, splinting of fractures that are straight forward, simple chest pain, asthma that needs repeated breathing treatment or medications

Level 5 - high severity - traumas, transfers, GI bleeds, overdoses, sedation for fracture reductions

(B) Charge is listed in the 25 most common outpatient procedures performed in a hospital per the OSHPD web site listed below under Source.

(C) Facility has different tiered pricing for Inpatient and Outpatient. Pricing for Laboratory reflects the Outpatient pricing.

(D) Facility has different tiered pricing for Inpatient and Outpatient. Pricing for Diagnostic Imaging reflects the Outpatient pricing.

Charge is lower than TFHD Charge is higher than TFHD

TFHDs percentile ranking is lower than the 50th TFHDs percentile ranking is higher than the 50th

Source: California Hospitals - Office of Statewide Health Planning and Development (OSHPD) Healthcare Information Division - Annual Financial Data - Hospital Chargemasters ( http://www.oshpd.ca.gov/Chargemaster ), charges effective 6/1/2016. Nevada Hospitals - MedAssets, 2014 data

Charges for Tahoe Forest Hospital District are as of today.

<u>Definitions:</u> Median - is the middle value in a list ordered from smallest to largest.

N/A - Not Applicable or Not Available

#### **FINANCE COMMITTEE**

#### RECOMMENDED AGENDA ITEMS FOR NEXT FINANCE COMMITTEE MEETING

- 1. Financial Report Pre-Audit June 2017, with updated year end key indicators
- 2. Updated Pre-Audit June 2017 Separate Entities (if significantly different from July's report)
- 3. Financial Report Review of FYE 2017 Multi-Specialty Clinics
- 4. Financial Report Preliminary July 2017
- 5. Audit Update
- 6. Review of Truckee Surgery Center, Inc. May-June 2017
- 7. Policy Review Standing Item
- 8. ACA Repeal/Replacement Information Standing Item

#### RECOMMENDED DATE(s) AND TIME(s) FOR NEXT FINANCE COMMITTEE MEETING

1. Dates for August 2017 Finance Committee Meeting

a. Tuesday, August 22, 2017

2 hrs - 8am-12pm

b. Monday, August 21, 2017

2 hrs – 9am-12pm, or 2-4pm